

### Key Highlights



A total of 530,365 60-kilo bags of coffee valued at US\$ 83.79 million were exported in June 2022 at an average weighted price of US\$ 2.63 /kilo, 4 cents lower than US\$ 2.67 /kilo in May 2022 and US\$ 1.05 higher than US\$ 1.58/kilo in June 2021. This was a decrease of 14% in quantity but an increase of 43% in value compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX 2,600 per kilo; FAQ UGX 6,450 per kilo, Arabica parchment UGX 10,500 per kilo and Drugar UGX 9,500 per kilo.



Coffee exports for 12 months (Financial year 2021/22) totaled 6.26 million bags worth US\$ 862.28 million compared to 6.08 million bags worth US\$ 559.16 million the previous year (Financial year 2020/21). This represents an increase of 3% and 54% in both quantity and value respectively.

74% of the total volume was exported by 10 exporters, out of 55 companies which performed during the month, compared to 77% in May 2022.

Okoro CP/B fetched the highest price at US \$ 7.23 per kilo.

### 1. Coffee exports

Coffee exports in June 2022 amounted to 530,365 60-kilo bags worth US\$ 83.79 million as shown in Fig 1. This comprised 444,197 bags of Robusta valued at US \$60.98 million and 86,168 bags of Arabica valued at US\$ 22.82 million (see Table 1 and Annex 1). This was a decrease of 14.23% in quantity but an increase of 43.11% in value compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (June 2021), Robusta decreased by 21.44% in quantity but increased by 21.37% in value. Arabica exports increased by 62.77% and 174.46% in quantity and value respectively.

The decrease in Robusta exports was mainly attributed to lower yields this year that were characterized by drought in most regions. This led to a shorter main harvest season in Central and Eastern regions and reduced harvests from Greater Masaka and South-Western regions whose peak is expected in July 2022. The increase in Arabica coffee exports is due to an on-year cycle characteristic of Arabica coffee production.

Coffee exports for the 12 months (Financial year 2021/22) amounted to 6,258,334 60-kilo bags worth US\$ 862.28 million compared to 6,077,951 60-kilo bags valued at US\$ 559.16 million the previous year (Financial year 2020/21). This represents 2.97% and 54.21% increase in both quantity and value respectively (Figure 1).

Fig 1: Trend of Total Quantity and Value of Coffee Exported: July 2021- June 2022

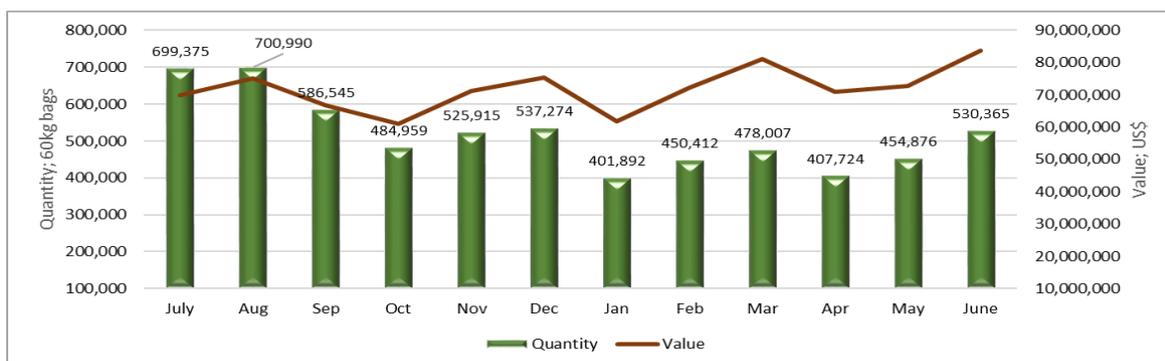


Table1: Comparison of Coffee Exports of June 2020/21 and 2021/22 Coffee Years

Period/Coffee Type	2020/21		2021/22		%age Change	
	Qty(60-kbag)	Value (US \$)	Qty(60-kbag)	Value (US \$)	Qty(60-kbag)	Value (US \$)
<b>June Total</b>	<b>618,335</b>	<b>58,553,879</b>	<b>530,365</b>	<b>83,794,704</b>	<b>↓-14.23</b>	<b>↑43.11</b>
Robusta	565,396	50,240,022	444,197	60,976,382	↓-21.44	↑21.37
Arabica	52,939	8,313,857	86,168	22,818,322	↑62.77	↑174.46

## 2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of June 2022. The average export price was US\$ 2.63 per kilo, 4 cents lower than US\$ 2.67 per kilo realized in May 2022. It was US\$ 1.01 higher than in June 2021 (US \$ 1.58/kilo). Robusta exports accounted for 84% of total exports higher than 77% in May 2022. The average Robusta price was US\$ 2.29 per kilo, 4 cents higher than the previous month. Washed Robusta and screen 17 fetched the highest price of US\$ 2.61 per kilo. They were followed by Screen 18 and 15 at US\$ 2.35 per kilo. The higher Screens 17 and 15 prices was on account of increased demand for these grades from buyers.

The share of Sustainable/washed coffee to total Robusta exports was only 0.91%. The proportion of Screen 18 was 11% of total Robusta. Arabica fetched an average price of US\$ 4.41 per kilo, 32 cents higher than in May 2022. The highest price was Wugar CPB sold at US\$ 7.23 per kilo, and was followed by Bugisu A+ sold at US\$ 7.16 per kilo, a premium of US\$ 2.31 over conventional Bugisu AA. Drugar was sold at 4.41US\$ per kilo, a discount of US cents 51 from Bugisu AA. Drugar exports were 61% of total Arabica exports compared to 54% the previous month. The share of sustainable Arabica exports to total Arabica exports was 4%.

Table 2: Coffee Exports by Type, Grade & Unit Price in June 2022

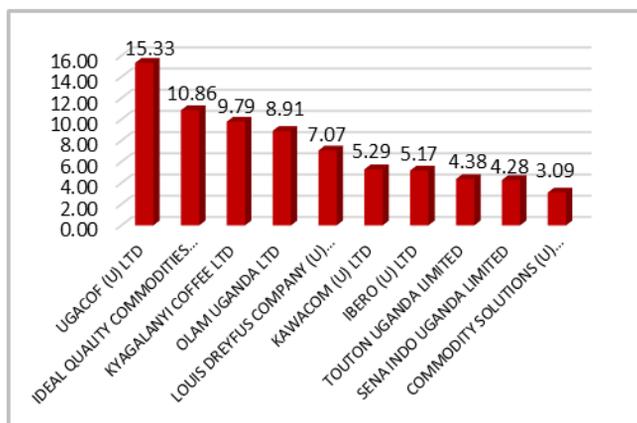
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
<b>TOTAL</b>	<b>530,365</b>		<b>83,794,704</b>		<b>2.63</b>
Organic Robusta	700	0.16	97,649	0.16	2.32
Washed Robusta	2,990	0.67	468,173	0.77	2.61
SCREEN 15 Fair Trade	360	0.08	48,096	0.08	2.23
Screen 18	50,227	11.31	7,094,242	11.63	2.35
Screen 17	47,059	10.59	7,362,751	12.07	2.61
Screen 15	222,819	50.16	31,366,073	51.44	2.35
Screen 14	4,820	1.09	668,696	1.10	2.31
Screen 13	666	0.15	85,814	0.14	2.15
Screen 12	56,264	12.67	7,502,536	12.30	2.22
Bhp 1199	35,578	8.01	3,766,202	6.18	1.76
Other Roubstas	22,714	5.11	2,516,150	4.13	1.85
<b>Total Robusta</b>	<b>444,197</b>	<b>100.00</b>	<b>60,976,382</b>	<b>100.00</b>	<b>2.29</b>
Organic Bugisu	640	0.74	192,793	0.84	5.02
Sustainable Arabica FW Sipi Falls	400	0.46	135,996	0.60	5.67
Organic Okoro	516	0.60	163,598	0.72	5.28
Organic Wugar	320	0.37	94,815	0.42	4.94
Organic Drugar	347	0.40	99,935	0.44	4.80
Bugisu A+	59	0.07	25,364	0.11	7.16
Mt Elgon A+	1,553	1.80	616,950	2.70	6.62
Mt Elgon B	74	0.09	19,577	0.09	4.41
Wugar CPB	41	0.05	17,788	0.08	7.23
Bugisu AA	8,954	10.39	2,643,487	11.58	4.92
Bugisu AB	9,060	10.51	2,519,236	11.04	4.63
Bugisu A	1,860	2.16	561,238	2.46	5.03
Bugisu PB	74	0.09	23,545	0.10	5.30
Bugisu C/PB	121	0.14	13,765	0.06	1.90
Bugisu C	1,800	2.09	339,097	1.49	3.14
Wugar	5,782	6.71	1,822,777	7.99	5.25
Drugar	52,331	60.73	13,248,780	58.06	4.22
Other Arabicas	2,236	2.59	279,581	1.23	2.08
<b>Total Arabica</b>	<b>86,168</b>	<b>100.00</b>	<b>22,818,322</b>	<b>100.00</b>	<b>4.41</b>

## 3. Individual Exporter Performance

Figure 2 shows the top 10 export companies in the month of June 2022. Ugacof (U) Ltd had the highest market share of 15.33% compared to 15.65% in May 2022. It was followed by Ideal Quality Commodities Ltd 10.86% (10.39%); Kyagalanyi Coffee Ltd 9.79% (8.69%) Olam Uganda Limited 8.91% (9.15%); Louis Dreyfus Company (U) Ltd 7.07% (3.82%) Kawacom (U) Ltd 5.29% (5.24%); Ibero (U) Ltd 5.17% (4.90%); Touton (U) Ltd 4.38% (11.43%); Sena Indo Uganda Limited Ltd 4.28% (1.48%); and Commodity Solutions (U) Ltd 3.09% (1.10%) \*The figures in brackets represent percentage market share held in May 2022.

The top 10 exporters held a market share of 74% lower than 77% the previous month. There were changes in positions compared to last month reflecting competition at the exporter level. Out of the 55 exporters that performed, 24 exported Robusta Coffee only while 13 exported Arabica coffee only. Annex 2 shows a detailed list of exporters' performance in June 2022.

Figure 2: Top 10 Exporting Companies by percentage market share



#### 4. Foreign buyers of Uganda Coffee

**Annex 4** shows a list of Ugandan coffee foreign buyers in June 2022. The top 10 buyers held a market share of 67% of total exports lower than 73% the previous month. Sucafina led with a market share of 15.33% compared to 16.21% in May 2022. It was followed by Olam International 12.01% (12.20%); Volcafe 7.85%;(5.60%); Louis Dreyfus 6.89% (3.89%) Bernhard Rothofos 5.81% (5.28%); Ecom Agro Industrialist 4.84% (5.87%); Touton Geneve 4.38%; (12.20%) Hamburg Coffee 4.33% (4.60%), Altasheel Import & Export Enterprises 2.90% (4.77%) and Almathahib 2.64% (0.62%).

*Note: The figures in brackets represent percentage performance in the previous month – May 2022.*

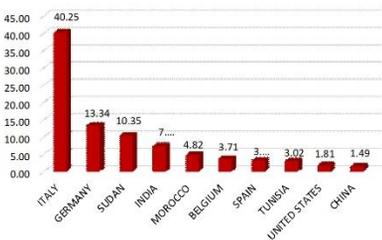
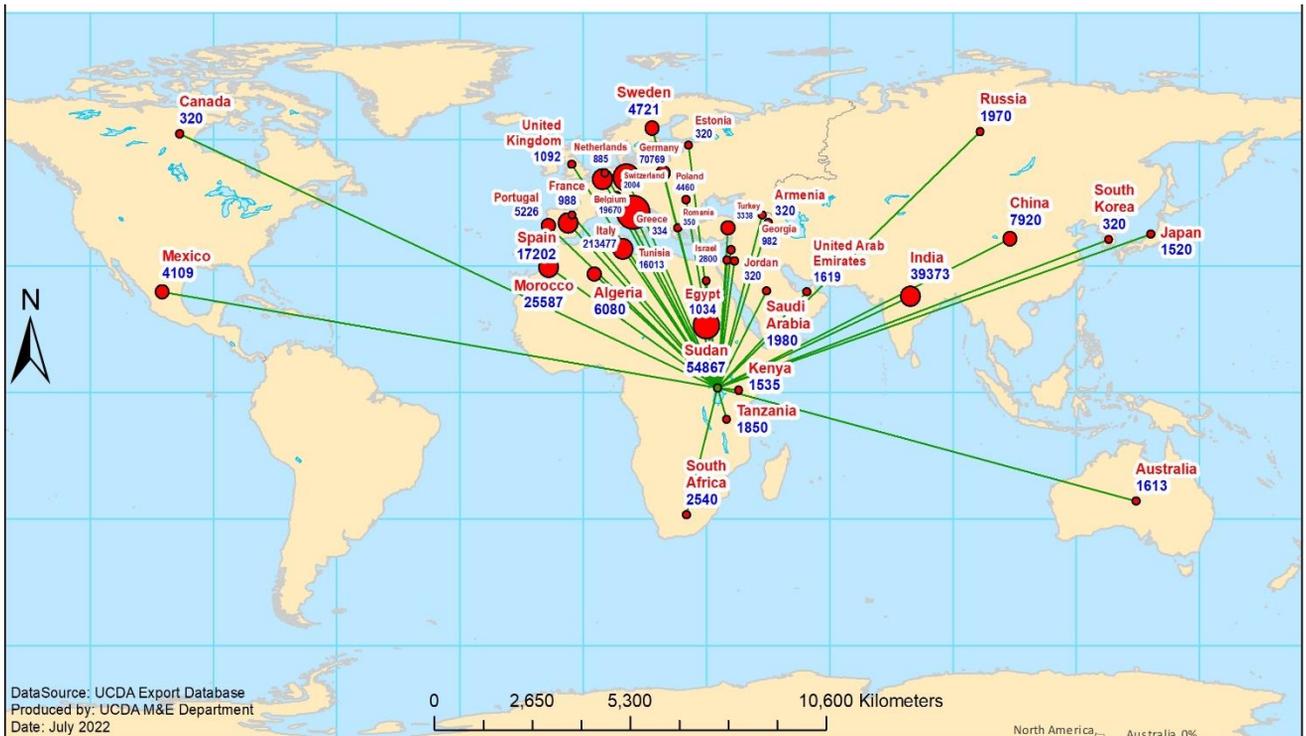
There were changes in relative position of the first ten major buyers reflecting increasing demand for Uganda coffee abroad.

#### 5. Coffee Exports By Destination

The destinations of Uganda’s coffee exports during the month of June 2022 are shown in **Fig 3** (details in **Annex 3**). Italy maintained the highest market share of 40.25% compared with 39.06% last month. It was followed by Germany 11.34% (12.64), Sudan 10.35% (10.74%) India 7.42% (7.27%) and Morocco 4.82% (1.95%). *\*The figures in brackets represent percentage market share held in May 2022.*

Coffee exports to Africa amounted to 109,506 bags, a market share of 21% compared to 70,782 bags (16%) the previous month. African countries included Algeria, Sudan, Morocco, Tunisia, South Africa, Tanzania, Egypt and Kenya. Europe remained the main destination for Uganda’s coffees with a 65% imports share slightly lower than 66% in May 2022.

**Fig 3: Map showing Uganda’s coffee destinations for June 2022.**

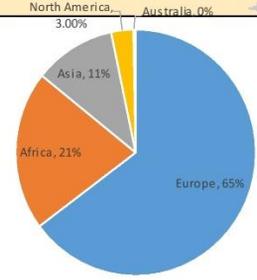


**Robusta: 444,197 60kg bags**

**Arabica: 86,168 60kg bags**

**Total Quantity: 530,365 60kgbags**

**Value: USD 83.79M**



A sustainable coffee industry with high stakeholder value for social economic transformation

## 6. Global Situation

World coffee production for 2022/23 is forecast to be 175.0 million, up by 7.8 million bags from the previous year, Primarily due to Brazil's Arabica crop entering the on year of the biennial production cycle. Global consumption is expected to rise by 1.81 million bags to 167 million with the largest increase in European Union, United States, Japan and Brazil. World exports are forecast to be modestly higher on gains in Brazil and Indonesia. Ending stocks are expected to be 2.1 million bags higher than last year to 34.7 million bags following last year's sharp drawdown. (United States Department of Agriculture, Coffee: World Markets and Trade report).

## 7. Local Situation

During the month of June 2022, farm gate prices ranged from Sh.2,400-2,800/= per kilo of Kiboko (Robusta dry cherries); Shs. 6,200-6,700/= for FAQ; Sh. 10,000- 11,000/= for Arabica parchment; and Sh.,9,000-10,000/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 2,600/= per kilo; FAQ UGX 6,450/= per kilo, Arabica parchment UGX 10,500/= per kilo and Drugar UGX 9,500/= per kilo.

## 8. Coffee Development and Promotional Activities

During the month of June 2022, the weather was generally dry with scattered rains across the country and as a result, coffee in the field was visibly stressed. High mortality rate for newly planted seedlings was also observed. The dry weather affected fertilizer application as well across many regions that received the fertilizers. Nonetheless, the programme for stumping and fertilizer application was completed by end of the month. A total of 153,333 bags(25kg) of organic fertilizers procured was distributed to Greater Masaka (34,080), Eastern (29,820), Central (34,063), Rwenzori (17,635) and South western (38,287) regions, benefiting 20,804 coffee farmers (16,905 Male, 3,899 Female) who had stumped 8,041,385 old and less productive coffee trees. The process to select and train the Parish Coffee Development Advisors (PCDAs) was concluded bringing the total number of PCDAs selected to 3,250 (2,746 Male, 504 Female & 466 Youth). The selection process was jointly undertaken by UCDA and District Local Government leadership and technocrats.

During the month, UCDA field teams continued to conduct pests and disease surveillance missions to understand reported cases of coffee pest and disease outbreaks in Western, Eastern, Southwestern, Elgon (Sebei sub region), Greater Masaka and Rwenzori Regions. The most prevalent pest was the Black Coffee Twig Borer (BCTB). In Sebei sub region, the team did not observe any new pests and diseases, although there was high severity of coffee berry disease (CBD) and coffee leaf rust (CLR) across all farms visited. UCDA also participated in the launch of the "From climate victims to climate heroes" project by Solidaridad at Silver Springs Bugolobi Hotel. UCDA committed to engage actively in the implementation of the project that will provide carbon credits to coffee farmers who plant coffee shade trees. The project will be implemented in Elgon region, Northern Uganda and South Western region. In a bid to promote quality coffee production through application of good processing technologies, a total of 35 wet processing equipment were distributed in Arabica coffee growing regions as follows: Elgon (5), West Nile (4), Rwenzori (13), and South Western (12).

## 9. Outlook for July 2022

Coffee exports are projected to be 600,000 bags. The main harvesting period season in Greater Masaka and south western regions will peak in July 2022 though somewhat affected by a dry spell especially in Bukomansimbi and Sembabule districts.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	2020/21		2021/22		%age Change	
	Quantity	Value \$	Quantity	Value \$	Quantity	Value \$
<b>Grand Total</b>	<b>4,508,750</b>	<b>418,320,571</b>	<b>4,271,424</b>	<b>650,590,244</b>	<b>-5.26</b>	<b>55.52</b>
<b>Total Robusta</b>	<b>3,967,468</b>	<b>333,566,592</b>	<b>3,415,787</b>	<b>436,723,923</b>	<b>-13.91</b>	<b>30.93</b>
<b>Total Arabica</b>	<b>541,282</b>	<b>84,753,978</b>	<b>855,637</b>	<b>213,866,320</b>	<b>58.08</b>	<b>152.34</b>
<b>June</b>	<b>618,335</b>	<b>58,553,879</b>	<b>530,365</b>	<b>83,794,704</b>	<b>-14.23</b>	<b>43.11</b>
Robusta	565,396	50,240,022	444,197	60,976,382	-21.44	21.37
Arabica	52,939	8,313,857	86,168	22,818,322	62.77	174.46
<b>May</b>	<b>493,424</b>	<b>47,059,896</b>	<b>454,876</b>	<b>72,872,845</b>	<b>-7.81</b>	<b>54.85</b>
Robusta	429,040	37,482,065	350,022	47,188,480	-18.42	25.90
Arabica	64,384	9,577,831	104,854	25,684,365	62.86	168.16
<b>April</b>	<b>537,428</b>	<b>49,970,087</b>	<b>407,724</b>	<b>70,888,211</b>	<b>-24.13</b>	<b>41.86</b>
Robusta	464,484	39,052,860	277,206	37,228,537	-40.32	-4.67
Arabica	72,944	10,917,227	130,518	33,659,674	78.93	208.32
<b>March</b>	<b>571,799</b>	<b>53,477,689</b>	<b>478,007</b>	<b>81,037,320</b>	<b>-16.40</b>	<b>51.53</b>
Robusta	493,183	40,951,723	360,229	48,941,601	-26.96	19.51
Arabica	78,616	12,525,966	117,778	32,095,719	49.81	156.23
<b>February</b>	<b>564,203</b>	<b>50,666,880</b>	<b>450,412</b>	<b>72,384,040</b>	<b>-20.17</b>	<b>42.86</b>
Robusta	502,125	41,075,834	353,039	46,013,270	-29.69	12.02
Arabica	62,078	9,591,046	97,373	26,370,770	56.86	174.95
<b>January</b>	<b>445,920</b>	<b>39,620,587</b>	<b>401,892</b>	<b>61,939,266</b>	<b>-9.87</b>	<b>56.33</b>
Robusta	397,840	32,678,539	314,945	40,025,635	-20.84	22.48
Arabica	48,080	6,942,049	86,947	21,913,631	80.84	215.67
<b>December</b>	<b>419,338</b>	<b>37,506,573</b>	<b>537,274</b>	<b>75,356,632</b>	<b>28.12</b>	<b>100.92</b>
Robusta	371,625	30,573,920	452,578	55,273,179	21.78	80.79
Arabica	47,713	6,932,652	84,696	20,083,453	77.51	189.69
<b>November</b>	<b>430,310</b>	<b>42,850,478</b>	<b>525,915</b>	<b>71,219,460</b>	<b>22.22</b>	<b>66.20</b>
Robusta	372,517	30,575,512	437,413	51,545,298	17.42	68.58
Arabica	57,793	12,274,966	88,502	19,674,162	53.14	60.28
<b>October</b>	<b>427,993</b>	<b>38,614,502</b>	<b>484,959</b>	<b>61,097,766</b>	<b>13.31</b>	<b>58.22</b>
Robusta	371,258	30,936,117	426,158	49,531,541	14.79	60.11
Arabica	56,735	7,678,384	58,801	11,566,224	3.64	<b>50.63</b>

## Annex 2: List of Coffee Exporters and their Market Shares: June 2022

EXPORTING COMPANY	POSITION HELD IN MAY	QUANTITY (Bags)			PERCENTAGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
<b>Total</b>		<b>444,197</b>	<b>86,168</b>	<b>530,365</b>	<b>100.00</b>	
1 Ugacof (U) Ltd	1	50,002	31,316	81,318	15.33	15.33
2 Ideal Quality Commodities Ltd	3	57,598		57,598	10.86	26.19
3 Kyagalanyi Coffee Ltd	5	49,363	2,550	51,913	9.79	35.98
4 Olam Uganda Ltd	4	35,690	11,560	47,250	8.91	44.89
5 Louis Dreyfus Company (U) Ltd	8	35,574	1,918	37,492	7.07	51.96
6 Kawacom (U) Ltd	6	19,560	8,492	28,052	5.29	57.25
7 Ibero (U) Ltd	7	27,408		27,408	5.17	62.42
8 Touton Uganda Limited	2	17,405	5,800	23,205	4.38	66.79
9 Sena Indo Uganda Limited	16	21,721	960	22,681	4.28	71.07
10 Commodity Solutions (U) Ltd	21	16,230	165	16,395	3.09	74.16
11 Grainpulse Ltd	13	11,066	3,890	14,956	2.82	76.98
12 Coffee World Ltd	18	13,383	1,040	14,423	2.72	79.70
13 Besmark Coffee Company Limited	10	8,362	3,270	11,632	2.19	81.89
14 Export Trading Company (U) Ltd	9	11,560		11,560	2.18	84.07
15 Darley Investments Ltd	20	8,884	2,010	10,894	2.05	86.13
16 Zigoti Coffee Works Ltd	22	8,126		8,126	1.53	87.66
17 Bakhsons Trading Co. (U) Ltd	14	6,526	1,280	7,806	1.47	89.13
18 Kampala Domestic Store Ltd	11	7,682		7,682	1.45	90.58
19 JKCC General Supplies Ltd	12	7,526		7,526	1.42	92.00
20 Xag Coffee Exporters	25	4,570		4,570	0.86	92.86
21 Tata Uganda Limited	17	4,240		4,240	0.80	93.66
22 The Edge Trading (U) Ltd	24	3,520	330	3,850	0.73	94.38
23 Discovery Trading Limited	19	3,150		3,150	0.59	94.98
24 Kaweri Coffee Plantation	36	2,670		2,670	0.50	95.48
25 Gisha Coffee Ltd	26	1,976	668	2,644	0.50	95.98
26 Great Lakes Coffee Company Ltd	15	334	1,954	2,288	0.43	96.41
27 Nakana Coffee Factory Ltd	23	2,286		2,286	0.43	96.84

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Exporting Company	Position Held in MAY	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
28 Bakwanye Trading Co. Ltd	40		1,920	1,920	0.36	97.20
29 Bugisu Coop Union Ltd	41		1,920	1,920	0.36	97.57
30 Ankole Coffee Producers Coop Union Ltd	33	1,440		1,440	0.27	97.84
31 Nucafe		350	710	1,060	0.20	98.04
32 Totongi Coffee Co. Ltd		1,050		1,050	0.20	98.24
33 Seth & Cushman Market Traders Limited	33	960		960	0.18	98.42
34 Mountain Harvest Smc Limited			644	644	0.12	98.54
35 Agri Evolve	35		640	640	0.12	98.66
36 Superbia International Coffee Trade Ltd		640		640	0.12	98.78
37 Zombo Coffee Partners Limited			631	631	0.12	98.90
38 Mt Elgon Agroforestry Communities	44		624	624	0.12	99.02
39 The Coffee Gardens Limited			610	610	0.12	99.13
40 Ishaka Quality Commodities Ltd	28	600		600	0.11	99.24
41 Omadil Coffee Traders Ltd	46	417		417	0.08	99.32
Kayunga Nile Coffee Farmer's Co- 42 operative Society Ltd		350		350	0.07	99.39
43 Rezlex Investment Ltd	31	350		350	0.07	99.45
44 Bugisu Commodity Traders Ltd			334	334	0.06	99.52
45 Hermes Coffee Factory Ltd	39	334		334	0.06	99.58
46 Bukonzo Joint Co-operative Union Ltd	42		320	320	0.06	99.64
Bukonzo Organic Farmers Cooperative 47 Union	43		320	320	0.06	99.70
48 Funzo Coffee (U) Ltd			320	320	0.06	99.76
49 Kibinge Coffee Farmers' Coop Soc Ltd			320	320	0.06	99.82
50 Uganda Tea Corporation Ltd	32	320		320	0.06	99.88
51 Image Coffee Ltd			306	306	0.06	99.94
52 Endiro Growers Limited			260	260	0.05	99.99
53 Chanzo Coffee Ltd			33	33	0.01	99.99
54 Bowi Logistics Ltd			25	25	0.00	100.00
55 Green Commodities Africa Ltd			2	2	0.00	100.00

### Annex 3: Main Destinations of Uganda Coffee by Type in June 2022

DESTINATION	POSITION HELD IN MAY	QUANTITY (60kg bags)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		444,197	86,168	530,365	100.00	
1 Italy	1	191,894	21,583	213,477	40.25	40.25
2 Germany	2	58,509	12,260	70,769	13.34	53.59
3 Sudan	3	54,867		54,867	10.35	63.94
4 India	4	37,913	1,460	39,373	7.42	71.36
5 Morocco	8	25,587		25,587	4.82	76.19
6 Belgium	5	13,672	5,998	19,670	3.71	79.90
7 Spain	7	15,282	1,920	17,202	3.24	83.14
8 Tunisia	10		16,013	16,013	3.02	86.16
9 United States	6	2,680	6,897	9,577	1.81	87.96
10 China	9	5,620	2,300	7,920	1.49	89.46
11 Algeria	16	6,080		6,080	1.15	90.60
12 Portugal	13	4,586	640	5,226	0.99	91.59
13 Sweden		1,280	3,441	4,721	0.89	92.48
14 Poland	19	2,710	1,750	4,460	0.84	93.32
15 Mexico	23	3,469	640	4,109	0.77	94.10
16 Turkey	26	3,338		3,338	0.63	94.73
17 Israel	14	2,480	320	2,800	0.53	95.25
18 South Africa	21	2,340	200	2,540	0.48	95.73
19 Switzerland	15	2,004		2,004	0.38	96.11
20 Saudi Arabia	37	700	1,280	1,980	0.37	96.48
21 Russia	12	1,330	640	1,970	0.37	96.85
22 Tanzania			1,850	1,850	0.35	97.20
23 United Arab Emirates	18	1,280	339	1,619	0.31	97.51
24 Australia	28	320	1,293	1,613	0.30	97.81
25 Kenya	32	60	1,475	1,535	0.29	98.10
26 Japan	17	1,200	320	1,520	0.29	98.39
27 United Kingdom	29	320	772	1,092	0.21	98.59

A sustainable coffee industry with high stakeholder value for social economic transformation

### Annex 3: Main Destinations of Uganda Coffee by Type in June 2022

Destination	POSITION HELD IN MAY	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 Egypt		1,034		1,034	0.19	98.79
29 France	24	668	320	988	0.19	98.98
30 Georgia	34	334	648	982	0.19	99.16
31 Lebanon		960		960	0.18	99.34
32 Netherlands	20	720	165	885	0.17	99.51
33 Romania	33		350	350	0.07	99.58
34 Greece	30		334	334	0.06	99.64
35 Armenia			320	320	0.06	99.70
36 Canada	36	320		320	0.06	99.76
37 Estonia		320		320	0.06	99.82
38 Jordan	35	320		320	0.06	99.88
39 Newzealand			320	320	0.06	99.94
40 South Korea	11		320	320	0.06	100.00

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**Annex 4: List of Foreign Coffee Buyers during the Month of June 2022**

BUYERS	POSITION HELD MAY	QUANTITY (60kg BAGS)		%AGE MARKET SHARE		
		Robusta	Arabica	Total	Individual	Cumulative
<b>Total</b>		<b>444,197</b>	<b>86,168</b>	<b>530,365</b>	<b>100.00</b>	
1 Sucafina	1	50322	30996	81318	15.33	15.33
2 Olam International	3	52120	11560	63680	12.01	27.34
3 Volcafe	5	39073	2550	41623	7.85	35.19
4 Louis Dreyfus	9	34636	1918	36554	6.89	42.08
5 Bernhard Rothfos	6	30498	330	30828	5.81	47.89
6 Ecom Agro Industrialist	4	17803	7893	25696	4.84	52.74
7 Touton Geneve	2	17405	5800	23205	4.38	57.11
8 Hamburg Coffee	8	22950		22950	4.33	61.44
9 Altasheel Import & Export	7	15400		15400	2.90	64.34
10 Almathahib	25	13980		13980	2.64	66.98
11 Icona Café	19	10374	2320	12694	2.39	69.37
12 Eurocaf Sas	15	11240		11240	2.12	71.49
13 Jacobs Douwe Egberts	10	9960		9960	1.88	73.37
14 Koninklijke Douwe	24	8280		8280	1.56	74.93
15 Vidya Herbs	16	8060		8060	1.52	76.45
16 Cofftea (Sudan)	13	7700		7700	1.45	77.90
17 Walter Matter		6346		6346	1.20	79.10
18 Ste Habycaf S.A	21	4898		4898	0.92	80.02
19 Noorco		4564		4564	0.86	80.88
20 Tata Coffee Ltd	14	4240		4240	0.80	81.68
21 Mayasim	28	4200		4200	0.79	82.47
22 Pacorini Silocaf		2294	1600	3894	0.73	83.21
23 Lanco		3750		3750	0.71	83.92
24 CCL Products	20	3480		3480	0.66	84.57
25 Sucden		3371		3371	0.64	85.21
26 Terracore		3312		3312	0.62	85.83
27 Bercher Coffee Consulting	11	3304		3304	0.62	86.45
28 NV Group Sopex	29		2950	2950	0.56	87.01
29 Luigi Lavazza	27	2850		2850	0.54	87.55
30 Others		47787	18251	66038	12.45	100.00

**Annex 5: List of Coffee Exporters and their Market Shares: Financial Year 2021/ 2022**

BUYERS	POSITION HELD 2020/21	QUANTITY		%AGE MARKET SHARE		
		(60kg BAGS)		Total	Individual	Cumulative
<b>Total</b>		<b>5,256,685</b>	<b>1,001,649</b>	<b>6,258,334</b>	<b>100.00</b>	
1 Ugacof (U) Ltd	1	901,392	108,971	1,010,363	16.14	16.14
2 Olam Uganda Ltd	2	490,591	150,166	640,757	10.24	26.38
3 Ideal Quality Commodities Ltd	4	589,096	31,455	620,551	9.92	36.30
4 Kawacom (U) Ltd	7	361,967	131,614	493,581	7.89	44.19
5 Touton Uganda Limited	6	402,894	78,164	481,058	7.69	51.87
6 Kyagalanyi Coffee Ltd	3	280,034	148,226	428,260	6.84	58.71
7 Louis Dreyfus Company (U) Ltd	5	412,235	8,988	421,223	6.73	65.45
8 Ibero (U) Ltd	8	289,775	1,873	291,648	4.66	70.11
9 Export Trading Company (U) Ltd	9	247,853		247,853	3.96	74.07
10 Besmark Coffee Company Limited	11	122,806	109,718	232,524	3.72	77.78
11 Grainpulse Ltd	10	127,193	37,533	164,726	2.63	80.41
12 Kampala Domestic Store Ltd	12	103,396		103,396	1.65	82.07
13 Sena Indo Uganda Limited	14	81,789	17,908	99,697	1.59	83.66
14 JKCC General Supplies Ltd	38	85,032	2,950	87,982	1.41	85.06
15 Commodity Solutions (U) Ltd	16	80,549	2,685	83,234	1.33	86.39
16 Bakhsons Trading Co. (U) Ltd	13	61,598	14,248	75,846	1.21	87.61
17 Great Lakes Coffee Company Ltd	15	45,810	28,191	74,001	1.18	88.79
18 Zigoti Coffee Works Ltd	23	70,950	628	71,578	1.14	89.93
19 Coffee World Ltd	21	58,445	5,688	64,133	1.02	90.96
20 The Edge Trading (U) Ltd	17	49,902	11,172	61,074	0.98	91.93
21 Discovery Trading Limited	18	49,532	7,630	57,162	0.91	92.85
22 Darley Investments Ltd	25	49,580	5,755	55,335	0.88	93.73
23 Tata Uganda Limited	20	49,272		49,272	0.79	94.52
24 Ankole Coffee Producers Coop Union Ltd	26	41,701	393	42,094	0.67	95.19
25 Nakana Coffee Factory Ltd	24	38,532		38,532	0.62	95.81
26 Kaweri Coffee Plantation	27	30,304		30,304	0.48	96.29
27 Ishaka Quality Commodities Ltd	22	27,288		27,288	0.44	96.73
28 Mbale Importers & Exporters Ltd	19	8,710	17,745	26,455	0.42	97.15
29 Bakwanye Trading Co. Ltd	31		19,420	19,420	0.31	97.46
30 Xag Coffee Exporters		15,314	3,535	18,849	0.30	97.76

**Annex 5: List of Coffee Exporters and their Market Shares: Financial Year 2021/ 2022**

BUYERS	POSITION HELD 2020/21	IN	QUANTITY (60kg BAGS)		%AGE MARKET SHARE		
			Robusta	Arabica	Total	Individual	Cumulative
31 Rezlex Investment Ltd	30		10,128	7,730	17,858	0.29	98.05
32 JBER Coffee Ltd	29		13,964		13,964	0.22	98.27
33 Abbarci Industries Limited			9,553	700	10,253	0.16	98.43
Kibinge Coffee Farmers' Coop							
34 Soc Ltd	33		7,430		7,430	0.12	98.55
35 Bugisu Coop Union Ltd	49			7,129	7,129	0.11	98.67
36 Nucafe	36		4,527	1,720	6,247	0.10	98.77
37 Gisha Coffee Ltd	40		3,886	2,359	6,245	0.10	98.87
Bukonzo Joint Co-operative							
38 Union Ltd	37			6,080	6,080	0.10	98.96
39 Uganda Tea Corporation Ltd	57		5,009		5,009	0.08	99.04
40 Bugisu Commodity Traders Ltd	56		1,734	2,990	4,724	0.08	99.12
41 Hermes Coffee Factory Ltd	42		2,672	1,591	4,263	0.07	99.19
Mt Elgon Agroforestry							
42 Communities	44		71	4,036	4,107	0.07	99.25
43 Tilotaz International Limited	47		3,228		3,228	0.05	99.30
44 Funzo Coffee (U) Ltd	41		1,934	960	2,894	0.05	99.35
45 Friends Of Mothers Initiative Ltd	48			2,780	2,780	0.04	99.39
Bukonzo Organic Farmers							
46 Cooperative Union	53			2,610	2,610	0.04	99.44
Superbia International Coffee							
47 Trade Ltd	39		927	1,602	2,529	0.04	99.48
48 Platinum Commodities (Jkr) Ltd	54		2,386		2,386	0.04	99.51
Seth & Cushman Market Traders							
49 Limited	59		2,231		2,231	0.04	99.55
50 Tariq General Suppliers Ltd	34		1,500	524	2,024	0.03	99.58
51 Omadil Coffee Traders Ltd			2,001		2,001	0.03	99.61
52 Fairlop Global Commodities Ltd				1,950	1,950	0.03	99.65
53 Mountain Harvest Smc Limited	52			1,924	1,924	0.03	99.68
African Prime Fresh Produce							
54 Limited	69		1,349	51	1,400	0.02	99.70
55 Agri Evolve				1,280	1,280	0.02	99.72
Bufumbo Organic Farmers							
56 Association	50			1,280	1,280	0.02	99.74
United Organic Coffee Growers							
57 Limited	55			1,280	1,280	0.02	99.76
58 Zombo Coffee Partners Limited	64		20	1,163	1,183	0.02	99.78
59 Banyankole Coffee Services			1,080		1,080	0.02	99.80
60 Totongi Coffee Co. Ltd			1,050		1,050	0.02	99.81

**Annex 5: List of Coffee Exporters and their Market Shares: Financial Year 2021/ 2022**

BUYERS	POSITION HELD 2020/21	IN	QUANTITY (60kg BAGS)		%AGE MARKET SHARE		
			Robusta	Arabica	Total	Individual	Cumulative
61 Masaka Cooperative Union Ltd	58		1,002		1,002	0.02	99.83
62 Grade A Investments Ltd			600	298	898	0.01	99.84
63 Godah Coffee Company Ltd			833		833	0.01	99.86
64 Zukuka Bora Coffee Company	63			759	759	0.01	99.87
65 Prime African Coffee Initiative			700		700	0.01	99.88
66 Green Commodities Africa Ltd Central Coffee Farmers			668	2	670	0.01	99.89
67 Association	66		640		640	0.01	99.90
68 Klu (U) Ltd Rwenzori Farmer's Co-operative			640		640	0.01	99.91
69 Union	68			640	640	0.01	99.92
70 The Coffee Gardens Limited				610	610	0.01	99.93
71 Endiro Growers Limited Kayunga Nile Coffee Farmer's				560	560	0.01	99.94
72 Co-operative Society Ltd			350		350	0.01	99.95
73 Karaz Coffee Factory	43		334		334	0.01	99.95
74 Utamtsi Gmbh Uganda				328	328	0.01	99.96
75 Ezana Uganda Limited				321	321	0.01	99.96
76 Titan Roasters Ltd	76			320	320	0.01	99.97
77 Bariguna Coffee Ltd	75			308	308	0.00	99.97
78 Image Coffee Ltd				306	306	0.00	99.98
79 Chanzo Coffee Ltd Equator Fresh Organics			246	54	300	0.00	99.98
80 Solutions Limited			300		300	0.00	99.99
81 Great Habib World Coffee Ltd				293	293	0.00	99.99
82 Geruga Export Limited	72		152	110	262	0.00	99.99
83 Kikobero Coffee Company Ltd Gorilla Summit Coffee				120	120	0.00	100.00
84 Development	65			90	90	0.00	100.00
85 Bowi Logistics Ltd Rwandaro Coffee Farmers				78	78	0.00	100.00
86 Cooperative Ltd				57	57	0.00	100

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