# UCDA

#### MONTHLY REPORT-AUGUST 2023

#### **Key Highlights**



A total of 743,517 60-kilo bags of coffee valued at US\$ 121.64 million were exported in August 2023 at an average price of US\$ 2.73/kilo US cent 2 higher compared to July 2023 (US \$ 2.71/kilo), and US cents 36 higher than US\$ 2.41/kilo in August 2022. This was an increase of 48.19% and 70.73% in quantity and value respectively compared to the same month last year.

Farm-gate prices for Robusta Kiboko averaged UGX **4,000** per kilo; FAQ UGX **8,000** per kilo, Arabica parchment UGX **10,250** per kilo and Drugar UGX **9,250** per kilo.



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Coffee exports for 12 months (September 2022-August 2023) totaled 6.08 million bags worth US\$ 918.76 million compared to 5.94 million bags worth US\$ 872.00 million the previous year (September 2021-August 2023). This represents an increase of 5% iand 2% increase in quantity and value respectively.



76% of the total volume was exported by 10 exporters, out of 51 companies which performed during the month compared to 72% in June 2023.

Bugisu A+ fetched the highest price at US \$ 5.37 per kilo.

#### 1. Coffee exports

Coffee exports in August 2023, the highest ever, amounted to 743,517 60-kilo bags, worth US\$ 121.64 million as shown in **Fig** 1. This comprised 689,261 bags of Robusta valued at US \$ 111.41 million and 54,256 bags of Arabica valued at US\$ 10.22 million (see Table 1 and Annex 1). This was an increase of 48.19% and 70.73% in quantity and value respectively compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (August 2022), Robusta increased by 50.95% and 84.76% in quantity and value respectively, while Arabica exports increased by 20.29% in quantity but a 6.61% reduction in value.

The monthly coffee exports performance was higher than the previous year which was seen in Robusta exports and was partly on account of a good crop harvest in South-Western region and the prevailing good prices on the global scene which prompted exporters to release their stocks.

Coffee exports for 12 months (September 2022-August 2023) totaled 6.08 million bags worth US\$ 918.76 million compared to 5.94 million bags worth US\$ 872.00 million the previous year (September 2021-August 2023). This represents an increase of 5% and 2% increase in quantity and value respectively.

Fig 1: Trend of Total Quantity and Value of Coffee exports September 2022- August 2023



Table1: Comparison of Coffee Exports of August 2021/22 and 2022/23 Coffee Years

Period/Coffee Type	2021/22		2022	2/23	%age Change		
renou/conee Type	Qty(60-kg bags)	Value (US \$)	Qty(60-kg bags)	Value (US \$)	Qty	Value	
August Total	501,721	71,247,380	743,517	121,637,434	<b>1</b> 48.19	<b>1</b> 70.73	
Robusta	456,618	60,301,455	689,261	111,414,543	<b>1</b> 50.95	<b>1</b> 84.76	
Arabica	45,103	10,945,925	54,256	10,222,891	1 20.29	-6.61	

#### 2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of August 2023. The average export price was US\$ 2.73 per kilo, 2 US cents higher than in July 2023 (US \$ 2.71/kilo). It was 36 US cents higher than in August 2022 (US \$ 2.37/kilo). Robusta exports accounted for 93% of total exports higher than 91% in July 2023. The average Robusta price was US\$ 2.69 per kilo, 6 cents higher than US\$ 2.63 per kilo the previous month. The highest price was for Screen 14 sold at US \$ 2.96 per kilo, and it was followed by Organic Robusta sold at US\$ 2.95 per kilo. Washed Robusta was sold at US\$ 2.84 per dollars, 3 cents higher than conventional Screen 18.

Table 2: Coffee Exports by Type, Grade & Unit Price in August 2023

The share of Sustainable/washed coffee to total Robusta exports was 0.54% compared to 0.63% in July 2023.

Arabica fetched an average price of US\$ 3.14 per kilo compared to 3.50 per kilo last month, US cents 25 lower than US\$ 3.75 per kilo realized in July 2023. The highest price was Bugisu A+ sold at US\$ 5.37 per kilo. It was followed by Bugisu CPB sold at US\$ 4.74 per kilo. Drugar was sold at US\$ 3.35 per kilo, 14 cents lower than 3.49 per kilo last month. This price was US cents 46 from Bugisu AA. Drugar exports were 48% of total Arabica exports compared to 58% the previous month. The share of sustainable Arabica exports to total Arabica exports was 6.64% compared to only 1.24% in July 2023.

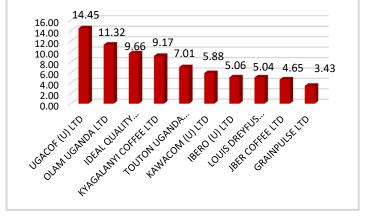
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US\$	%-age Value	Unit Price US\$/Kilo
Total	743,517		121,637,434		2.73
Organic Robusta	653	0.09	115,492	0.10	2.95
Washed Robusta	1,640	0.24	279,533	0.25	2.84
Screen 15 Fairtrade	1,440	0.21	240,002	0.22	2.78
Screen 18	89,604	13.00	15,104,478	13.56	2.81
Screen 17	70,329	10.20	11,603,608	10.41	2.75
Screen 15	337,311	48.94	55,884,332	50.16	2.76
Screen 14	28,952	4.20	5,147,339	4.62	2.96
Screen 12	89,613	13.00	14,408,905	12.93	2.68
BHP 1199	39,173	5.68	4,629,110	4.15	1.97
Other Robustas	30,546	4.43	4,001,743	3.59	2.18
Total Robusta	689,261	100.00	111,414,543	100.00	2.69
Sustainable Arabica	960	1.77	214,634	2.10	3.73
Bugisu A+	1,440	2.65	463,965	4.54	5.37
Bugisu AA	4,027	7.42	920,467	9.00	3.81
Bugisu AB	821	1.51	171,213	1.67	3.48
BUGIsu CPB	79	0.15	22,467	0.22	4.74
BUgisu C	2,880	5.31	753,427	7.37	4.36
Wugar	3,611	6.66	799,749	7.82	3.69
Drugar	24,134	44.48	4,854,694	47.49	3.35
Triage	16,304	30.05	2,022,274	19.78	2.07
Total Arabica	54,256	100.00	10,222,891	100.00	3.14

#### 3. Individual Exporter Performance

Figure 2 shows the top 10 export companies' performance in the month of August 2023. Still, Ugacof (U) Ltd had the highest market share of 14.45% compared to 14.35% in July 2023. It was followed by Olam Uganda Ltd 11.32% (9.33%); Ideal Quality Commodities Ltd 9.66% (7.78%); Kyagalanyi Coffee Ltd 9.17% (7.11%), Touton Uganda Limited 7.01% (6.90%); Kawacom (U)Ltd 5.88% (6.33%); Ibero (U)Ltd 5.06% (4.27%); Louis Dreyfus Company (U) Ltd 5.04% (7.55%); JBER Coffee Ltd 4.65% (4.34%); and Grain Pulse Limited 3.43% (2.65%) \*The figures in brackets represent percentage market share held in July 2023.

The top 10 exporters held a market share of 76% higher that 72% the previous month reflecting increasing competition. Changes in exporter positions compared to last month show competition at this level. Out of the 51 exporters who performed, 27 exported Robusta Coffee only while 5 exported Arabica coffee only. Annex 2 shows a detailed list of exporters' performance in August 2023.

Figure 2: Top 10 Exporting Companies by percentage market share



#### 4. Coffee Exports By Destination

The destinations of Uganda's coffee exports during the month of August 2023 are shown in **Fig 3** (details in **Annex 4**). Italy maintained the highest market share with 30.27% compared to 37.68% last month. It was followed by Sudan 22.11% (18.37%), Germany 11.00% (10.96%), India 9.59% (7.51%) and Algeria 4.86% (1.42%). \*The figures in brackets represent percentage market share held in July 2023.

The first 10 major destinations of Uganda coffee took a market share of 90.35% compared to 90.64% last month. Coffee exports to Africa amounted to 225,141 bags, a market share of 30% compared to 157,752 bags (24%) the previous month. African countries that imported Uganda coffee included Sudan, Morocco, Algeria, South Africa, Egypt, and Kenya. Europe remained the main destination for Uganda's coffees with a 53% imports share, lower than 61% in July 2023.

#### 5. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in August 2023. The top 10 buyers held a market share of 66% of total exports, higher than 62% the previous month. Sucafina led with a market share of 15.00% compared to 14.51% in July 2023. It was followed by Olam International 11.63% (9.69%); Touton SA 7.33% (7.05%); Hafco Trading 5.23% (3.36%); Ecom Agro Industrialist 5.22% (6.80%) Bernhard Rothfos 5.19% (4.22%); Volcafe 4.60%; (3.09%) Louis Dreyfus 4.59% (7.43%) Aldwami Company 3.91%, (2.01%) Altasheel Import & Export Enterprises 3.58% (3.03%) Note: The figures in brackets represent percentage performance in the previous month – July 2023.

There were changes in the relative positions of the first 10 major buyers reflecting continued demand for Uganda coffee abroad.



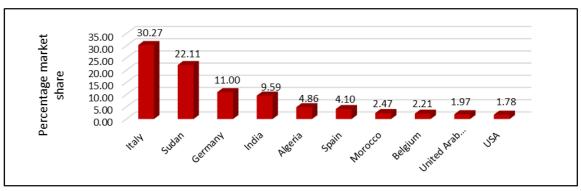


Figure 4: Percentage export share by continent

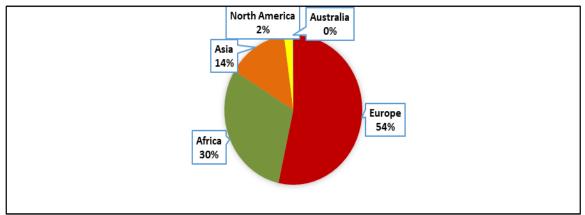
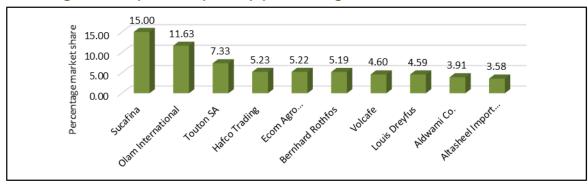


Figure 5: Top ten buyers by percentage market share



#### 6. Global Situation

World coffee production for 2023/24 is forecast to increase by 4.3 million bags from the previous year to 174.3 million due primarily to higher output from Brazil and Vietnam. Global consumption is forecast at 170.2 million, with the largest gains in the European Union, the United States of America and Brazil. World coffee bean exports are forecast to increase by 5.8 million bags to reach 122.2 million bags higher than 116.4 million, fueled by strong shipments from Brazil. Ending stocks are expected to be 31.8 million. (United States Department of Agriculture, Coffee: World Markets and Trade report-June 2023).

#### 7. Local Situation

During the month of August 2023, farm gate prices ranged from Sh.3,800-4,500/= per kilo of Kiboko (Robusta dry cherries); Shs. 7,700-8,300/= for FAQ (Fair Average Quality); Sh. 9,000- 10,000/= for Arabica parchment; and Sh. 8,000-8,500/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 4,150 per kilo; FAQ UGX 8,000 per kilo same as the previous month, Arabica parchment UGX 9,500 per kilo lower than 10,250 per kilo last month and Drugar UGX 8,250/= per kilo lower than 9,250/= per kilo last month.

## 8. Coffee Development and Promotional Activities

During the month of August 2023, the major activity undertaken was the pilot for digital registration of coffee farmers/farms and other coffee value chain actors for purposes of coffee traceability and obtaining planning data as highlighted in the National Coffee Act, 2021. Ten (10) nurseries were registered in Western (5 male, 5 female,1 youth); 88 farm inspections/visits (36 in Greater Masaka to 156(118 male, 38 Female ,16 youth), 15 in South-western to 15(11 male, 4 female), 33 in Central to 104(88 male, 16 female), 4 in Northern) and 30 mother gardens mapped (22M,8F,5Y) in Greater Masaka. Farmer registration and traceability has become more urgent with the recent mandatory requirements of EU regulations. In September, 2023 UCDA has planned to conduct a Master Trainers Course on digital farmer registration and coffee traceability system for 100 DLG Extension staff of Western and Elgon region, and 80 Extension staff of UCDA. 134 farmer trainings were conducted to 3,059 farmers (2,322 male,737 female,301 youth); 12 in Western region to 354 farmers (308 male, 46 female, 33 Youth), 2 in Elgon to 62 farmers (45 male, 17 Female, 30 Youth), 11 in Rwenzori to 636 farmers (447 male, 189 female), 13 in Northern to 302 farmers (240 male,62 female,71 youth), 9 in Greater Masaka to 217 farmers (149 male,68 female,16 youth), 21 in Central to 449 farmers (327 male,122 female, 35 youth), 26 in Eastern to 829 farmers (620 male, 209 female, 106 youth), 40 in South-western to 210 farmers (186 male, 24 female, 10 youth) focusing on basically Good Agronomic Practices (GAPs), stumping, pest and disease management, soil fertility management, soil and water conservation. The trainings were complimented with 421 farm visits reaching 1,299 farmers (1040 male,259 female,136 youth). The major pests and disease incidences recorded included, the Black coffee twig borer (BCTB) and the Coffee Berry Borers (CBB) recorded in Eastern, South-western, Central, Greater Masaka and Western regions. Red blister disease was prevalent in Eastern, Western, South-western and Central. Coffee leaf rust was reported in Elgon, Northern, South-western. In some regions, Coffee berry disease and coffee leaf rust have been reported in Elgon, Northern, Western high in South-western and coffee wilt disease in Southwestern, Greater Masaka are devastating coffee plantations. Root mealy bugs, green scales, Armilleria root rot, coffee leaf skeletonizers, stem mealybugs, antestia bugs, termites are still main constraints in Western, Northern, Eastern, Elgon and Rwenzori regions.

#### 9. Outlook for September 2023

Coffee exports are projected to be 600,000 bags. The main harvesting season in Greater Masaka and South-Western regions is at the tail end and exporters will drawdown on their stocks to fulfil contractual obligations with buyers. They are also preparing for the main harvest north of the equator which is soon starting especially in Mt. Elgon region.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	2021/22		2	022/23	%-age Change	
	Quantity Va	lue \$	Quantity	tity Value \$		Value \$
<b>Grand Total</b>	5,348,958	805,262,075	5,566,392	846,287,747	4.06	5.09
Total Robusta	4,399,820	568,405,081	4,582,165	634,986,137	4.14	11.71
Total Arabica	949,138	236,856,992	984,227	211,301,610	3.70	-10.79
August	501,721	71,247,380	743,517	121,637,434	48.19	70.73
Robusta	456,618	60,301,455	689,261	111,414,543	50.95	84.76
Arabica	45,103	10,945,925	54,256	10,222,891	20.29	-6.61
July	575,813	83,424,451	650,939	105,853,625	13.05	26.89
Robusta	526,815	71,340,021	591,058	93,280,731	12.19	30.76
Arabica	48,998	12,084,429	59,881	12,572,894	22.21	4.04
June	530,365	83,794,704	563,832	90,562,354	6.31	8.08
Robusta	444,197	60,976,382	489,597	73,879,133	10.22	21.16
Arabica	86,168	22,818,322	74,235	16,683,221	-13.85	-26.89
May	454,876	72,872,845	453,118	73,232,223	-0.39	0.49
Robusta	350,022	47,188,480	328,420	45,671,260	-6.17	-3.22
Arabica	104,854	25,684,365	124,698	27,560,963	18.93	7.31
April	407,724	70,888,211	372,912	59,844,501	-8.54	-15.58
Robusta	277,206	37,228,537	238,286	31,395,998	-14.04	-15.67
Arabica	130,518	33,659,674	134,626	28,448,503	3.15	-15.48
March	478,007	81,037,320	487,735	71,398,148	2.04	-11.89
Robusta	360,529	48,961,442	365,797	46,029,175	1.46	-5.99
Arabica	117,478	32,075,878	121,938	25,368,973	3.80	-20.91
February	450,412	72,384,040	479,446	66,020,885	6.45	-8.79
Robusta	353,039	46,013,270	374,359	44,779,600	6.04	-2.68
Arabica	97,373	26,370,770	105,087	21,241,285	7.92	-19.45
January	401,892	61,939,266	494,082	67,253,285	22.94	8.58
Robusta	314,945	40,025,635	412,518	49,571,169	30.98	23.85
Arabica	86,947	21,913,631	81,564	17,682,116	-6.19	-19.31
December	537,274	75,356,632		59,534,171	-22.05	-21.00
Robusta	452,878	55,293,020	331,446	40,547,821	-26.81	-26.67
Arabica	84,396	20,063,612	87,353	18,986,350	3.50	-5.37
November	525,915	71,219,460	447,162	64,213,443	-14.97	-9.84
Robusta	437,413	51,545,298	364,875	45,453,243	-16.58	-11.82
Arabica	88,502	19,674,162	82,287	18,760,200	-7.02	-4.65
October	484,959	61,097,766	454,850	66,737,678	-6.21	9.23
Robusta	426,158	49,531,541	396,548	52,963,464	-6.95	6.93
Arabica	58,801	11,566,224	58,302	13,774,214	-0.85	19.09

Annex 2: List of Coffee Exporters and their Market Shares: August 2023

	POSITION	QUA	NTITY (Bags	s) PE	PERCENTAGE MARKET SHARE		
EXPORTING COMPANY	HELD IN JULY	Robusta	Arabica	Total	Individual	Cumulative	
Total		689,261	54,256	743,517	100		
1 Ugacof (U) Ltd	1	94,331	13,124	107,455	14.45	14.45	
2 Olam Uganda Ltd	2	70,738	13,423	84,161	11.32	25.77	
3 Ideal Quality Commodities Ltd	3	70,288	1,526	71,814	9.66	35.43	
4 Kyagalanyi Coffee Ltd	5	61,528	6,680	68,208	9.17	44.60	
5 Touton Uganda Limited	6	46,135	5,980	52,115	7.01	51.61	
6 Kawacom (U) Ltd	7	41,823	1,870	43,693	5.88	57.49	
7 Ibero (U) Ltd	9	35,800	1,800	37,600	5.06	62.55	
8 Louis Dreyfus Company (U) Ltd	4	36,492	960	37,452	5.04	67.58	
9 Jber Coffee Ltd	8	34,554		34,554	4.65	72.23	
10 Grainpulse Ltd	14	25,490		25,490	3.43	75.66	
11 JKCC General Supplies Ltd	11	22,368		22,368	3.01	78.67	
12 Besmark Coffee Company Limited	10	21,358	1,002	22,360	3.01	81.68	
13 Export Trading Company (U) Ltd	12	21,866	320	22,186	2.98	84.66	
14 Abbarci Industries Limited		21,700		21,700	2.92	87.58	
15 Sena Indo Uganda Limited	15	11,740	1,800	13,540	1.82	89.40	
16 Tata Uganda Limited	18	7,200		7,200	0.97	90.37	
17 Rezlex Investment Ltd	32	5,175	167	5,342	0.72	91.09	
18 Sukuma Commodities Limited	20	4,832		4,832	0.65	91.74	
19 Commodity Solutions (U) Ltd	17	4,464		4,464	0.60	92.34	
20 Darley Investments Ltd	25	2,978	654	3,632	0.49	92.82	
21 Discovery Trading Limited	33	3,520		3,520	0.47	93.30	
22 Central Coffee Farmers Association	31	3,500		3,500	0.47	93.77	
23 Kibinge Coffee Farmers' Coop Soc Ltd	29	3,370		3,370	0.45	94.22	
24 Gisha Coffee Ltd	19	3,004	350	3,354	0.45	94.67	
25 Coffee World Ltd	16	3,324		3,324	0.45	95.12	
26 Nakana Coffee Factory Ltd	23	3,240		3,240	0.44	95.56	
27 Zigoti Coffee Works Ltd	40	2,827	350	3,177	0.43	95.98	

Annex 2: List of Coffee Exporters and their Market Shares: August 2023

	POSITION	QU	ANTITY (B	ags) Percentage Market Share		
Exporting Company	HELD IN JULY	Robusta	Arabica	Total	Individual	Cumulative
28 Noble Commodities (U) Ltd	36	3,151		3,151	0.42	96.41
29 Banta African Coffee Limited		1,997	1,000	2,997	0.40	96.81
30 Bakhsons Trading Co. (U) Ltd	21	2,788		2,788	0.37	97.19
Ankole Coffee Producers Coop Union 31 Ltd	42	2,480		2,480	0.33	97.52
32 Xag Coffee Exporters	24	1,710	640	2,350	0.32	97.83
33 Nucafe	27	2,150		2,150	0.29	98.12
34 Cullinan Company Limited		1,500		1,500	0.20	98.33
35 The Edge Trading (U) Ltd	30	1,040	360	1,400	0.19	98.51
36 Kaweri Coffee Plantation	35	1,376		1,376	0.19	98.70
37 Rubanga Cooperative Society Ltd		1,322		1,322	0.18	98.88
38 Mbale Importers & Exporters Ltd	22	960	271	1,231	0.17	99.04
39 Bowi Logistics Ltd		1,084		1,084	0.15	99.19
40 Hermes Coffee Factory Ltd	39	1,002		1,002	0.13	99.32
41 Superbia International Coffee Trade Ltd	33	1,002		1,002	0.13	99.46
42 Bakwanye Trading Co. Ltd	43		720	720	0.10	99.55
43 Totongi Coffee Co. Ltd		700		700	0.09	99.65
44 Agri Evolve	28		640	640	0.09	99.73
45 Friends Of Mothers Initiative Ltd			350	350	0.05	99.78
46 Masaka Cooperative Union Ltd	41	350		350	0.05	99.83
47 Orah Impex (U) Limited	37	350		350	0.05	99.88
48 Uganda Tea Corporation Ltd	50	334		334	0.04	99.92
49 Kasaali Farmers' Cooperative Society Ltd	48	320		320	0.04	99.96
50 Zombo Coffee Partners Limited			235	235	0.03	100.00
51 Gadesam Enterprise Limited			34	34	0.00	100.00

Annex 4: Main Destinations of Uganda Coffee by Type in August 2023

DESTINATION	POSITION HELD IN	QUANTITY (60	kg bags)		%AGE MARKET SHARE		
	JUNE	Robusta	Arabica	Total	Individual	Cumulative	
Total		689,261	54,256	743,517	100		
1 Italy	1	206161	18884	225045	30.27	30	
2 Sudan	2	164398		164398	22.11	52	
3 Germany	3	78613	3200	81813	11.00	63	
4 India	4	60200	11100	71300	9.59	72	
5 Algeria	10	36151		36151	4.86	77	
6 Spain	6	30467		30467	4.10	81	
7 Morocco	5	18348		18348	2.47	84	
8 Belgium	7	13889	2560	16449	2.21	86	
9 United Arab Emirates	12	13130	1487	14617	1.97	88	
0 U.S.A	8	6800	6400	13200	1.78	90	
1 Japan	14	7120	3115	10235	1.38	93	
2 Netherlands	9	8160	610	8770	1.18	92	
3 Turkey	17	6654	320	6974	0.94	93	
4 Portugal	13	6630		6630	0.89	94	
15 Egypt	23	5336		5336	0.72	9!	
L6 United Kingdom	31	4522	320	4842	0.65	90	
17 Russia	20	4559		4559	0.61	96	
18 Switzerland	16	3340		3340	0.45	97	
19 Israel	19	3200		3200	0.43	97	
20 Estonia	27	2658		2658	0.36	97	
21 Greece	29	1640	334	1974	0.27	98	
22 Malaysia	21		1740	1740	0.23	98	
23 Mexico		1710		1710	0.23	98	
24 China	11	320	1310	1630	0.22	98	
25 Georgia	25	1002		1002	0.13	99	
26 Australia		986		986	0.13	99	
27 Jordan		640	271	911	0.12	99	

37 Vietnam

POSITION QUANTITY (60kg Bags) Destination **HELD IN JULY** %Age Market Share Total Individual Robusta **Arabica** Cumulative 28 Kenya 22 367 541 908 0.12 99.42 24 720 720 0.10 29 Sweden 99.52 640 30 Saudi Arabia 26 34 674 0.09 99.61 31 Canada 33 320 350 670 0.09 99.70 32 France 18 640 640 0.09 99.78 340 340 0.05 99.83 33 Lebanon 320 0.04 99.87 34 Albania 36 320 35 Finland 28 320 320 0.04 99.91 36 Poland 30 320 0.04 99.96 320

320

320

0.04

100.00

Annex 4: Main Destinations of Uganda Coffee by Type in August 2023

32

	BUYERS	POSITION HELD IN JULY		QUANTITY 60kg BAGS)		%AGE MA	RKET SHARE
			Robusta	Arabica	Total	Individual	Cumulative
	Total		689,261	54,256	743,517	100	
1	Sucafina	1	98,395	13,124	111,519	15.00	15.0
2	Olam International	2	73,042	13,423	86,465	11.63	26.6
3	Touton SA	4	48,547	5,980	54,527	7.33	33.9
4	Hafco Trading	7	38,850		38,850	5.23	39.1
5	Ecom Agro Industrialist	5	36,973	1,870	38,843	5.22	44.4
6	Bernhard Rothfos	6	36,460	2,120	38,580	5.19	49.6
7	Volcafe	8	30,050	4,160	34,210	4.60	54.2
8	Louis Dreyfus	3	32,829	1,280	34,109	4.59	58.7
9	Aldwami Co	14	29,050		29,050	3.91	62.7
10	Altasheel Import & Export	9	26,600		26,600	3.58	66.2
11	Hamburg Coffee	16	12,459	3,326	15,785	2.12	68.4
12	Koninklijke Douwe	13	15,480		15,480	2.08	70.4
13	Cofftea (Sudan)	19	13,650		13,650	1.84	72.3
14	GRB		11,480		11,480	1.54	73.8
15	Sarl Sodplus		9,844		9,844	1.32	75.1
16	Almathahib	17	9,450		9,450	1.27	76.4
17	Eurocaf Sas	12	9,018		9,018	1.21	77.6
18	Alharamain	20	8,050		8,050	1.08	78.7
19	Abaco	11	7,700		7,700	1.04	79.7
20	Tata Coffee Ltd	21	7,200		7,200	0.97	80.7
21	CCL Products		6,098		6,098	0.82	81.5
22	Strauss	15	4,280	1,440	5,720	0.77	82.3
23	Icona Café	10	5,446		5,446	0.73	83.0
24	Luigi Lavazza	22	5,240		5,240	0.70	83.7
25	Ibericafe Import S.L	27	5,212		5,212	0.70	84.4
26	Bercher Coffee Consulting	18	4,676		4,676	0.63	85.1
27	Terracore		3,616	350	3,966	0.53	85.6
28	Pacorini Silocaf	28	3,778		3,778	0.51	86.3
29	Eurl Famico		3,663		3,663	0.49	86.6
30	Others		92,125	7,183	99,308	13.36	100.0