

Key Highlights



A total of 402,212 60-kilo bags of coffee valued at US\$ 61.98 million were exported in January 2022 at an average weighted price of US\$ 2.57 /kilo, 23 cents higher than US\$ 2.34 /kilo in December 2021 and US\$ 1.9 higher than US\$ 1.48/kilo in January 2021. This was a decrease of 10% in quantity and an increase of 56% in value compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX 3,100 per kilo; FAQ UGX 7,000 per kilo, Arabica parchment UGX 12,000 per kilo and Drugar UGX 10,500 per kilo.



The ICO Composite Indicator price increased by 0.6% to 204.29 US cents/lb. in January 2022 from US cents/lb. 203.06 US cents/lb. in December 2021.



Coffee exports for 12 months (February 2021-January 2022) totaled 6.72 million bags worth US 741.03 million compared to 5.47 million bags worth US\$ 511.66 million the previous year (February 2020-January 2021). This represents an increase of 23% and 45% in both quantity and value respectively.



79% of the total volume was exported by 10 exporters, out of 40 companies which performed during the month compared to 72% in December 2021 reflecting increasing concentration.

Mt. Elgon A, AB and C/PB fetched the highest price at US \$ 6 per kilo. The share of sustainable Arabica exports to total Arabica exports was 20%.

1. Coffee exports

Coffee exports in January 2022 amounted to 402,212 60-kilo bags worth US\$ 61.98 million as shown in Fig 1. This comprised 315,265 bags of Robusta valued at US \$40.07 million and 86,947 bags of Arabica valued at US\$ 21.91 million (see Table 1 and Annex 1). This was a decrease of 9.80% in quantity but an increase of 56.44% in value compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (January 2021), although Robusta decreased by 20.76% in quantity, it increased by 22.62% in value, while Arabica exports increased by 80.84% and 215.67% in quantity and value respectively.

The decrease in Robusta exports was mainly attributed to correction where two consecutive good harvests were associated with lower yields this year also characterized by a drought in some regions. This led to a shorter main harvest season in Central and Eastern regions as well as a short fly crop in Greater Masaka and South-Western regions. Shortage of containers and congestion at the Malaba boarder also affected exports. The Increase in Arabica coffee exports is due to an on-year cycle characteristic of Arabica coffee production. Shortage of shipping containers in Vietnam and weather related concerns in Brazil fueled increase in global prices.

Coffee exports for the 12 months (February 2021-January 2021) amounted to 6,722,115 60-kilo bags worth US\$ 741.03 million compared to 5,465,184 60-kilo bags valued at US\$ 511.66 million the previous year (February 2020- January 2021). This represents 23.26% and 38.18% increase in both quantity and value respectively (Figure 1).

Fig 1: Trend of Total Quantity and Value of Coffee Exported: February 2021- January 2022



Table1: Comparison of Coffee Exports of January 2020/21 and 2021/22 Coffee Years

| Period/Coffee Type | 2020/21 | | 2021/22 | | %age Change | |
|----------------------|----------------|-------------------|----------------|-------------------|----------------|----------------|
| | Qty(60-kbag) | Value (US \$) | Qty(60-kbag) | Value (US \$) | Qty(60-kbag) | Value (US \$) |
| January Total | 445,920 | 39,620,587 | 402,212 | 61,983,389 | ↓ -9.80 | ↑ 56.44 |
| Robusta | 397,840 | 32,678,539 | 315,265 | 40,069,758 | ↓ -20.76 | ↑ 22.62 |
| Arabica | 48,080 | 6,942,049 | 86,947 | 21,913,631 | ↑ 80.84 | ↑ 215.67 |

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of January 2022. The average export price was US\$ 2.57 per kilo, 23 cents higher than US\$ 2.34 per kilo realized in December 2021. It was US\$ 1.09 higher than in January 2021 (US \$ 1.48/kilo). Robusta exports accounted for 78% of total exports, lower than 84% in December 2021. The average Robusta price was US\$ 2.12 per kilo, 9 cents higher than the previous month. Washed Robusta fetched the highest price of US\$ 2.57 per kilo, a premium of 30 cents over conventional Screen 18. It was followed by Organic Robusta sold at an average price of US\$ 2.32 per kilo.

The share of Sustainable/washed coffee to total Robusta exports was only 1.97%.

Arabica fetched an average price of US\$ 4.20 per kilo, 25 cents higher than in December 2021. The highest price was for Mt. Elgon AA, AB and C/PB sold at US\$ 6 per kilo, and were followed by Mt. Elgon A+ sold at US\$ 5.06 per kilo. Drugar was sold at US\$ 3.94 per kilo, a discount of 76 cents from Bugisu AA. Drugar exports had a 33% of Arabica exports compared to 47% the previous month. The share of sustainable Arabica exports to total Arabica exports was 20%.

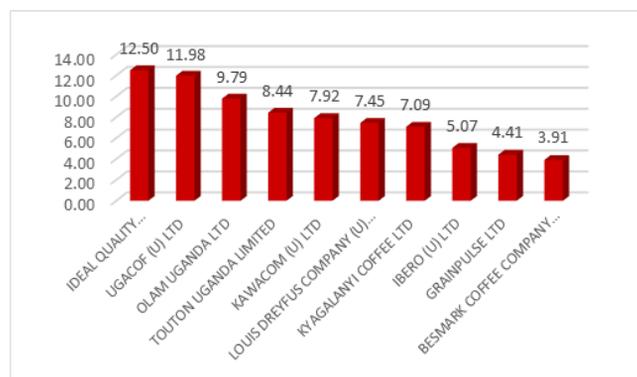
Table 2: Coffee Exports by Type, Grade & Unit Price in January 2022

| Coffee type | Quantity 60-Kilo Bags | %-age Quantity | Value in US \$ | %-age Value | Unit Price US\$/Kilo |
|----------------------------------|-----------------------|----------------|-------------------|---------------|----------------------|
| TOTAL | 402,212 | | 61,983,389 | | 2.57 |
| Organic Robusta | 960 | 0.30 | 133,461 | 0.33 | 2.32 |
| Washed Robusta | 2,940 | 0.93 | 452,836 | 1.13 | 2.57 |
| Screen 18 Fairtrade | 370 | 0.12 | 49,432 | 0.12 | 2.23 |
| Screen 15 Fairtrade | 1,940 | 0.62 | 259,182 | 0.65 | 2.23 |
| Screen 18 | 50,904 | 16.15 | 6,944,784 | 17.33 | 2.27 |
| Screen 17 | 14,260 | 4.52 | 1,923,284 | 4.80 | 2.25 |
| Screen 15 | 130,131 | 41.28 | 16,927,879 | 42.25 | 2.17 |
| Screen 14 | 320 | 0.10 | 41,664 | 0.10 | 2.17 |
| Screen 12 | 70,471 | 22.35 | 9,004,072 | 22.47 | 2.13 |
| BHP 1199 | 26,765 | 8.49 | 2,611,919 | 6.52 | 1.63 |
| Other Robustas | 16,204 | 5.14 | 1,721,245 | 4.30 | 1.77 |
| Total Robustas | 315,265 | 100.00 | 40,069,758 | 100.00 | 2.12 |
| Organic Bugisu | 1,000 | 1.15 | 204,315 | 0.93 | 3.41 |
| Sustainable Arabica Fully Washed | | | | | |
| Sipi Falls | 5,114 | 5.88 | 1,306,295 | 5.96 | 4.26 |
| Organic Wugar | 320 | 0.37 | 63,492 | 0.29 | 3.31 |
| Organic Drugar | 320 | 0.37 | 76,403 | 0.35 | 3.98 |
| Mt Elgon A+ | 10,247 | 11.79 | 3,109,355 | 14.19 | 5.06 |
| Mt Elgon AA | 27 | 0.03 | 9,720 | 0.04 | 6.00 |
| Mt Elgon AB | 96 | 0.11 | 34,560 | 0.16 | 6.00 |
| Mt Elgon C/PB | 34 | 0.04 | 12,240 | 0.06 | 6.00 |
| Bugisu A+ | 360 | 0.41 | 107,858 | 0.49 | 4.99 |
| Bugisu AA | 10,039 | 11.55 | 2,756,270 | 12.58 | 4.58 |
| Bugisu AB | 13,810 | 15.88 | 3,616,153 | 16.50 | 4.36 |
| Bugisu C/PB | 320 | 0.37 | 74,337 | 0.34 | 3.87 |
| Wugar | 10,431 | 12.00 | 3,168,375 | 14.46 | 5.06 |
| Drugar | 28,495 | 32.77 | 6,739,419 | 30.75 | 3.94 |
| Other Arabicas | 6,334 | 7.28 | 634,839 | 2.90 | 1.67 |
| Total Arabica | 86,947 | 100.00 | 21,913,631 | 100.00 | 4.20 |

3. Individual Exporter Performance

Figure 2 shows the top 10 export companies in the month of January 2022. Ideal Quality Commodities Ltd had the highest market share of 12.50% compared to 10.74% in December 2021. It was followed by Ugacof (U) Ltd 11.98% (15.15%); Olam Uganda Ltd 9.79% (7.36%) Touton Uganda Limited 8.44% (6.35%); Kawacom (U) Ltd 7.92% (8.17%) Louis Dreyfus Company (U) Ltd 7.45% (5.62%) Kyagalanyi Coffee Ltd 7.09% (4.81%); Ibero (U) Ltd 5.07% (5.73%); Grainpulse Ltd 4.41% (4.00%); and Besmark Coffee Company Ltd 3.91% (4.22%) **The figures in brackets represent percentage market share held in December 2021.* The top 10 exporters held a market share of 79% compared to 72% the previous month. There were changes in positions compared to last month reflecting competition at the exporter level. Out of the 40 exporters that performed, 12 exported Robusta Coffee only while 6 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in January 2022.

Figure 2: Top 10 Exporting Companies by percentage market share



4. Foreign buyers of Uganda Coffee

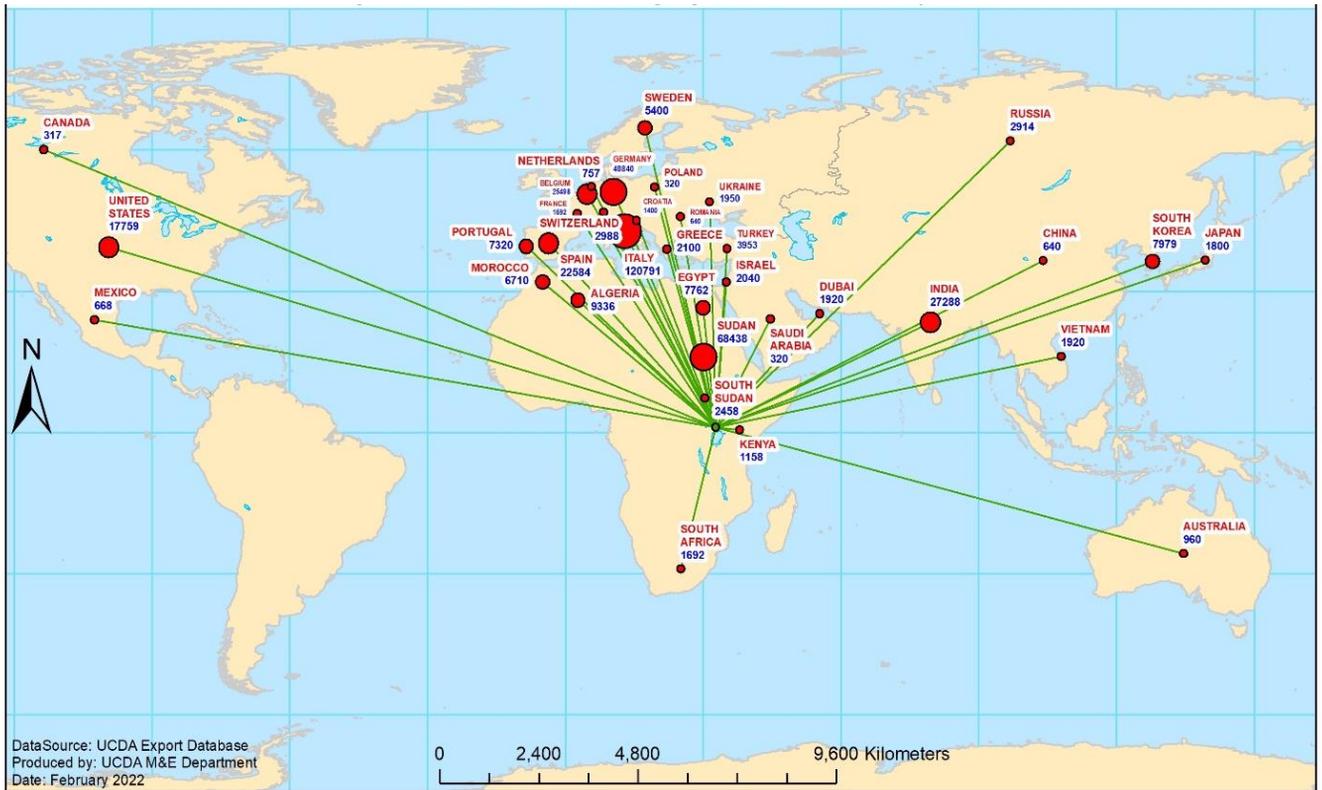
Annex 4 shows a list of Ugandan coffee foreign buyers in January 2022. The top 10 buyers held a market share of 72% of total exports higher than 67% the previous month. Olam International led with a market share of 11.39% compared to 7.90% in December 2021. It was followed by Sucafina with 11.11% (14.97%); Touton Geneve 8.46%;(6.87%); Louis Dreyfus 7.54% (5.62%) Volcafe 7.10% (4.14%); Ecom Agro Industrial 6.78% (9.10%); Altasheel Import and Export Enterprises 6.17%; (4.83%) Aldwami Company 5.57%,(3.46%); Bernhard Rothfos 5.07% (5.67%) and Bercher Coffee Consulting 2.85% (1.24%) Note: *The figures in brackets represent percentage performance in the previous month – December 2021.*

There were changes in relative position of the first ten major buyers reflecting increasing demand for Uganda coffee abroad.

5. Coffee Exports By Destination

The destinations of Uganda’s coffee exports during the month of January 2022 are shown in **Fig 3** (details in **Annex 3**). Italy maintained the highest market share with 30.03% compared with 37.11% last month. It was followed by Sudan 17.02% (5.99%), Germany 10.15% (17.38%) Belgium 6.34% (3.59%) and Spain 5.61% (4.62%). **The figures in brackets represent percentage market share held in December 2021.* Coffee exports to Africa amounted to 97,554 bags, a market share of 24% compared to 88,546 bags (16%) the previous month. African countries included Algeria, Sudan, Morocco, Egypt, South Africa, South Sudan and Kenya. Europe remained the main destination for Uganda’s coffees with a 58% imports share lower than 70% in December 2021.

Fig 3: Map showing Uganda’s coffee destinations for January 2022.



6. Global Situation

World coffee exports for December 2021 totaled 12.12 million bags up by 8.9% from 11.12 million bags in December 2020. The ICO Composite Indicator price increased by 0.6% to 204.29 US cents up from 203.06 US cents in December 2021, the highest in ten years. The prices have seen a positive trend since October 2020. Concerns of supply shortage due to adverse weather conditions in Brazil and supply disruption caused by shortage of containers in Vietnam continue to push prices higher. Certified stocks at the major exchanges of New York and London continued to decline in the month of January. The stocks declined by 16.2% and 5.4% in New York and London respectively. Global coffee production for 2020/21 coffee year is estimated to decrease by 0.1% to 168.88 million bags down from 169.02 million bags in Coffee Year 2019/20. Global consumption is estimated to increase by 2% to 167.68 million bags in 2020/21 coffee year compared to 164.46 million bags in 2019/20 coffee year (ICO January 2022 report).

7. Local Situation

During the month of January 2021, farm gate prices ranged from Sh.2,700-3,500/= per kilo of Kiboko (Robusta dry cherries); Shs. 6,500-7,500/= for FAQ; Sh. 11,000- 13,000/= for Arabica parchment; and Sh.,10,000-11,000/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 3,100/= per kilo; FAQ UGX 7,000/= per kilo, Arabica parchment UGX 12,000/= per kilo and Drugar UGX 10,500/= per kilo.

8. Coffee Development and Promotional Activities

During the month of January 2022, media reports on coffee pests and diseases prevalence in Western and Eastern parts of Uganda, compelled UCDA and NaCORI to conduct a joint survey in Namutumba, Kamuli, Bugiri and Iganga districts in Eastern Uganda, and in Hoima, Mubende and Masindi districts in Western Uganda. The preliminary findings of the survey indicated majority of the coffee farms were infested by the Black Coffee Twig Borer (BCTB) and the Red Blister diseases, causing severe damage. This has therefore called for massive sensitization on the management of BCTB and application of fertilizers for the case Red blister disease. In Coffee Arabica regions, the Coffee Leaf Rust (CLR) was the major challenge. Distribution of 25,000 Kgs of Copper Nordox was implemented to demonstrate use of chemical means to control the coffee Leaf rust. Distribution of copper Nodox was as follows; 7,316Kg to Rwenzori, 10,684kg to South Western and 7,000kg to Northern based on Districts' requests and distributed 8,850 Kg to 2,688 coffee farmers (2,339 Male, 349 Female & 307 Youth) in the districts of Bududa (4,000kg) and Bulambuli (4,8500kg). UCDA demonstrated application of copper Nordox to control leaf rust for 3 farmer groups attracting 65 participants; 23 (12Male, 5Female & 6Youth) in Namisindwa; 27 (15 Male, 3Female & 9Youth) in Manafwa district & 15 participants (11Male, 4Female, 4Youth) in Kapchorwa districts in Elgon region. As part of the coffee rehabilitation and renovation campaign, 65,894 bags (25kg bags) of organic fertilizers were delivered to several districts distribution points in the Bunyoro sub region. In Northern Uganda, a total of 27,040 bags of fertilizer Bamboo Bio-Char Organic fertilizers were delivered to coffee farmers who had stumped the old and unproductive coffee trees. A total of 25,599 bags of the fertilizer was dispatched to the districts of Maracha (2,668 bags), Arua (5,200 bags) and 17,731 bags in Nebbi and Zombo. Distribution to coffee farmers in the region to take place in February 2022. Meanwhile, delivery of a consignment of 153,333 bags) of organic fertilizers by Fertiplus Organic Ltd was recorded as follows: Central region 34,063 bags; Eastern in Iganga 29,825 bags; South West 38,450 bags; Rwenzori /Kasese 17,040 bags and Greater Masaka 9,266 bags. Total number of bags of fertilizers so far delivered is 128,644 bags out of the 153,333 bags. UCDA also intensified efforts to fast track the process to select the Parish Coffee Advisors under the UCDA Coffee Advisor Model, a new approach to increase coffee specific extension services at parish level. Regional consultative meetings were conducted and attended by 906 (718Male & 188Female) DLG stakeholders. The stakeholders were sensitized & consulted on the PCDA model follows: Eastern 634(490Male, 144Female & 220Youth); Elgon 205 (173Male, 32Female & 35Youth); Western- 22(15Male 7Female & 4Youth), and South Western 45 (40Male & 5Female). Meanwhile, registration and licensing of the coffee value chain players included 8 Coffee Exporters, 41 buying stores, 30 buyers, 3 Roasters, 41 huller factories & 2 wet mills across regions. Inspected 194 factories, 167 stores and 2 coffee roasters.

9. Outlook for February 2021

Coffee exports are projected to be 400,000 bags. The main harvesting period season in Central and Eastern has ended since it was shorter and exporters will have to release their stocks to fulfil contractual obligations.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

| Coffee Year | 2020/21 | | 2021/22 | | %age Change | |
|----------------------|------------------|--------------------|------------------|--------------------|--------------|---------------|
| | Quantity | Value \$ | Quantity | Value \$ | Quantity | Value \$ |
| Grand Total | 1,723,561 | 158,592,140 | 1,950,016 | 269,615,375 | 13.14 | 70.01 |
| Total Robusta | 1,513,240 | 124,764,088 | 1,631,070 | 196,377,904 | 7.79 | 57.40 |
| Total Arabica | 210,321 | 33,828,051 | 318,946 | 73,237,471 | 51.65 | 116.50 |
| January | 445,920 | 39,620,587 | 402,212 | 61,983,389 | -9.80 | 56.44 |
| Robusta | 397,840 | 32,678,539 | 315,265 | 40,069,758 | -20.76 | 22.62 |
| Arabica | 48,080 | 6,942,049 | 86,947 | 21,913,631 | 80.84 | 215.67 |
| December | 419,338 | 37,506,573 | 537,284 | 75,357,842 | 28.13 | 100.92 |
| Robusta | 371,625 | 30,573,920 | 452,588 | 55,274,389 | 21.79 | 80.79 |
| Arabica | 47,713 | 6,932,652 | 84,696 | 20,083,453 | 77.51 | 189.69 |
| November | 430,310 | 42,850,478 | 525,561 | 71,176,378 | 22.14 | 66.10 |
| Robusta | 372,517 | 30,575,512 | 437,059 | 51,502,216 | 17.33 | 68.44 |
| Arabica | 57,793 | 12,274,966 | 88,502 | 19,674,162 | 53.14 | 60.28 |
| October | 427,993 | 38,614,502 | 484,959 | 61,097,766 | 13.31 | 58.22 |
| Robusta | 371,258 | 30,936,117 | 426,158 | 49,531,541 | 14.79 | 60.11 |
| Arabica | 56,735 | 7,678,384 | 58,801 | 11,566,224 | 3.64 | 50.63 |

Annex 2: List of Coffee Exporters and their Market Share: January 2022

| EXPORTING COMPANY | POSITION HELD IN DECEMBER | QUANTITY (Bags) | | PERCENTAGE MARKET SHARE | | |
|---|---------------------------|-----------------|---------------|-------------------------|---------------|------------|
| | | Robusta | Arabica | Total | Individual | Cumulative |
| Total | | 315,265 | 86,947 | 402,212 | 100.00 | |
| 1 Ideal Quality Commodities Ltd | 2 | 46,889 | 3,368 | 50,257 | 12.50 | 12.50 |
| 2 Ugacof (U) Ltd | 1 | 45,450 | 2,720 | 48,170 | 11.98 | 24.47 |
| 3 Olam Uganda Ltd | 4 | 21,485 | 17,883 | 39,368 | 9.79 | 34.26 |
| 4 Touton Uganda Limited | 5 | 28,970 | 4,960 | 33,930 | 8.44 | 42.70 |
| 5 Kawacom (U) Ltd | 3 | 20,940 | 10,924 | 31,864 | 7.92 | 50.62 |
| 6 Louis Dreyfus Company (U) Ltd | 7 | 29,645 | 330 | 29,975 | 7.45 | 58.07 |
| 7 Kyagalanyi Coffee Ltd | 8 | 20,520 | 17,990 | 28,510 | 7.09 | 65.16 |
| 8 Ibero (U) Ltd | 6 | 20,380 | | 20,380 | 5.07 | 70.23 |
| 9 Grainpulse Ltd | 11 | 14,190 | 3,550 | 17,740 | 4.41 | 74.64 |
| 10 Besmark Coffee Company Limited | 9 | 6,940 | 8,770 | 15,710 | 3.91 | 78.54 |
| 11 Kampala Domestic Store Ltd | 19 | 8,750 | | 8,750 | 2.18 | 80.72 |
| 12 Commodity Solutions (U) Ltd | 21 | 7,196 | 1,440 | 8,636 | 2.15 | 82.86 |
| 13 Great Lakes Coffee Company Ltd | 13 | 3,044 | 3,600 | 6,644 | 1.65 | 84.52 |
| 14 Export Trading Company (U) Ltd | 10 | 6,160 | | 6,160 | 1.53 | 86.05 |
| 15 JKCC General Supplies Ltd | 15 | 5,268 | 668 | 5,936 | 1.48 | 87.52 |
| 16 Zigoti Coffee Works Ltd | 14 | 4,880 | | 4,880 | 1.21 | 88.74 |
| 17 Xag Coffee Exporters | 28 | 3,179 | 1,001 | 4,180 | 1.04 | 89.78 |
| 18 Ankole Coffee Producers Coop Union Ltd | 16 | 3,724 | | 3,724 | 0.93 | 90.70 |
| 19 The Edge Trading (U) Ltd | 17 | 2,634 | 681 | 3,315 | 0.82 | 91.53 |
| 20 Sena Indo Uganda Limited | 12 | 1,050 | 2,140 | 3,190 | 0.79 | 92.32 |
| 21 Coffee World Ltd | 18 | 2,416 | 668 | 3,084 | 0.77 | 93.09 |
| 22 Kaweri Coffee Plantation | 26 | 2,940 | | 2,940 | 0.73 | 93.82 |
| 23 Mbale Importers & Exporters Ltd | 30 | 1,060 | 1,720 | 2,780 | 0.69 | 94.51 |
| 24 Tata Uganda Limited | 22 | 2,760 | | 2,760 | 0.69 | 95.19 |
| 25 Ishaka Quality Commodities Ltd | 20 | 2,700 | | 2,700 | 0.67 | 95.87 |
| 26 Rezlex Investment Ltd | 36 | 1,800 | 680 | 2,480 | 0.62 | 96.48 |
| 27 Abbarci Industries Limited | 27 | 2,451 | | 2,451 | 0.61 | 97.09 |

Annex 2: List of Coffee Exporters and their Market Share: January 2022

| EXPORTING COMPANY | POSITION HELD IN DECEMBER | QUANTITY (Bags) | | Percentage Market Share | | |
|---|---------------------------|-----------------|---------|-------------------------|------------|------------|
| | | Robusta | Arabica | Total | Individual | Cumulative |
| 28 Nakana Coffee Factory Ltd | 29 | 2,150 | | 2,150 | 0.53 | 97.63 |
| 29 Jber Coffee Ltd | 25 | 1,750 | | 1,750 | 0.44 | 98.06 |
| 30 Bakhsons Trading Co. (U) Ltd | 24 | 1,294 | 320 | 1,614 | 0.40 | 98.46 |
| 31 Darley Investments Ltd | 23 | 1,352 | | 1,352 | 0.34 | 98.80 |
| 32 Discovery Trading Limited | 45 | 670 | 350 | 1,020 | 0.25 | 99.05 |
| 33 Bakwanye Trading Co. Ltd | 32 | | 960 | 960 | 0.24 | 99.29 |
| 34 Bukonzo Joint Co-operative Union Ltd | 43 | | 640 | 640 | 0.16 | 99.45 |
| Bukonzo Organic Farmers Cooperative | | | | | | |
| 35 Union | 44 | | 640 | 640 | 0.16 | 99.61 |
| 36 Mt Elgon Agroforestry Communities | | | 477 | 477 | 0.12 | 99.73 |
| 37 Nucafe | 34 | 360 | 10 | 370 | 0.09 | 99.82 |
| 38 Gisha Coffee Ltd | 41 | 268 | 66 | 334 | 0.08 | 99.90 |
| 39 Hermes Coffee Factory Ltd | 37 | | 334 | 334 | 0.08 | 99.99 |
| Rwandaro Coffee Farmers Cooperative | | | | | | |
| 40 Ltd | | | 57 | 57 | 0.01 | 100.00 |

Annex 3: Main Destinations of Uganda Coffee by Type in January 2022

| DESTINATION | POSITION HELD IN DECEMBER | QUANTITY (60kg bags) | | | %AGE MARKET SHARE | |
|-------------------------|---------------------------|----------------------|---------|---------|-------------------|------------|
| | | Robusta | Arabica | Total | Individual | Cumulative |
| Total | | 315,265 | 86,947 | 402,212 | 100.00 | |
| 1 Italy | 1 | 100,957 | 19,834 | 120,791 | 30.03 | 30.03 |
| 2 Sudan | 3 | 68,104 | 334 | 68,438 | 17.02 | 47.05 |
| 3 Germany | 2 | 30,560 | 10,280 | 40,840 | 10.15 | 57.20 |
| 4 India | 6 | 27,288 | | 27,288 | 6.78 | 63.99 |
| 5 Belgium | 9 | 12,090 | 13,408 | 25,498 | 6.34 | 70.32 |
| 6 Spain | 5 | 21,596 | 988 | 22,584 | 5.61 | 75.94 |
| 7 United States | 4 | 1,920 | 15,839 | 17,759 | 4.42 | 80.36 |
| 8 Algeria | 8 | 8,696 | 640 | 9,336 | 2.32 | 82.68 |
| 9 South Korea | 19 | | 7,979 | 7,979 | 1.98 | 84.66 |
| 10 Egypt | 10 | 7,306 | 456 | 7,762 | 1.93 | 86.59 |
| 11 Portugal | 13 | 3,390 | 3,930 | 7,320 | 1.82 | 88.41 |
| 12 Morocco | 7 | 6,710 | | 6,710 | 1.67 | 90.08 |
| 13 Sweden | 16 | | 5,400 | 5,400 | 1.34 | 91.42 |
| 14 Turkey | 18 | 3,792 | 161 | 3,953 | 0.98 | 92.40 |
| 15 Switzerland | 15 | 2,988 | | 2,988 | 0.74 | 93.15 |
| 16 Russia | 12 | 1,940 | 974 | 2,914 | 0.72 | 93.87 |
| 17 South Sudan | | 2,458 | | 2,458 | 0.61 | 94.48 |
| 18 Greece | 23 | 2,100 | | 2,100 | 0.52 | 95.00 |
| 19 Israel | 22 | 2,040 | | 2,040 | 0.51 | 95.51 |
| 20 Ukraine | 26 | 1,630 | 320 | 1,950 | 0.48 | 96.00 |
| 21 United Arab Emirates | 12 | 1,920 | | 1,920 | 0.48 | 96.47 |
| 22 Vietnam | | 1,920 | | 1,920 | 0.48 | 96.95 |
| 23 Japan | 20 | 1,200 | 600 | 1,800 | 0.45 | 97.40 |
| 24 South Africa | | 360 | 1,332 | 1,692 | 0.42 | 97.82 |
| 25 France | 14 | 1,592 | | 1,592 | 0.40 | 98.21 |
| 26 Croatia | 27 | 1,080 | 320 | 1,400 | 0.35 | 98.56 |
| 27 Kenya | 24 | | 1,158 | 1,158 | 0.29 | 98.85 |

Annex 3: Main Destinations of Uganda Coffee by Type in January 2022

| Destination | POSITION HELD IN DECEMBER | QUANTITY (60kg Bags) | | | %Age Market Share | |
|-----------------|---------------------------|----------------------|---------|--------|-------------------|------------|
| | | Robusta | Arabica | Total | Individual | Cumulative |
| 28 Australia | 29 | | 960 | 960 | 0.24 | 99.09 |
| 29 Netherlands | 25 | | 757.00 | 757.00 | 0.19 | 99.28 |
| 30 Mexico | 21 | 668 | | 668 | 0.17 | 99.44 |
| 31 China | | | 640 | 640 | 0.16 | 99.60 |
| 32 Romania | | 640 | | 640 | 0.16 | 99.76 |
| 33 Saudi Arabia | | | 320 | 320 | 0.08 | 99.84 |
| 34 Poland | | 320 | | 320 | 0.08 | 99.92 |
| 35 Canada | 30 | | 317 | 317 | 0.08 | 100.00 |

A sustainable coffee industry with high stakeholder value for social economic transformation

Annex 4: List of Foreign Coffee Buyers during the Month of January 2022

| BUYERS | POSITION HELD DECEMBER | QUANTITY (60kg BAGS) | | %AGE MARKET SHARE | | |
|------------------------------|------------------------|----------------------|---------------|-------------------|---------------|------------|
| | | Robusta | Arabica | Total | Individual | Cumulative |
| Total | | 315,265 | 86,947 | 402,212 | 100.00 | |
| 1 Olam International | 3 | 25,405 | 20,403 | 45,808 | 11.39 | 11.39 |
| 2 Sucafina | 1 | 42,304 | 2,400 | 44,704 | 11.11 | 22.50 |
| 3 Touton Geneve | 4 | 25,910 | 8,110 | 34,020 | 8.46 | 30.96 |
| 4 Louis Dreyfus | 6 | 29,345 | 970 | 30,315 | 7.54 | 38.50 |
| 5 Volcafe | 9 | 11,188 | 17,350 | 28,538 | 7.10 | 45.59 |
| 6 Ecom Agro Industrialist | 2 | 16,970 | 10,284 | 27,254 | 6.78 | 52.37 |
| 7 Altasheel Import & Export | 7 | 24,834 | | 24,834 | 6.17 | 58.54 |
| 8 Aldwami Co | 10 | 22,400 | | 22,400 | 5.57 | 64.11 |
| 9 Bernhard Rothfos | 5 | 20,380 | | 20,380 | 5.07 | 69.18 |
| 10 Bercher Coffee Consulting | 16 | 7,928 | 3,520 | 11,448 | 2.85 | 72.03 |
| 11 Hamburg Coffee | 8 | 5,720 | 4,814 | 10,534 | 2.62 | 74.65 |
| 12 Icona Café | 11 | 10,118 | 320 | 10,438 | 2.60 | 77.24 |
| 13 Terracore | | 5,980 | 640 | 6,620 | 1.65 | 78.89 |
| 14 Almathahib | | 5,600 | | 5,600 | 1.39 | 80.28 |
| 15 Vidya Herbs | 14 | 4,380 | 2,100 | 6,480 | 1.61 | 81.89 |
| 16 Pacorini Silocaf | | 3,788 | | 3,788 | 0.94 | 82.83 |
| 17 Giza Food | | 3,340 | | 3,340 | 0.83 | 83.66 |
| 18 Supremo | 22 | | 3,320 | 3,320 | 0.83 | 84.49 |
| 19 Strauss | 25 | 2,205 | 1,000 | 3,205 | 0.80 | 85.28 |
| 20 Nkg Bero Italia | 28 | 3,146 | | 3,146 | 0.78 | 86.07 |
| 21 Luigi Lavazza | 12 | 2,770 | | 2,770 | 0.69 | 86.76 |
| 22 Tata Coffee Ltd | 20 | 2,760 | | 2,760 | 0.69 | 87.44 |
| 23 Tropical Gmbh | 22 | 2,620 | | 2,620 | 0.65 | 88.09 |
| 24 Sarl Sodplus | | 2,560 | | 2,560 | 0.64 | 88.73 |
| 25 Food And Spices Import | | 2,450 | | 2,450 | 0.61 | 89.34 |
| 26 Samih Ent | | 2,100 | | 2,100 | 0.52 | 89.86 |
| 27 Ste Habycaf S.A | | 2,100 | | 2,100 | 0.52 | 90.38 |
| 28 Briz Coffee | 13 | | 1,800 | 1,800 | 0.45 | 90.83 |
| 29 Indus Coffee | | 1,800 | | 1,800 | 0.45 | 91.28 |
| 30 Others | | 25,164 | 9,916 | 35,080 | 8.72 | 100.00 |

Compiled by: Directorate of Strategy and Business Development
 Uganda Coffee Development Authority Tel: +256 312-260470 UCDA toll free no. 0800353530
 Email: info@ugandacoffee.go.ug ; www.ugandacoffee.go.ug
 January 2022