

# UCDA

MONTHLY REPORT-MARCH 2021

## Key Highlights



A total of 572,839 60-kilo bags of coffee valued at US\$ 53.52 million were exported in March 2021 at an average weighted price of US\$ 1.56 /kilo, 6 cents higher than US\$ 1.50 /kilo in February 2021. This was an increase of 19% and 16% in quantity and value respectively compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX 2,000 per kilo; FAQ UGX 4,000 per kilo, Arabica parchment UGX 5,400 per kilo and Drugar UGX 5,150 per kilo.



Coffee exports for 12 months (April 2020 to March 2021) totaled to 5.65 million bags worth US 523.07 million compared to 4.88 million bags worth US\$ 479.81 million the previous year. This represents 16% and 11% increase in quantity and value respectively.



77% of the total volume was exported by 10 exporters, out of 44 companies which performed during the month compared to 74% in January 2021, reflecting increased concentration.

Organic Drugar fetched the highest price at US \$ 6.61 per kilo.



The ICO Composite Indicator price increased by 0.8% to 120.36 US cents/lb in March 2021 from US cents/lb 119.35 in February 2021.

## 1. Coffee exports

Coffee exports in March 2021 amounted to 572,839 60-kilo bags worth US\$ 53.52 million as shown in Fig 1. This comprised 494,223 bags of Robusta valued at US \$ 41.03 million and 78,616 bags of Arabica valued at US\$ 12.49 million (see Table 1 and Annex 1). This was an increase of 19.1% and 16% in quantity and value respectively compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (March 2020), Robusta increased by 26.93% and 23% in quantity and value respectively. On the other hand, Arabica exports decreased in both quantity and value by 14.16% and 2.26% respectively.

The decrease in Arabica monthly exports compared to the previous year has been attributed mostly to the off-year biennial cycle characteristic of Arabica production. Increasing Robusta exports during the month was on account of fruition of the newly planted coffee as well as favourable weather. This was also due to a positive trend in global coffee prices which influenced exporters to offload more coffee. The decrease in value of Arabica coffee is due to low volumes exported.

Coffee exports for the 12 months (April 2020-March 2021) amounted to 5,649,357 60-kilo bags worth US\$ 523.07 million compared to 4,880,151-kilo bags valued at US\$ 471.81 million the previous year. This represents 15.76% and 10.86% increase in both quantity and value respectively (Figure 1).

Fig 1: Trend of Total Quantity and Value of Coffee Exported: April 2020- March 2021



Table1: Comparison of Coffee Exports of March 2019/20 and 2020/21 Coffee Years

Period/Coffee Type	2019/20		2020/21		%age Change	
	Qty(60-kgbag)	Value (US \$)	Qty(60-kgbag)	Value (US \$)	Qty(60-kgbag)	Value (US \$)
<b>March Total</b>	<b>480,961</b>	<b>46,140,464</b>	<b>572,839</b>	<b>53,523,625</b>	<b>↑ 19.10</b>	<b>↑ 16.00</b>
Robusta	389,378	33,359,865	494,223	41,032,411	↑ 26.93	↑ 23.00
Arabica	91,583	12,780,599	78,616	12,491,214	↓ -14.16	↓ -2.26

## 2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of March 2021. The average export price was US\$ 1.56 per kilo, 6 cents higher than US\$ 1.50 per kilo realized in February 2021. Robusta exports accounted for 86.28% of total exports lower than 88.97% in February 2020. The average Robusta price was US\$ 1.38 per kilo, 2 cents higher than the previous month. Organic Robusta fetched the highest price of US\$ 2.75 per kilo, a premium of US\$ 1.2 over Screen 18, and it was followed by Washed Robusta sold at an average price of US\$ 1.86 per kilo, a premium of US Cents 35 over Conventional Screen 18.

Arabica fetched an average price of US\$ 2.65 per kilo, 8 cents higher than in February 2021. The highest price was Organic Drugar sold at US\$ 6.61 per kilo, followed by Sustainable Arabica Fully Washed Sipi Falls sold at US\$ 4.28 per kilo. Drugar exports had a 36% share of Arabica exports compared to 33% the previous month and was sold at US\$ 2.43 per kilo, a discount of 30 cents from Bugisu AA. Though the percentage of Drugar exports to total Arabica exports increased slightly in March compared to the previous month, reduced proportion of Drugar to total Arabica coffee exports is desirable since increased washed Arabica exports fetch a higher unit value.

**Table 2: Coffee Exports by Type, Grade & Unit Price in March 2021**

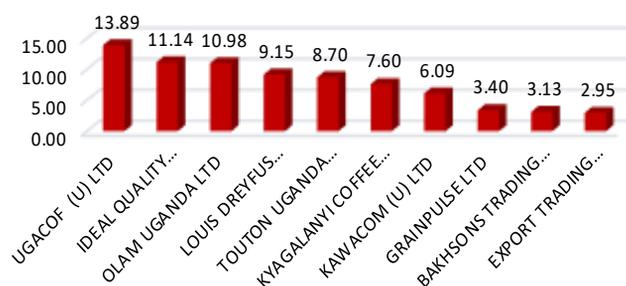
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
<b>TOTAL</b>	<b>572,839</b>		<b>53,523,625</b>		<b>1.56</b>
Organic Robusta	640	0.13	105,440	0.26	2.75
Washed Robusta	5,750	1.16	640,617	1.56	1.86
Screen 18	58,094	11.75	5,279,695	12.87	1.51
Screen 17	41,232	8.34	3,681,985	8.97	1.49
Screen 15	239,151	48.39	20,212,101	49.26	1.41
Screen 14	1,340	0.27	124,792	0.30	1.55
Screen 13	3,132	0.63	250,272	0.61	1.33
Screen 12	78,409	15.87	6,320,110	15.40	1.34
BHP 1199	39,540	8.00	2,546,155	6.21	1.07
Other Robustas	26,935	5.45	1,871,245	4.56	1.16
<b>Total Robusta</b>	<b>494,223</b>	<b>100.00</b>	<b>41,032,411</b>	<b>100.00</b>	<b>1.38</b>
Organic Bugisu	2,432	3.09	428,470	3.43	2.94
Sustainable Arabica (FW Sipi Falls)	1,742	2.22	447,077	3.58	4.28
Organic Okoro	320	0.41	51,810	0.41	2.70
Organic Drugar	140	0.18	55,556	0.44	6.61
Mt Elgon A+	6,812	8.66	1,214,376	9.72	2.97
Mt Elgon AA	1,080	1.37	221,387	1.77	3.42
Bugisu AA	6,028	7.67	988,865	7.92	2.73
Bugisu AB	10,799	13.74	1,864,896	14.93	2.88
Bugisu C	1,998	2.54	316,484	2.53	2.64
Mixed Arabica	1,267	1.61	110,662	0.89	1.46
Wugar	11,361	14.45	2,031,820	16.27	2.98
Drugar	29,540	37.58	4,311,387	34.52	2.43
Other Arabica	5,097	6.48	448,424	3.59	1.47
<b>Total Arabica</b>	<b>78,616</b>	<b>100.00</b>	<b>12,491,214</b>	<b>100.00</b>	<b>2.65</b>

## 3. Individual Exporter Performance

Figure 2 shows the top 10 export companies in the month of March 2021. Ugacof (U) Ltd had the highest market share with 13.89% compared to 12.84% in February 2021. It was followed by Ideal Coffee Commodities Ltd 11.14% (7.77%); Olam Uganda Ltd 10.98% (8.34%); Louis Dreyfus Company (U) Ltd 9.15% (9.60%) Touton Uganda Ltd 8.70% (8.28%) Kyagalanyi Coffee Ltd 7.60% (11.06%) Kawacom (U) Ltd 6.09% (4.88%); and Grainpulse Ltd 3.40% (4.04%). \*The figures in brackets represent percentage market share held in February 2021

The top 10 exporters held a market share of 77% compared to 74% the previous month. There were changes in positions compared to last month reflecting competition at the exporter level. Out of the 44 exporters that performed, 17 exported Robusta Coffee only while 10 exported Arabica coffee only. Annex 2 shows a detailed list of exporters' performance in March 2021.

**Figure 2: Top 10 Exporting Companies by percentage market share**



#### 4. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in March 2021. The top 10 buyers held a market share of 62.24% of total exports, higher than 58.56% the previous month. Sucafina led with a market share of 14.15% compared to 12.68% in February 2021. It was followed by Olam International 11.55% (9.41%); Volcafe 7.25% (9.20%); Altasheel Import & Export Enterprises 6.11% (2.49%); Ecom Agro Industrialist 5.94% (6.39%); Luigi Lavazza 3.54% (2.54%); Indus Coffee 3.49% (1.89%); Aldwami Company 3.48% , Bernhard Rothfos 3.48% (4.37%) and Koninklijke Douwe 3.26% (1.85%). *Note: The figures in brackets represent percentage performance in the previous month - February 2021.*

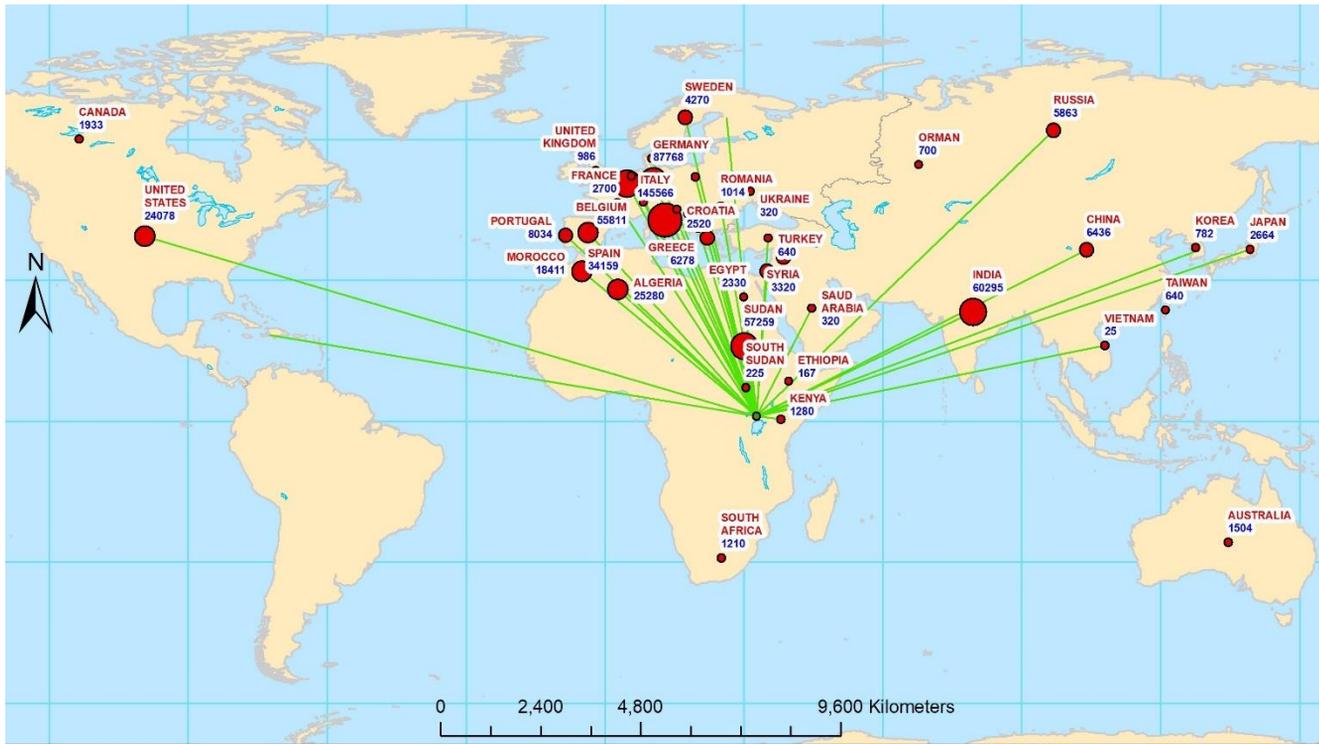
Minimal changes in relative position compared to the previous month reflect market consolidation of major buyers of Uganda coffee.

Fig 3 Map showing Uganda’s coffee destinations for March 2021.

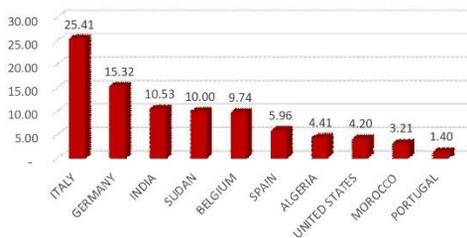
#### 5. Coffee Exports By Destination

The destinations of Uganda’s coffee exports during the month of March 2021 are shown in Fig 3 (details in Annex 3). Italy maintained the highest market share with 25.41% compared with 28.12% last month. It was followed by Germany 15.32% (20.82%), India 10.53% (9.13%) Sudan 10% (3.86%) and Belgium 9.74% (9.67%). \*The figures in brackets represent percentage market share held in February 2021.

Coffee exports to Africa amounted to 106,162 bags, a market share of 19% compared to 67,615 bags (12%) the previous month. African countries included Sudan, Morocco, Kenya, Algeria, Egypt , South Africa, Ethiopia and South Sudan. Europe remained the main destination for Uganda’s coffees with a 61% imports share.

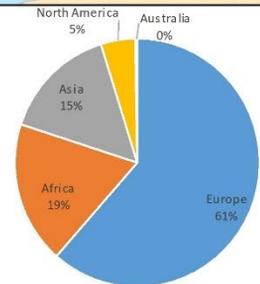


Top ten destinations



**Robusta: 494,223**

**Arabica: 78,616**



## 6. Global Situation

World coffee exports amounted to 10.48 million bags in February 2021 compared with 11.16 million in February 2020. Exports for the first 5 months of coffee year 2020/21 (October 2020-February 2021) increased by 2.5% to 52.81 million bags from 51.54 million bags the previous period (October 2019-February 2020). The ICO Composite Indicator price increased by 0.8% to 120.36 US compared to 1119.35 US cents in February 2021. The prices in March had support from the uncertainty of supply to the market due to restrictions as a result of the Covid 19 pandemic. Global coffee production for 2020/21 is estimated to increase by 5.8% to 171.89 million bags while the consumption is estimated to increase by 1.3% to 166.63 million bags, as an increase in at home consumption offsets the reduction of out of home consumption that was caused by social distance measures put in place by many countries .

## 7. Local Situation

During the month of March 2021, farm gate prices ranged from Sh.1,800-2,200/= per kilo of Kiboko (Robusta dry cherries); Shs. 3,800-4,200/= for FAQ; Sh. 5,300-5,500/= for Arabica parchment; and Sh. 5,000-5,300/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 2,000/= per kilo; FAQ UGX 4,000/= per kilo, Arabica parchment UGX 5,400/= per kilo and Drugar UGX 5,150/= per kilo.

## 8. Coffee Development and Promotional Activities

The month closed with most of the regions recording episodes of isolated rainfall patterns. Elgon and Northern regions experienced below normal to normal rainfall, Eastern region received minimal rains and high temperatures especially in the districts of Buyende and Kamuli; while South West and Rwenzori regions experienced a mix of dry and wet conditions. Coffee diseases recorded included: Red blister, Coffee Berry Disease and Coffee Wilt Disease in Robusta areas. In Arabica areas, Leaf Rust was most prevalent. Coffee pests such as Stem Borers and Root Mealy Bugs were the most prevalent in Arabica regions, while Black Coffee Twig Borer(BCTB) remained the major pest of economic importance in Robusta areas. Country-wide, majority of coffee farmers were ready for first season planting (April – May 2021). UCDA continued to register coffee farmers for stumping and fertilizer application on stumped coffee trees. So far, a cumulative total of 1,461,565 old and unproductive coffee trees have been stumped in the following regions: Central 1,880 trees for 90 farmers (65 Male and 25 Female); Elgon 354,800 trees for 927 farmers (878 Male, 49 Female and 13 Youth); Rwenzori 230,999 trees for 1,014 farmers (827 Male and 187 Female); South West 627,297 trees for 49,815 farmers (36,269 Male, 13,546 Female); Eastern 10,536 trees for 688 farmers (410 Male, 194 Female and 84 Youth); and Western 236,053 trees for 765 farmers (666 Male, 97 Female & 2 Youth). No stumping was undertaken in Northern (Mid North/West Nile) and Greater Masaka regions because coffee beans were still on the trees. By close of the month, a cumulative total of 757 field extension missions had been conducted, by UCDA field staff, benefiting 2,713 individual farmers (2,091 Male, 622 Female). The trainings focused on Good Agricultural Practices (GAPs) and good post-harvest handling practices. This was implemented in line with SoPs of Ministry of Health to mitigate the spread of Covid-19. A total of 534 primary coffee processing factories were registered (68 in Central, 109 in Greater Masaka, 116 in Eastern, 3 in Elgon, 86 in Rwenzori, 132 in South Western, and 20 in Western region).

## 9. Outlook for April 2021

Coffee exports are projected to be 500,000 bags as the main harvesting period in Greater Masaka and South Western regions intensifies. Increased exports would be fuelled by increasing global coffee prices which will interest exporters to continue releasing their stocks as in the previous month. Coffee harvesting and drying might be hampered by rain in the countryside.

## Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	2019/20		2020/21		%age Change	
Coffee Year	Quantity	Value \$	Quantity	Value \$	Quantity	Value \$
<b>Grand Total</b>	<b>2,572,636</b>	<b>252,052,353</b>	<b>2,861,703</b>	<b>262,868,753</b>	<b>11.24</b>	<b>4.29</b>
<b>Total Robusta</b>	<b>2,075,631</b>	<b>185,835,721</b>	<b>2,510,688</b>	<b>206,958,442</b>	<b>20.96</b>	<b>11.37</b>
<b>Total Arabica</b>	<b>497,005</b>	<b>66,216,631</b>	<b>351,015</b>	<b>55,910,311</b>	<b>-29.37</b>	<b>-15.56</b>
<b>March</b>	<b>480,961</b>	<b>46,140,464</b>	<b>572,839</b>	<b>53,523,625</b>	<b>19.10</b>	<b>16.00</b>
Robusta	389,378	33,359,865	494,223	41,032,411	26.93	23.00
Arabica	91,583	12,780,599	78,616	12,491,214	-14.16	-2.26
<b>February</b>	<b>473,328</b>	<b>46,757,303</b>	<b>562,763</b>	<b>50,546,879</b>	<b>18.89</b>	<b>8.10</b>
Robusta	388,980	34,659,016	500,685	40,955,833	28.72	18.17
Arabica	84,348	12,098,287	62,078	9,591,046	-26.40	-20.72
<b>January</b>	<b>469,663</b>	<b>47,974,121</b>	<b>446,240</b>	<b>39,652,363</b>	<b>-4.99</b>	<b>-17.35</b>
Robusta	376,874	34,286,315	398,160	32,710,315	5.65	-4.60
Arabica	92,789	13,687,806	48,080	6,942,049	-48.18	-49.28
<b>December</b>	<b>330,248</b>	<b>31,968,091</b>	<b>421,558</b>	<b>37,680,906</b>	<b>27.65</b>	<b>17.87</b>
Robusta	280,603	24,990,250	373,845	30,748,254	33.23	23.04
Arabica	49,645	6,977,841	47,713	6,932,652	-3.89	-0.65
<b>November</b>	<b>439,505</b>	<b>42,266,045</b>	<b>430,310</b>	<b>42,850,478</b>	<b>-2.09</b>	<b>1.38</b>
Robusta	336,366	30,420,946	372,517	30,575,512	10.75	0.51
Arabica	103,139	11,845,098	57,793	12,274,966	-43.97	3.63
<b>October</b>	<b>378,931</b>	<b>36,946,329</b>	<b>427,993</b>	<b>38,614,502</b>	<b>12.95</b>	<b>4.52</b>
Robusta	303,430	28,119,329	371,258	30,936,117	22.35	10.02
Arabica	75,501	8,827,000	56,735	7,678,384	-24.86	-13.01

## Annex 2: List of Coffee Exporters and their Market Share: March 2021

EXPORTING COMPANY	POSITION HELD IN FEBRUARY	QUANTITY (Bags)		PERCENTAGE MARKET SHARE		
		Robusta	Arabica	Total	Individual	Cumulative
<b>Total</b>		<b>494,223</b>	<b>78,616</b>	<b>572,839</b>	<b>100.00</b>	
1 Ugacof (U) Ltd	1	73,707	5,840	79,547	13.89	13.89
2 Ideal Quality Commodities Ltd	6	61,362	2,427	63,789	11.14	25.02
3 Olam Uganda Ltd	4	48,731	14,171	62,902	10.98	36.00
4 Louis Dreyfus Company (U) Ltd	3	52,084	320	52,404	9.15	45.15
5 Touton Uganda Limited	5	49,860		49,860	8.70	53.85
6 Kyagalanyi Coffee Ltd	2	25,628	17,905	43,533	7.60	61.45
7 Kawacom (U) Ltd	7	20,275	14,591	34,866	6.09	67.54
8 Grainpulse Ltd	8	18,844	608	19,452	3.40	70.94
9 Bakhsons Trading Co. (U) Ltd	11	17,622	320	17,942	3.13	74.07
10 Export Trading Company (U) Ltd	10	16,910		16,910	2.95	77.02
11 Kampala Domestic Store Ltd	12	16,858		16,858	2.94	79.96
12 Ibero (U) Ltd	9	15,082		15,082	2.63	82.60
13 Besmark Coffee Company Limited	11	2,750	9,280	12,030	2.10	84.70
14 Great Lakes Coffee Company Ltd	18	6,529	4,746	11,275	1.97	86.66
15 Sena Indo Uganda Limited	22	9,014		9,014	1.57	88.24
16 Commodity Solutions (U) Ltd	19	8,514	50	8,564	1.50	89.73
17 Zigoti Coffee Works Ltd	15	7,598		7,598	1.33	91.06
18 Discovery Trading Limited	14	5,724		5,724	1.00	92.06
19 Kaweri Coffee Plantation	27	5,450		5,450	0.95	93.01
20 Mbale Importers & Exporters Ltd	21	2,784	1,990	4,774	0.83	93.84
21 Darley Investments Ltd	25	4,610		4,610	0.80	94.65
22 Tata Uganda Limited	17	4,280		4,280	0.75	95.40
23 The Edge Trading (U) Ltd	20	3,337	668	4,005	0.70	96.09
24 Coffee World Ltd	16	3,670	320	3,990	0.70	96.79
25 Nakana Coffee Factory Ltd	26	3,560		3,560	0.62	97.41
26 Ishaka Quality Commodities Ltd	24	2,232		2,232	0.39	97.80
27 Ankole Coffee Producers Coop Union Ltd	23	1,720		1,720	0.30	98.10

## Annex 2: List of Coffee Exporters and their Market Share: March 2021

EXPORTING COMPANY	POSITION HELD IN FEBRUARY	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
28 Rezlex Investment Ltd	28	1,328		1,328	0.23	98.33
29 Bakwanye Trading Co. Ltd	29		1,280	1,280	0.22	98.56
30 Kibinge Coffee Farmers' Coop Soc Ltd	30	1,280		1,280	0.22	98.78
31 Funzo Coffee (U) Ltd		640	320	960	0.17	98.95
32 Bukonzo Joint Co-operative Union Ltd	31		860	860	0.15	99.10
33 Nucafe	37	640	3	643	0.11	99.21
34 Mt Elgon Agroforestry Communities			640	640	0.11	99.32
35 Platinum Commodities (Jkr) Ltd		640		640	0.11	99.43
36 Tilotaz International Limited	34	640		640	0.11	99.55
37 Tariq General Suppliers Ltd	35		450	450	0.08	99.63
38 Hermes Coffee Factory Ltd			334	334	0.06	99.68
39 Zukuka Bora Coffee Company			333	333	0.06	99.74
40 Bugisu Coop Union Ltd			320	320	0.06	99.80
41 Friends Of Mothers Initiative Ltd	36		320	320	0.06	99.85
42 Rwenzori Farmer's Co-operative Union			320	320	0.06	99.91
43 Seth & Cushman Market Traders		320		320	0.06	99.97
44 Mountain Harvest Smc Limited			200	200	0.03	100.00

### Annex 3: Main Destinations of Uganda Coffee by Type in March 2021

DESTINATION	POSITION HELD IN FEBRUARY	QUANTITY (60kg bags)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		494,223	78,616	572,839	100.00	
1 Italy	1	135,819	9,747	145,566	25.41	25.41
2 Germany	2	78,237	9,531	87,768	15.32	40.73
3 India	4	55,928	4,367	60,295	10.53	51.26
4 Sudan	7	57,034	225	57,259	10.00	61.25
5 Belgium	3	34,430	21,381	55,811	9.74	71.00
6 Spain	6	32,539	1,620	34,159	5.96	76.96
7 Algeria		25,280		25,280	4.41	81.37
8 United States	5	7,099	16,979	24,078	4.20	85.58
9 Morocco	9	17,771	640	18,411	3.21	88.79
10 Portugal	12	8,034		8,034	1.40	90.19
11 China	11	4,506	1,930	6,436	1.12	91.32
12 Greece	20	4,930	1,348	6,278	1.10	92.41
13 Russia	10	5,180	683	5,863	1.02	93.44
14 Israel	13	5,040		5,040	0.88	94.32
15 Sweden	15	1,800	2,470	4,270	0.75	95.06
16 Syria	16	3,320		3,320	0.58	95.64
17 France	25	2,700		2,700	0.47	96.11
18 Japan	21	1,320	1,344	2,664	0.47	96.58
19 Croatia	35	2,520		2,520	0.44	97.02
20 Egypt	17	2,330		2,330	0.41	97.42
21 Canada		960	973	1,933	0.34	97.76
22 Australia		1,333	171	1,504	0.26	98.02
23 Kenya	18		1,280	1,280	0.22	98.25
24 South Africa	34	640	570	1,210	0.21	98.46
25 Romania	24	360	654	1,014	0.18	98.64
26 Switzerland	14	988		988	0.17	98.81
27 United Kingdom			986	986	0.17	98.98

### Annex 3: Main Destinations of Uganda Coffee by Type in March 2021

Destination	POSITION HELD IN FEBRUARY	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 South Korea	26	300	482	782	0.14	99.12
29 Denmark	28	700		700	0.12	99.24
30 Oman		700		700	0.12	99.36
31 Albania	31	668		668	0.12	99.48
32 Taiwan			640	640	0.11	99.59
33 Turkey	32	640		640	0.11	99.70
34 Bosnia		320		320	0.06	99.76
35 Saud Arabia	36		320	320	0.06	99.81
36 Ukraine	29	320		320	0.06	99.87
37 Poland	19	285		285	0.05	99.92
38 South Sudan			225	225	0.04	99.96
39 Ethiopia		167		167	0.03	99.99
40 Netherlands	30		50	50	0.01	100.00
41 Vietnam	23	25		25	0.00	100.00

#### Annex 4: List of Foreign Coffee Buyers during the Month of March 2021

BUYERS	POSITION HELD IN FEBRUARY	QUANTITY (60kg BAGS)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
<b>Total</b>		<b>494,223</b>	<b>78,616</b>	<b>572,839</b>	<b>100.00</b>	
1 Sucafina	1	75,224	5,840	81,064	14.15	14.15
2 Olam International	2	51,611	14,531	66,142	11.55	25.70
3 Volcafe	3	26,316	15,200	41,516	7.25	32.95
4 Altasheel Import & Export	10	35,000		35,000	6.11	39.05
5 Ecom Agro Industrialist	4	21,045	12,978	34,023	5.94	44.99
6 Luigi Lavazza	9	20,286		20,286	3.54	48.54
7 Indus Coffee	12	17,548	2,427	19,975	3.49	52.02
8 Aldwami Co		19,950		19,950	3.48	55.51
9 Bernhard Rothfos	6	19,932		19,932	3.48	58.98
10 Koninklijke Douwe	13	18,664		18,664	3.26	62.24
11 Hamburg Coffee	5	17,934	320	18,254	3.19	65.43
12 Bercher Coffee Consulting	7	4,068	9,280	13,348	2.33	67.76
13 N V Group Sopex	14	11,834		11,834	2.07	69.83
14 Jacobs Douwe Egberts	8	7,920		7,920	1.38	71.21
15 Icona Café	17	6,686	960	7,646	1.33	72.54
16 Strauss Commodities	19	6,860	683	7,543	1.32	73.86
17 Tata Coffee Ltd	11	6,780		6,780	1.18	75.04
18 Vidya Herbs	22	6,460		6,460	1.13	76.17
19 Bijdendijk	25	5,300	988	6,288	1.10	77.27
20 CCL Products		5,730		5,730	1.00	78.27
21 Tropicore		5,724		5,724	1.00	79.27
22 Societe Des Cafes		5,492		5,492	0.96	80.23
23 Sarl Sodplus	16	4,800		4,800	0.84	81.06
24 Louis Dreyfus	21	4,520		4,520	0.79	81.85
25 Pacorini Silocaf	20	4,410		4,410	0.77	82.62
26 Tropical Gmbh		4,170		4,170	0.73	83.35
27 Ste Habycaf S.A		3,952		3,952	0.69	84.04
28 Nkg Bero Italia		3,339		3,339	0.58	84.62
29 DB Schenker		3,240		3,240	0.57	85.19
30 Others		69,428	15,409	84,837	14.81	100.00

A sustainable coffee industry with high stakeholder value for social economic transformation