

Key Highlights



A total of 496,820 60-kilo bags of coffee valued at US\$ 139.05 million were exported in October 2024 at an average price of US\$ 4.66/kilo, US cents 13 higher than US\$ 4.53/Kilo in September 2024, and US\$ 1.86 higher than US\$ 2.80/kilo in October 2023. This was an increase of 5.77% and 76.27% in quantity and value respectively compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX 6,500 per kilo; FAQ UGX 12,500 per kilo, Arabica parchment UGX 12,500 per kilo and Drugar UGX 11,500 per kilo.



Coffee exports for twelve months (November 2023-October 2024) totaled 6.38 million bags worth US\$ 1.46 billion compared to 6.16 million bags worth US\$ 953.14 million in the previous year (November 2022-October 2023). This represents an increase of 3.60% and 53.38% in quantity and value respectively.



75% of the total volume was exported by 10 exporters, out of 55 companies which performed during the month compared to 76% in September 2024.

Organic Bugisu fetched the highest price at US \$ 6.09 per kilo.

1. Coffee exports

Coffee exports in October 2024, amounted to 496,820 60-kilo bags, worth US\$ 139.05 million as shown in Fig 1. This comprised of 457,853 bags of Robusta valued at US \$ 127.46 million and 38,967 bags of Arabica valued at US\$ 11.59 million (see Table 1 and Annex 1). This was an increase of 5.77% and 76.27 in quantity and value respectively compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Year (October 2023), Robusta increased by 11.66% and 90.64% in quantity and value respectively, while Arabica exports decreased by 34.67% and 3.64% in quantity and value respectively

The monthly coffee exports volume was higher than the previous year. Arabica exports were, however, lower due to the bi annual off year cycle coupled with poor flowering in Mt. Elgon region. The value of coffee exports was higher due to the increase in global coffee prices as a result of dry conditions in Brazil and Vietnam, the world's largest producers of Arabica and Robusta coffee respectively that are seen to affect coffee crop yields and, therefore, a likelihood of supply deficit in 2024/25 .

Coffee exports for twelve months (November 2023-October 2024) totaled 6.38 million bags worth US\$ 1.46 billion compared to 6.16 million bags worth US\$ 953.14 million in the previous year (November 2022-October 2023). This represents an increase of 3.60% and 53.38% in quantity and value respectively.

Fig 1: Trend of Total Quantity and Value of Coffee exports, November 2023- October 2024

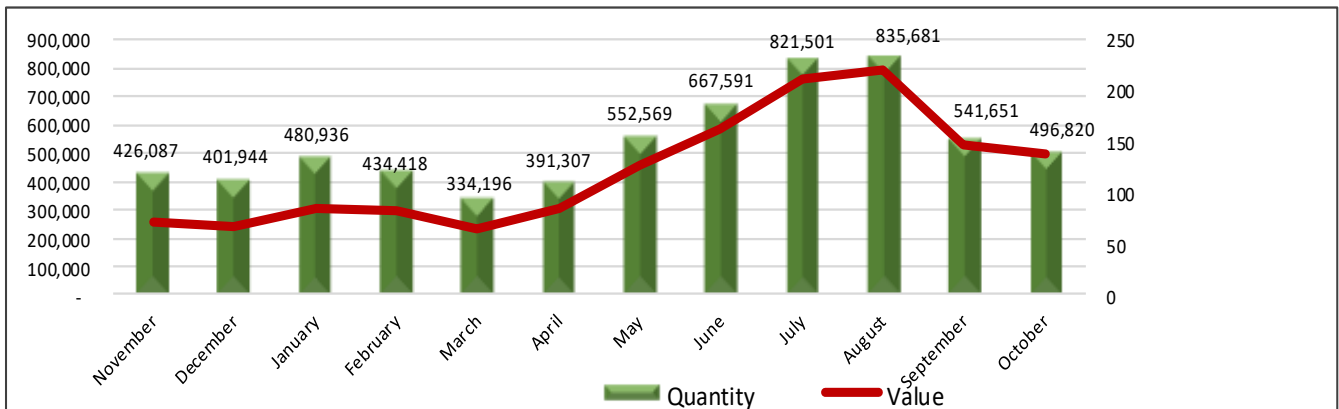


Table1: Comparison of Coffee Exports of October 2023/24 and 2024/25 Coffee Years

Period/Coffee Type	2023/24		2024/25		%age Change	
	Qty(60-kg bags)	Value (US \$)	Qty(60-kg bags)	Value (US \$)	Qty	Value
October Total	469,700	78,884,407	496,820	139,047,212	↑ 5.77	↑ 76.27
Robusta	410,053	66,857,161	457,853	127,457,821	↑ 11.66	↑ 90.64
Arabica	59,647	12,027,246	38,967	11,589,391	↓ -34.67	↓ -3.64

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of October 2024. The average export price was US\$ 4.66 per kilo, US cents 13 higher than in September 2024 (US\$ 4.53). It was US\$ 1.86 higher than in September 2023 (US \$ 2.80/kilo). Robusta exports accounted for 92.1% of total exports, lower than 94.8% in September 2024. The average Robusta price was US\$ 4.64 per kilo, 11 cents higher than US\$ 4.53 per kilo the previous month. The highest price was for Organic Robusta and sold at US\$ 5.56 per kilo, followed by Organic Screen 18 and 12 sold at US\$ 5.53 per kilo.

Table 2: Coffee Exports by Type, Grade & Unit Price in October 2024

Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
Total	496,820		139,047,212		4.66
Organic Robusta	1,736	0.38	579,143	0.45	5.56
Washed Robusta	5,488	1.20	1,695,459	1.33	5.15
Screen 18 Organic	720	0.16	239,049	0.19	5.53
Screen 18 Fairtrade Organic	1,598	0.35	439,254	0.34	4.58
Screen 15 Fair Trade	1,740	0.38	434,844	0.34	4.17
Screen 15 Organic	8,429	1.84	2,583,772	2.03	5.11
Screen 14 Organic	1,040	0.23	302,341	0.24	4.85
Screen 12 Organic	1,440	0.31	478,098	0.38	5.53
Screen 18	117,570	25.68	34,898,966	27.38	4.95
Screen 17	25,341	5.53	7,647,738	6.00	5.03
Screen 15	194,156	42.41	54,936,515	43.10	4.72
Screen 14	1,332	0.29	370,844	0.29	4.64
Screen 12	34,579	7.55	9,698,102	7.61	4.67
BHP 1199	42,363	9.25	8,555,190	6.71	3.37
Black Beans	20,321	4.44	4,598,506	3.61	3.77
Total Robustas	457,853	100.00	127,457,821	100.00	4.64
Organic Bugisu	1,000	2.57	365,576	3.15	6.09
Mt Elgon A+	320	0.82	93,122	0.80	4.85
Mt Elgon AA	1,480	3.80	441,438	3.81	4.97
Bugisu A+	77	0.20	21,389	0.18	4.63
Bugisu AA	2,316	5.94	669,263	5.77	4.82
Bugisu A	164	0.42	45,556	0.39	4.63
Bugisu AB	3,050	7.83	994,010	8.58	5.43
Bugisu CPB	103	0.26	24,474	0.21	3.96
Bugisu B	384	0.99	123,599	1.07	5.36
Wugar	6,120	15.71	1,856,985	16.02	5.06
Drugar	20,557	52.75	6,151,634	53.08	4.99
Other Arabicas	3,396	8.72	802,345	6.92	3.94
Total Arabicas	38,967	100.00	11,589,391	100.00	4.96

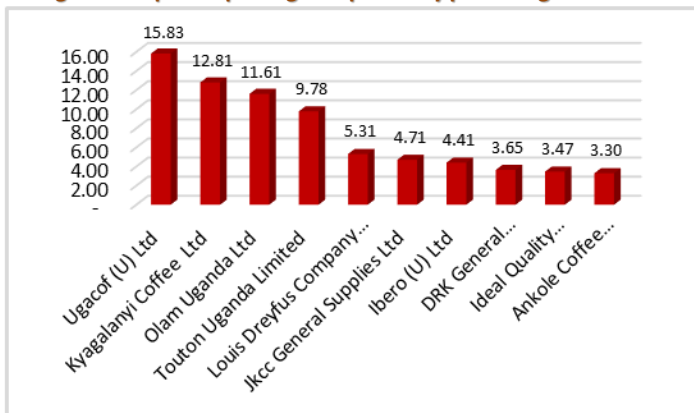
3. Individual Exporter Performance

Figure 2 shows the top 10 export companies' performance in the month of October 2024. Ugacof (U)Ltd had the highest market share of 15.83% compared to 11.62% in September 2024. It was followed by Kyagalanyi Coffee Ltd 12.81% (11.43%); Olam Uganda Ltd 11.61% (16.73%), Touton Uganda Ltd 9.78% (7.95%), Louis Dreyfus Company (U) Ltd 5.31% (5.36%) JKCC General Supplies Ltd 4.71% (3.29%), Ibero (U) Ltd 4.41% (5.26%), DRK General Merchants Ltd 3.65% (3.44%) Ideal Quality commodities Ltd 3.47% (4.95%), and Ankole Coffee Producers Coop Union Ltd 3.30% (0.63 %) *The figures in brackets represent percentage market share held in September 2024.

The top 10 exporters held a market share of 75% lower than 76% the previous month reflecting competition at exporter level. Out of the 55 exporters who performed, 33 exported Robusta Coffee only while 7 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in October 2024.

The share of Sustainable coffee to total Robusta exports was 4.9% higher than 4.2% in September 2024. Arabica fetched an average price of US\$ 4.96 per kilo US cents 43 higher than the previous month (US\$ 4.53). The highest price was for Organic Bugisu sold at US\$ 6.09 per kilo. It was followed by Bugisu AB sold at US\$ 5.43 per kilo. Drugar was sold at US\$ 4.99 per kilo, 27 cents higher than 4.72 per kilo last month. Drugar exports were 53% of total Arabica exports higher than 31% the previous month. The share of sustainable Arabica exports to total Arabica exports was 7%, lower than 16% in September 2024.

Figure 2: Top 10 Exporting Companies by percentage market share



4. Coffee Exports By Destination

The destinations of Uganda's coffee exports during the month of October 2024 are shown in **Fig 3** (details in **Annex 4**). Italy maintained the highest market share with 37.35% compared to 36.20% last month. It was followed by Germany 17.51% (15.36%), India 9.37% (8.60%), Algeria 4.91% (1.63%) and Morocco 4.46% (5.11%). **The figures in brackets represent percentage market share held in September 2024.*

The first 10 major destinations of Uganda coffee took a market share of 88.00% compared to 88.57% last month. Coffee exports to African countries totaled 66,414 bags, a market share of 13% compared to 62,837 bags (12%) the previous month. African countries that imported Uganda coffee included Algeria, Morocco, Sudan, Tunisia, Egypt and Kenya. Europe remained the main destination for Uganda's coffees with a 68% imports share, lower than 71% in September 2024.

Figure 3: Top ten export destinations by percentage market share

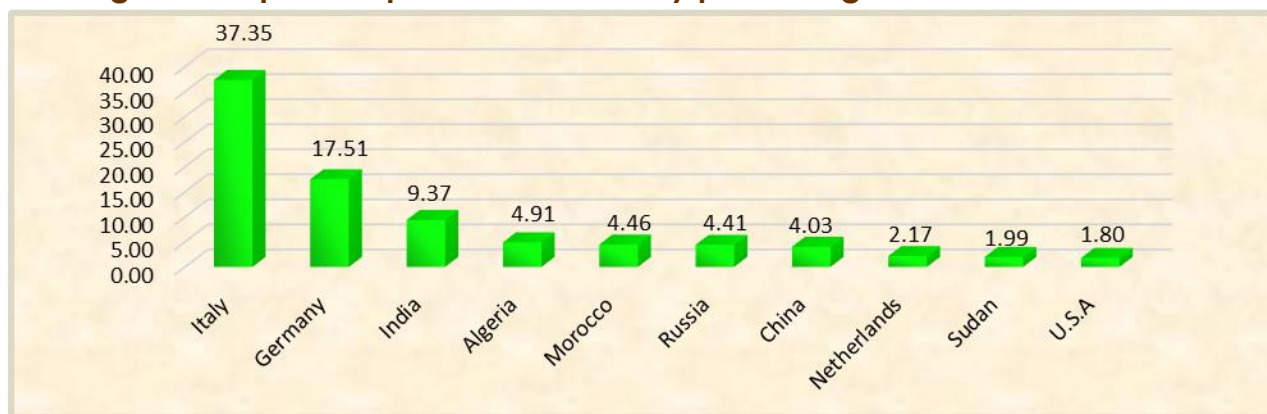


Figure 4: Percentage export share by continent

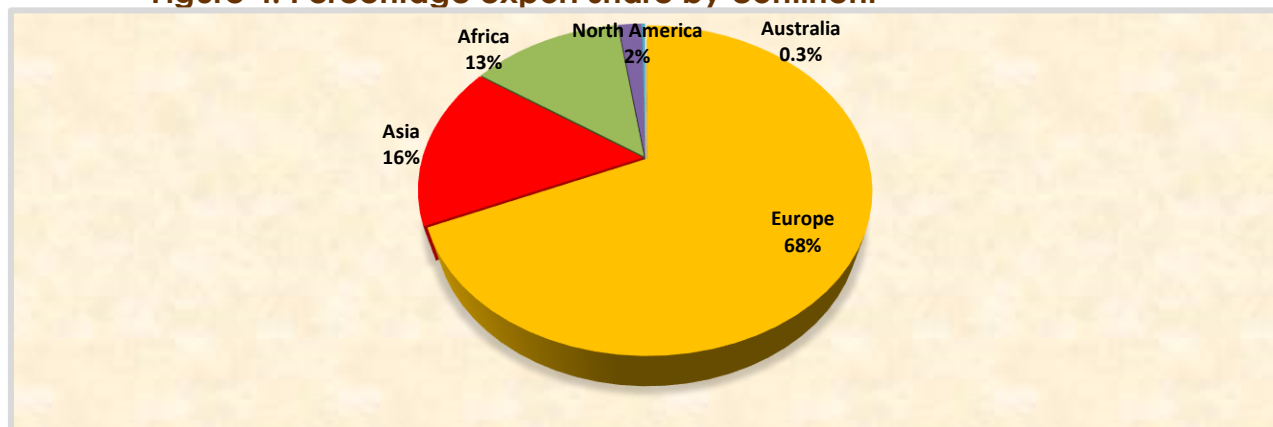
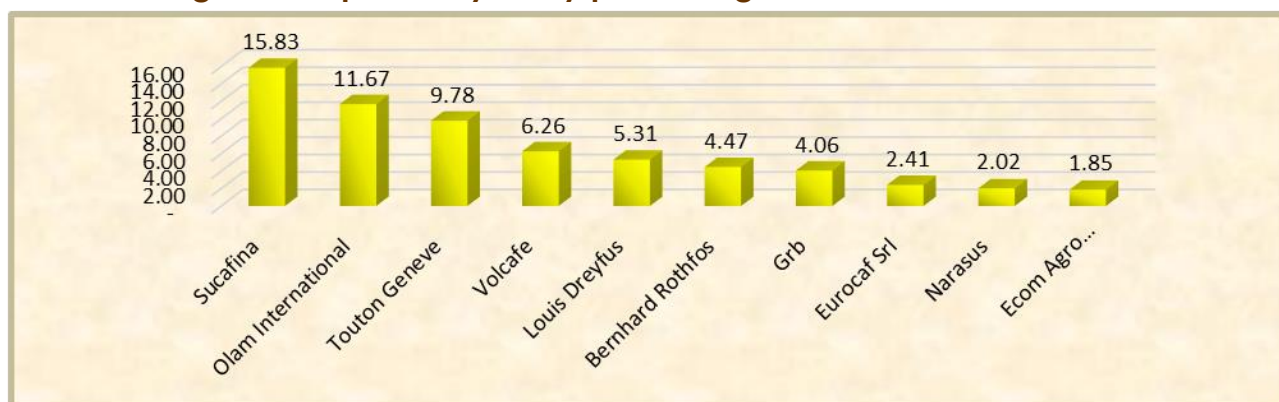


Figure 5: Top ten buyers by percentage market share



5. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Uganda coffee foreign buyers in October 2024. The top 10 buyers held a market share of 63.67% lower than 64.66% the previous month. Sucafina led with a market share of 15.83% compared to 11.93% in September 2024. It was followed by Olam International 11.67% (16.32%); Touton SA 9.78% (8.26%); Volcafe 6.26% (6.28%); Louis Dreyfus 5.31% (5.48%); Bernhard Rothfos 4.47% (5.29%); GRB 4.06%; (2.23%); Eurocaf SRL 2.41% (1.88%); Narasus 2.02% (1.18%) and Ecom Agro Industrialist 1.85% (4.54%) *Note: The figures in brackets represent percentage performance in the previous month –September 2024.*

6. Global Situation

World coffee production for 2024/25 is forecast to increase by 7.1 million bags from the previous year to 176.2 million mainly due to continued recovery in Brazil and rebounding output in Indonesia. With additional supplies, global exports are expected to increase by 3.6 million bags to 123.1 million primarily on strong shipments from Indonesia and Brazil. Consumption is seen to be 3.1 million bags higher to 170.6 million. Ending stocks are expected to rise by 1.9 million bags to 25.8 million following 3 years of decline. (United States Department of Agriculture, Coffee: World Markets and Trade report-June 2024).

8. Coffee Consumption and Promotional Activities.

During the month, Uganda Coffee Development Authority (UCDA) promoted coffee consumption at the following events:

International Coffee Day Celebrations in Gulu that were held under the theme “Exploring the Unique Coffees from Northern Uganda” at Gulu University Ground in Gulu City.

UCDA joined the rest of the world in commemorating the World Food Day under the theme, “Right food for a better life and a better future, leave no one behind”. The celebration was held at the National Semi Arid Resource Research Institute (NaSARRI) Serere District on 16th October 2024.

UCDA participated in the 30th UMA international trade fair from the 2nd -10th October 2024 under the theme “Celebrating 30th Years of Industrial Excellence” at the UMA show grounds Lugogo, Kampala. This event attracted local and international manufacturers, traders, distributors from various business sectors and over 300,000 visitors.

Over 10,000 cups of coffee were brewed using different brewing techniques for demonstration purposes and coffee was provided for tasting. UCDA shared information on good agronomic practices, coffee processing, coffee trade, investment opportunities in the sector, coffee types, grades, and benefits of taking coffee were explained to over 50,000 participants. Over 1500 packets of coffee were purchased from different local roasters at the different expos.

7. Local Situation

During the month of September 2024, farm gate prices ranged from Shs 6,000-7,000/= per kilo of Kiboko (Robusta dry cherries); Shs.12,000-13,000/= for FAQ (Fair Average Quality); Sh. 12,000-13,000/= for Arabica Parchment; and Sh. 11,000-12,000/= per kilo for Drugar. Compared to the previous month, Robusta Kiboko averaged UGX 6,500/= lower than 6,750/= Robusta FAQ averaged UGX 12,500/= lower than UGX 12,750, Arabica parchment UGX 12,500 per kilo, Drugar UGX 11,500/= per kilo remaining the same in September 2024.

9. Coffee Development Activities

In October 2024, there was significant strides made in strengthening Uganda’s coffee sector, reaching 6,749 farmers through 192 specialized trainings across all the coffee-growing regions. These trainings focused on essential areas like Good Agricultural Practices (GAPs), Sustainable Land Management (SLM), Climate-Smart Agriculture, and Environmental Management.

Farmer registration exercise was launched by Hon. Frank Tumwebaze, Minister of Agriculture, Animal Industry and Fisheries and during the month, 177,487 coffee farms of the targeted 912,906, were mapped in collaboration with the private partners.

Additionally, the UCDA-UNDP partnership registered 4,500 coffee farms in Kasese District. As the deadline for implementation of European Union Deforestation Regulation (EUDR) gets closer, a dialogue to discuss a unified data warehouse for Uganda’s coffee sector was held. Also, strategic media outreach campaign involving radio talk shows, TV presentations, and workshops were held to broaden awareness on implications of EUDR and the benefits of farmer registration.

A total of 337 other value chain actors were registered, including 140 coffee factories, 102 coffee stores, 59 buyers, and 36 roasters. The regional breakdown is as follows: Coffee Factories: 100 in Eastern (93 men, 7 women), 27 in Western (26 men, 1 woman), 1 in Rwenzori, and 12 in South Western (10 men, 2 women); Coffee Stores: 35 in Eastern (34 men, 1 woman), 30 in Greater Masaka (28 men, 2 women), 4 in Elgon, 6 in South Western, and 27 in Western (26 men, 1 woman); Buyers: 14 in Eastern, 19 in Western, 12 in Elgon (9 men, 3 women), 10 in Greater Masaka, and 4 in South Western; Roasters: 34 in Greater Masaka (31 men, 3 women) and 2 in Elgon

This comprehensive approach reinforces Uganda’s coffee sector by promoting farmer training, enhancing registration and data infrastructure, and strengthening value chain support and awareness efforts.

9. Outlook for November 2024

Coffee exports are projected to be 520,000 60-kilobags. The main harvest season north of the equator has begun. The harvesting season for the fly crop in Greater Masaka and South-Western regions has also begun.

Annex 2: List of Coffee Exporters and their Market Shares: October 2024

EXPORTING COMPANY	POSITION HELD IN SEPTEMBER	QUANTITY (Bags)		PERCENTAGE MARKET SHARE		
		Robusta	Arabica	Total	Individual	Cumulative
Total		457,853	38,967	496,820		100
1 Ugacof (U) Ltd	2	77,415	1,240	78,655	15.83	15.83
2 Kyagalanyi Coffee Ltd	3	50,048	13,594	63,642	12.81	28.64
3 Olam Uganda Ltd	1	52,103	5,560	57,663	11.61	40.25
4 Touton Uganda Limited	4	48,220	350	48,570	9.78	50.02
5 Louis Dreyfus Company (U) Ltd	5	26,385		26,385	5.31	55.33
6 JKCC General Supplies Ltd	11	23,405		23,405	4.71	60.05
7 Ibero (U) Ltd	6	20,618	1,280	21,898	4.41	64.45
8 Drk General Merchants Ltd	10	18,118		18,118	3.65	68.10
9 Ideal Quality Commodities Ltd	7	17,244		17,244	3.47	71.57
10 Ankole Coffee Producers Coop Union Ltd	21	16,407		16,407	3.30	74.87
11 Kawacom (U) Ltd	9	13,666	1,375	15,041	3.03	77.90
12 Jber Coffee Ltd	12	14,544		14,544	2.93	80.83
13 Sena Indo Uganda Limited	22	10,288		10,288	2.07	82.90
14 Agri Exim Limited	24	9,117		9,117	1.84	84.73
15 Grainpulse Ltd	13	6,700		6,700	1.35	86.08
16 Darley Investments Ltd	14	5,420	974	6,394	1.29	87.37
17 Kaweri Coffee Plantation	19	5,275		5,275	1.06	88.43
18 Export Trading Company (U) Ltd	8	5,013		5,013	1.01	89.44
19 Agri Evolve	20		4,920	4,920	0.99	90.43
20 Sukuma Commodities Limited	18	3,674	334	4,008	0.81	91.24
21 Noble Choice Limited	32	3,610		3,610	0.73	91.96
22 Abbarci Industries Limited	17	3,500		3,500	0.70	92.67
23 Equatorial Beans Factory Ltd	36	1,837	1,503	3,340	0.67	93.34
24 Ishaka Quality Commodities Ltd	41	3,334		3,334	0.67	94.01
25 Coffee World Ltd	25	2,634	320	2,954	0.59	94.61
26 Gisha Coffee Ltd	38	1,002	1,694	2,696	0.54	95.15
27 Gemini Commodities Limited	30	2,338		2,338	0.47	95.62
28 Pra Exports Uganda Limited	33	1,200	900	2,100	0.42	96.04

Annex 2: List of Coffee Exporters and their Market Shares: October 2024

Exporting Company	POSITION HELD IN SEPTEMBER	QUANTITY (Bags)			Percentage Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
29 Rezlex Investment Ltd	15	1,014	668	1,682	0.34	96.38
30 Zigoti Coffee Works Ltd	37	1,520		1,520	0.31	96.69
31 Discovery Trading Limited	27	1,440		1,440	0.29	96.98
32 Two Rivers Investments Group Ltd		1,400		1,400	0.28	97.26
33 Brewfinity Uganda Limited	34	1,354		1,354	0.27	97.53
34 Tanin Global Limited	55	1,332		1,332	0.27	97.80
35 Bakwanye Trading Co. Ltd	31		1,280	1,280	0.26	98.06
36 Rubanga Cooperative Society Ltd	26	1,280		1,280	0.26	98.31
37 Bugisu Coop Union Ltd			1,040	1,040	0.21	98.52
38 Superbia International Coffee Trade Ltd	39	988		988	0.20	98.72
39 Funzo Coffee (U) Ltd		385	299	684	0.14	98.86
40 Xag Coffee Exporters	35	684		684	0.14	99.00
41 United Organic Coffee Growers Limited			640	640	0.13	99.13
42 Intouch Trading Ltd		600		600	0.12	99.25
43 Besmark Coffee Company Limited	16	360		360	0.07	99.32
44 Banta African Coffee Limited	46	350		350	0.07	99.39
45 Kasiita Coffee Solutions Limited		350		350	0.07	99.46
46 Step Soluable Limited	54	350		350	0.07	99.53
47 Mwanyi Terimba Ltd	48	340		340	0.07	99.60
48 Kibinge Coffee Farmers' Coop Soc Ltd	50	320		320	0.06	99.66
49 Masha Quality Holdings (U) Limited			320	320	0.06	99.73
50 Mount Elgon Coffee & Honey Cooperative			320	320	0.06	99.79
51 Quadrant International Uganda Limited	62	320		320	0.06	99.86
52 Infinite Aromas Company Limited		48	238	286	0.06	99.92
53 Geruga Export Limited		213		213	0.04	99.96
54 Gorilla Summit Coffee Development	52		118	118	0.02	99.98
55 Noble Commodities (U) Ltd	32	90		90	0.02	100.00

Annex 4: Main Destinations of Uganda Coffee by Type in October 2024						
Destination	Position Held in September	Quantity (60kg bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
Total		457,853	38,967	496,820	100	
1 Italy	1	175,323	10,230	185,553	37.35	37.35
2 Germany	2	82,737	4,280	87,017	17.51	54.86
3 India	3	45,023	1,520	46,543	9.37	64.23
4 Algeria	12	24,383		24,383	4.91	69.14
5 Morocco	5	22,175		22,175	4.46	73.60
6 Russia	9	19,455	2,463	21,918	4.41	78.01
7 China	11	19,525	480	20,005	4.03	82.04
8 Netherlands	8	10,060	720	10,780	2.17	84.21
9 Sudan	7	9,890		9,890	1.99	86.20
10 U.S.A	10	1,337	7,614	8,951	1.80	88.00
11 Belgium	4	7,182	1,678	8,860	1.78	89.79
12 Spain	6	7,505	960	8,465	1.70	91.49
13 Israel	14	7,491		7,491	1.51	93.00
14 Tunisia	20	6,583		6,583	1.33	94.32
15 United Arab Emirates	13	5,093	619	5,712	1.15	95.47
16 Japan	17	3,840	1,600	5,440	1.09	96.57
17 Portugal	15	1,440	1,960	3,400	0.68	97.25
18 Egypt	19	2,100		2,100	0.42	97.67
19 Turkey		1,400		1,400	0.28	97.96
20 Vietnam	22	1,375		1,375	0.28	98.23
21 Australia			1,344	1,344	0.27	98.50
22 Kenya	18		1,283	1,283	0.26	98.76
23 United Kingdom	24	1,280		1,280	0.26	99.02
24 Saudi Arabia			960	960	0.19	99.21
25 Denmark		666		666	0.13	99.35
26 Georgia		666		666	0.13	99.48
27 Canada			640	640	0.13	99.61

Annex 4: Main Destinations of Uganda Coffee by Type in October 2024

Destination	POSITION HELD IN SEPTEMBER	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 Sweden			360	360	0.07	99.68
29 Lebanon	21	350		350	0.07	99.75
30 Ukraine	28	334		334	0.07	99.82
31 Jordan		320		320	0.06	99.88
32 Poland	29	320		320	0.06	99.95
33 Austria			256	256	0.05	100.00

Annex 5: List of Foreign Coffee Buyers during the Month of October 2024

	BUYERS	POSITION HELD IN SEPTEMBER	QUANTITY (60kg BAGS)		%AGE MARKET SHARE		
			Robusta	Arabica	Total	Individual	Cumulative
	Total		457,853	38,967	496,820	100	
1	Sucafina	2	77,415	1,240	78,655	15.83	15.83
2	Olam International	1	52,437	5,560	57,997	11.67	27.51
3	Touton Geneve	3	48,220	350	48,570	9.78	37.28
4	Volcafe	4	23,889	7,234	31,123	6.26	43.55
5	Louis Dreyfus	5	26,385		26,385	5.31	48.86
6	Bernhard Rothfos	6	20,618	1,600	22,218	4.47	53.33
7	Grb	8	16,560	3,600	20,160	4.06	57.39
8	Eurocaf Srl	10	11,982		11,982	2.41	59.80
9	Narasus	15	10,020		10,020	2.02	61.82
10	Ecom Agro Industrialist	7	8,126	1,090	9,216	1.85	63.67
11	Stonex	28	8,682		8,682	1.75	65.42
12	Shanghai Import & Export	18	7,350		7,350	1.48	66.90
13	Strauss		6,489	680	7,169	1.44	68.34
14	Ste Habycaf S.A	13	7,130		7,130	1.44	69.78
15	Pacorini Silocaf		5,470	1,002	6,472	1.30	71.08
16	Vidya Herbs	21	5,502	900	6,402	1.29	72.37
17	Dek Berlin		6,120		6,120	1.23	73.60
18	Tropical Gmbh	23	5,275		5,275	1.06	74.66
19	Indus Coffee		5,020		5,020	1.01	75.67
20	Aldwami Co		4,900		4,900	0.99	76.66
21	Aziende		3,635	720	4,355	0.88	77.53
22	Hacofco	17	4,320		4,320	0.87	78.40
23	Sds Llc		4,243		4,243	0.85	79.26
24	Luigi Lavazza	22	3,600		3,600	0.72	79.98
25	Vintage Coffee Private		3,600		3,600	0.72	80.71
26	Cofftea (Sudan)		3,500		3,500	0.70	81.41
27	Bijdendijk		2,322	1,054	3,376	0.68	82.09
28	Smart Square		3,006		3,006	0.61	82.70
29	Tata Consumer		2,900		2,900	0.58	83.28
30	Others		69,137	13,937	83,074	16.72	100.00

Compiled by: Directorate of Strategy and Business Development
Uganda Coffee Development Authority
Tel: +256 312-260470 UCDA
Email: info@ugandacoffee.go.ug ; www.ugandacoffee.go.ug
October 2024