

UCDA

MONTHLY REPORT-OCTOBER 2021

Key Highlights



A total of 486,534 60-kilo bags of coffee valued at US\$ 61.43 million were exported in October 2021 at an average weighted price of US\$ 2.10 /kilo, 20 cents higher than US\$ 1.90 /kilo in September 2021 and 60 cents higher than US\$ 1.50/kilo in October 2020. This was an increase of 14% and 60% in quantity and value respectively compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX 2,650 per kilo; FAQ UGX 5,200 per kilo, Arabica parchment UGX 8,750 per kilo and Drugar UGX 8,250 per kilo.



The ICO Composite Indicator price increased by 6.8% to 181.57 US cents/lb. in October 2021 from US cents/lb. 170.02 US cents/lb. in September 2021.



Coffee exports for 12 months (November 2020-October 2021) totaled 6.55 million bags worth US\$ 657.23 million compared to 5.41 million bags worth US\$ 513.79 million the previous year (November 2019-October 2020). This represents an increase of 21% and 28% in both quantity and value respectively.

81% of the total volume was exported by 10 exporters, out of 43 companies which performed during the month compared to 83% in September 2021.

Wugar fetched the highest price at US\$ 4.44 per kilo.



Report 2021/22 Issue 1



MINISTRY OF AGRICULTURE, ANIMAL INDUSTRIES AND FISHERIES



Uganda Coffee Development Authority

1. Coffee exports

Coffee exports in October 2021 amounted to 486,534 60-kilo bags worth US\$ 61.43 million as shown in Fig 1. This comprised 426,148 bags of Robusta valued at US\$ 49.47 million and 60,386 bags of Arabica valued at US\$ 11.96 million (see Table 1 and Annex 1). This was an increase of 13.68% and 59.91% in quantity and value respectively compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (October 2020), Robusta increased by 14.78% and 59.91% in quantity and value respectively, while Arabica exports increased by 6.44% and 55.82% in quantity and value respectively.

Increasing coffee exports during the month compared to the previous year were due to newly planted coffee which started yielding supported by favorable weather. This was also compounded by a positive trend in global coffee prices. Coffee prices have been going up since July 2021 as Brazil faced the threat of frost and high temperatures, while Vietnam faced a challenge of shipping containers as a result of Covid 19 related restrictions. This prompted exporters to release their stocks.

Coffee exports for the 12 months (November 2020-October 2021) amounted to 6,554,201 60-kilo bags worth US\$ 657.23 million compared to 5,409,032-kilo bags valued at US\$ 513.79 million the previous year (November 2019-October 2020). This represents 21.17% and 28.03% increase in both quantity and value respectively (Figure 1).

Fig 1: Trend of Total Quantity and Value of Coffee Exported: November 2020- October 2021



Table1: Comparison of Coffee Exports of October 2020/21 and 2021/22 Coffee Years

Period/Coffee Type	2020/21		2021/22		%age Change	
	Qty(60-kbag)	Value (US \$)	Qty(60-kbag)	Value (US \$)	Qty(60-kbag)	Value (US \$)
October Total	427,993	38,614,501	486,534	61,434,728	↑ 13.68	↑ 59.10
Robusta	371,258	30,936,117	426,148	49,469,966	↑ 14.78	↑ 59.91
Arabica	56,735	7,678,384	60,386	11,964,762	↑ 6.44	↑ 55.82

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of October 2021. The average export price was US\$ 2.10 per kilo, 20 cents higher than US\$ 1.90 per kilo realized in September 2021. It was 60 cents higher than in October 2020 (US \$ 1.50/kilo). Robusta exports accounted for 86% of total exports lower than 93% in September 2021. The average Robusta price was US\$ 1.93 per kilo, 9 cents higher than the previous month. Screen 18 Organic, Screen 15 Organic and Screen 15 Fairtrade fetched the highest price of US\$ 2.23 per kilo, a premium of 27 and 34 cents over conventional Screen 18 and Screen 15 respectively. It was followed by Washed Robusta sold at an average price of US\$ 2.10 per kilo. The share of Sustainable/washed coffee to total Robusta exports was only 1.93%.

Arabica fetched an average price of US\$ 3.30 per kilo, 67 cents higher than in September 2021. The highest price was for Wugar sold at US\$ 4.44 per kilo, and was followed by Mt. Elgon A+ sold at US\$ 4.35 per kilo. Drugar was sold at US\$ 3.08 per kilo, a discount of 77 cents from Bugisu AA. Drugar exports had a 61% of Arabica exports compared to 41% the previous month. The share of sustainable Arabica exports to total Arabica exports was 6.51%. (Mt. Elgon A+ and Organic Wugar).

Table 2: Coffee Exports by Type, Grade & Unit Price in October 2021

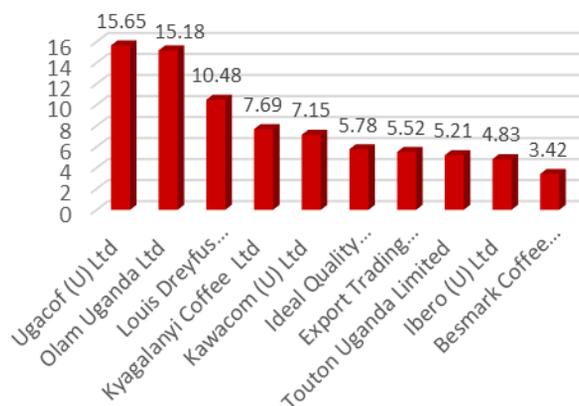
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
TOTAL	486,534		61,434,728		2.10
Washed Robusta	5,250	1.23	660,155	1.33	2.10
Screen 18 Organic	240	0.06	32,064	0.06	2.23
Screen 15 Organic	1,760	0.41	235,134	0.48	2.23
Screen 15 Fairtrade	987	0.23	131,862	0.27	2.23
Screen 18	88,608	20.79	10,967,020	22.17	2.06
Screen 17	21,572	5.06	2,463,726	4.98	1.90
Screen 15	195,118	45.79	23,264,870	47.03	1.99
Screen 14	4,597	1.08	574,187	1.16	2.08
Screen 13	1,800	0.42	219,025	0.44	2.03
Screen 12	65,518	15.37	7,432,422	15.02	1.89
BHP 1199	22,524	5.29	1,890,398	3.82	1.40
Other Robustas	18,174	4.26	1,599,102	3.23	1.47
Total Robusta	426,148	100.00	49,469,966	100.00	1.93
Mt Elgon A+	3,290	5.45	857,840	7.17	4.35
Organic Wugar	640	1.06	135,451	1.13	3.53
Bugisu AA	5,680	9.41	1,426,531	11.92	4.19
Bugisu A	130	0.22	20,463	0.17	2.62
Bugisu AB	1,020	1.69	205,001	1.71	3.35
Bugisu B	40	0.07	6,243	0.05	2.60
Wugar	4,232	7.01	1,128,214	9.43	4.44
Drugar	37,002	61.28	7,207,941	60.24	3.25
Other Arabicas	8,352	13.83	977,079	8.17	1.95
Total Arabica	60,386	100.00	11,964,762	100.00	3.30

3. Individual Exporter Performance

Figure 2 shows the top 10 export companies in the month of October 2021. Ugacof (U) Ltd had the highest market share of 15.65% compared to 18.07% September 2021. It was followed by Olam Uganda Ltd 15.18% (12.02%); Louis Dreyfus Company(U) Ltd 10.48% (8.44%); Kyagalanyi Coffee Ltd 7.69% (7.63%) Kawacom (U) Ltd 7.15% (6.73%) Ideal Quality Commodities Ltd 5.78%(9.85%); Export Trading Company (U) Ltd 5.52% (6.61%) (U); Touton Uganda Limited 2.21% (6.57%); Ibero (U) Ltd 4.83% (4.41%) and Besmark Coffee Company Limited 3.42% (2.69%)

*The figures in brackets represent percentage market share held in September 2021. The top 10 exporters held a market share of 81% compared to 83% the previous month. There were changes in positions compared to last month reflecting competition at the exporter level. Out of the 43 exporters that performed, 14 exported Robusta Coffee only while 8 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in October 2021.

Figure 2: Top 10 Exporting Companies by percentage market share



4. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in October 2021. The top 10 buyers held a market share of 66% of total exports, the same as the previous month. Olam International led with a market share of 15.97% compared to 14.55% in September 2021. It was followed by Sucafina 15.24% (17.83%); Louis Dreyfus 10.61%;(6.75%); Volcafe 6.03% (2.26%) Ecom Agro Industrial 5.90% (6.27%); Bernhard Rothfos 4.83% (4.41%); Sarl Conaagral 2.98% (1.84%); Becher Coffee Consulting 2.59% (1.65%), American Coffee 1.48% (2.39%) and Hamburg Coffee 1.45% (2.39%) *Note: The figures in brackets represent percentage performance in the previous month – September 2021.*

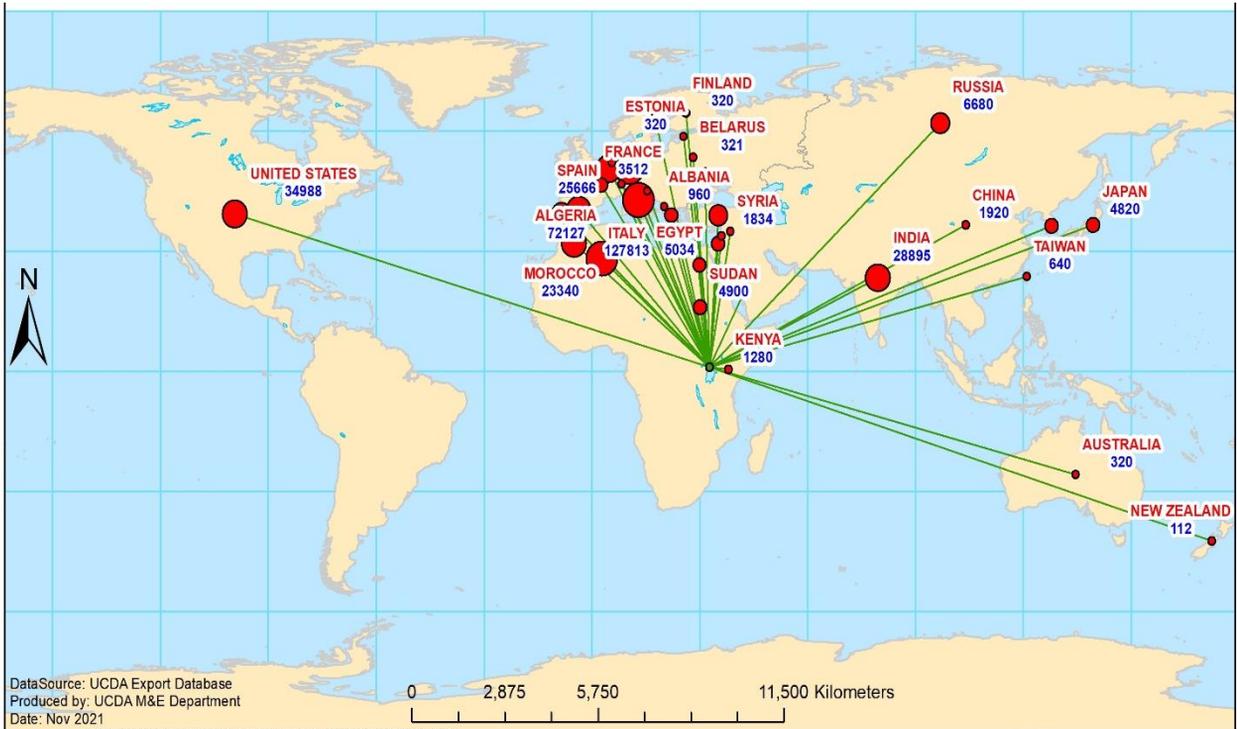
There were changes in relative position of the first ten major buyers compared to the previous month with 2 new buyers occupying the first 10 positions reflecting increasing demand for Uganda coffee abroad.

5. Coffee Exports By Destination

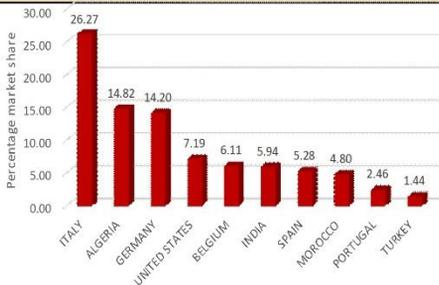
The destinations of Uganda’s coffee exports during the month of October 2021 are shown in **Fig 3** (details in **Annex 3**). Italy maintained the highest market share with 26.27% compared with 27.75% last month. It was followed by Algeria 14.82% (11.03%), Germany 14.20% (12.28%) United States 7.19% (5.03%) and Belgium 6.11% (2.78%). **The figures in brackets represent percentage market share held in September 2021.*

Coffee exports to Africa amounted to 106,681 bags, a market share of 23% compared to 164,024 bags (29%) the previous month. African countries included Algeria, Sudan, Morocco, Egypt, and Kenya. Europe remained the main destination for Uganda’s coffees with a 57% imports share higher than 50% in September 2021.

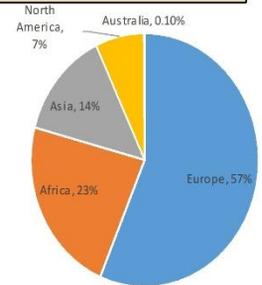
Fig 3: Map showing Uganda’s coffee destinations for October 2021.



Data Source: UCDA Export Database
Produced by: UCDA M&E Department
Date: Nov 2021



Robusta: 426,148 60kg bags
Arabica: 60,386 60kg bags
Total Quantity: 486,534 60kg bags
Value: USD 61.43M



6. Global Situation

World coffee exports for September totaled 10.07 million bags down by 4.9% from 10.59 million bags in September 2020. Total exports for Coffee year 2020/21 totaled 128.93 million bags an increase of 1.2% compared to 127.36 million bags for coffee year 2019/20. The ICO Composite Indicator price increased by 6.8% to 181.57 US cents up from 170.02 US cents in September 2021. The prices have seen a positive trend since October as concerns of supply continue due to adverse weather conditions in Brazil and supply disruption caused by shortage of containers and Covid-19 pandemic restrictions in Asia. Global coffee production for 2020/21 coffee year is estimated to increase by 0.4% to 169.64 million bags a 0.4% up from 168.98 million bags in Coffee Year 2019/20. Global consumption is estimated to increase by 1.9% to 167.15 million bags in 2020/21 coffee year compared to 164.02 million bags in 2019/20 coffee year (ICO October 2021 report).

7. Local Situation

During the month of October 2021, farm gate prices ranged from Sh.2,500-2,800/= per kilo of Kiboko (Robusta dry cherries); Shs. 4,800-5,600/= for FAQ; Sh. 8,500-9,000/= for Arabica parchment; and Sh. 8,000-8,500/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 2,650/= per kilo; FAQ UGX 5,200/= per kilo, Arabica parchment UGX 8,750/= per kilo and Drugar UGX 8,250/= per kilo.

8. Coffee Development and Promotional Activities

During the month of October 2021, UCDA coffee extension services across the country focused on support to coffee farmers in new planting, harvesting /post-harvest handling and quality assurance under technical extension. Coffee pests/disease surveillance, enforcement of coffee standards and good harvesting practices especially stripping during harvesting and adulterations in post-harvest handling was tackled. Uganda Coffee Development Authority organized and participated in the celebrations to mark the Uganda Coffee Day, 2021 in Mbale City at Mountain Harvest FMC LTD premises. The theme of the celebrations was: "A Celebration of Arabica and the Mount Elgon Coffees". In an effort to increase coffee production through coffee rehabilitation and renovation, a total of 5,550 Coffee trees were stumped (4,950 in South Western Region and 600 in Eastern), while 32,240 and 65,894 twenty kilogram bags of organic fertilizer as a carry-over inputs for the FY 2020/21 were procured and allocated to Northern and Western region respectively through the district local government structures. Distribution of these fertilizers shall commence in November 2021. Meanwhile, delivery and storage of 180 containers of ferti-plus organic fertilizers worth 9.2 billion planned for FY 2021/22, commenced and so far 40 containers (34,080 bags @ 25 Kgs) were delivered at Namanve warehouse in Mukono. The fertilizers will be distributed to the regions of Central, Greater Masaka, Rwenzori and South Western since they did not receive any fertilizers during the FY2020/21. During the month, CWD-r demonstration mother gardens were identified and established. A total of 50,250 plantlets (with varieties KR1 to KR7) were distributed in Rwenzori, and 73,450 CWDr in Busoga region. Country-wide, stakeholder engagement with coffee farmers, district local governments and other coffee value chain actors was undertaken to popularize UCDA new approach to delivery of extension services - the parish coffee development advisor (PCDAs) model. In eastern region, a total of 230 parish coffee advisors have already been identified while in all other regions, stakeholder meetings and the recruitment of the parish coffee development advisors shall commence in November, 2021.

9. Outlook for November 2021

Coffee exports are projected to be 500,000 bags as the main harvesting period season in Central and Eastern regions has started.

Annex 2: List of Coffee Exporters and their Market Share: October 2021

EXPORTING COMPANY	POSITION HELD IN SEPTEMBER	QUANTITY (Bags)			PERCENTAGE MARKET SHARE		
		Robusta	Arabica	Total	Individual	Cumulative	
Total		426,148	60,386	486,534	100.00		
1 Ugacof (U) Ltd	1	75,845	320	76,165	15.65	15.65	
2 Olam Uganda Ltd	2	71,971	1,899	73,870	15.18	30.84	
3 Louis Dreyfus Company (U) Ltd	4	49,706	1,280	50,986	10.48	41.32	
4 Kyagalanyi Coffee Ltd	5	25,714	11,700	37,414	7.69	49.01	
5 Kawacom (U) Ltd	6	30,413	4,375	34,788	7.15	56.16	
6 Ideal Quality Commodities Ltd	3	26,661	1,442	28,103	5.78	61.93	
7 Export Trading Company (U) Ltd	7	26,880		26,880	5.52	67.46	
8 Touton Uganda Limited	8	25,054	310	25,364	5.21	72.67	
9 Ibero (U) Ltd	9	23,318	200	23,518	4.83	77.50	
10 Besmark Coffee Company Limited	11	1,977	14,686	16,663	3.42	80.93	
11 JKCC General Supplies Ltd	13	9,367	334	9,701	1.99	82.92	
12 Grainpulse Ltd	10	6,330	2,370	8,700	1.79	84.71	
13 Sena Indo Uganda Limited	12	4,654	2,680	7,334	1.51	86.22	
14 Great Lakes Coffee Company Ltd	18	1,954	4,074	6,028	1.24	87.46	
15 Discovery Trading Limited	20	4,012	1,920	5,932	1.22	88.68	
16 Commodity Solutions (U) Ltd	14	5,472		5,472	1.12	89.80	
17 Kaweri Coffee Plantation	36	5,250		5,250	1.08	90.88	
18 Zigoti Coffee Works Ltd	15	5,104		5,104	1.05	91.93	
19 Darley Investments Ltd	17	3,548	1,280	4,828	0.99	92.92	
20 Coffee World Ltd	23	2,654	980	3,634	0.75	93.67	
21 Bakhsons Trading Co. (U) Ltd	21	1,976	1,280	3,256	0.67	94.34	
22 Ankole Coffee Producers Coop Union Ltd	16	3,020		3,020	0.62	94.96	
23 Ishaka Quality Commodities Ltd	27	2,470		2,470	0.51	95.47	
24 The Edge Trading (U) Ltd	19	1,609	700	2,309	0.47	95.94	
25 Tata Uganda Limited	31	2,140		2,140	0.44	96.38	
26 Kampala Domestic Store Ltd	24	2,020		2,020	0.42	96.80	
27 Mbale Importers & Exporters Ltd	22	700	1,320	2,020	0.42	97.21	

Annex 2: List of Coffee Exporters and their Market Share: October 2021

EXPORTING COMPANY	POSITION HELD IN SEPTEMBER	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
28 Bakwanye Trading Co. Ltd	29		1,920	1,920	0.39	97.61
29 Abbarci Industries Limited		1,750		1,750	0.36	97.97
30 Rezlex Investment Ltd	26	320	1,360	1,680	0.35	98.31
31 Kibinge Coffee Farmers' Coop Soc Ltd	37	1,280		1,280	0.26	98.57
32 Bugisu Commodity Traders Ltd	32		994	994	0.20	98.78
33 Uganda Tea Corporation Ltd		960		960	0.20	98.98
34 NUCAFE	28	670	112	782	0.16	99.14
35 Nakana Coffee Factory Ltd	25	668		668	0.14	99.27
36 Bukonzo Joint Co-operative Union Ltd	35		640	640	0.13	99.41
37 Friends Of Mothers Initiative Ltd	40		640	640	0.13	99.54
38 Mt Elgon Agroforestry Communities			640	640	0.13	99.67
39 Banyankole Coffee Services		360		360	0.07	99.74
40 Klu (U) Ltd		321		321	0.07	99.81
41 Bugisu Coop Union Ltd	30		320	320	0.07	99.87
42 United Organic Coffee Growers Limited	38		320	320	0.07	99.94
43 Hermes Coffee Factory Ltd			290	290	0.06	100.00

Annex 3: Main Destinations of Uganda Coffee by Type in October 2021

DESTINATION	POSITION HELD IN SEPTEMBER	QUANTITY (60kg bags)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		426,148	60,386	486,534	100.00	
1 Italy	1	126,133	1,680	127,813	26.27	26.27
2 Algeria	3	72,127		72,127	14.82	41.09
3 Germany	2	60,907	8,170	69,077	14.20	55.29
4 United States	7	23,734	11,254	34,988	7.19	62.48
5 Belgium	9	18,196	11,540	29,736	6.11	68.60
6 India	4	23,973	4,922	28,895	5.94	74.53
7 Spain	8	21,766	3,900	25,666	5.28	79.81
8 Morocco	6	21,740	1,600	23,340	4.80	84.61
9 Portugal	16	7,330	4,620	11,950	2.46	87.06
10 Turkey	17	6,290	700	6,990	1.44	88.50
11 Russia	11	5,750	930	6,680	1.37	89.87
12 Egypt	14	5,034		5,034	1.03	90.91
13 Sudan	5	4,900		4,900	1.01	91.91
14 Japan	22	2,000	2,820	4,820	0.99	92.91
15 Israel	10	4,360		4,360	0.90	93.80
16 Greece	21	2,500	1,585	4,085	0.84	94.64
17 Ukraine	23	3,900		3,900	0.80	95.44
18 France	19	3,512		3,512	0.72	96.16
19 South Korea			3,265	3,265	0.67	96.84
20 Lebanon		1,929		1,929	0.40	97.23
21 China	13	1,920		1,920	0.39	97.63
22 Syria	15	1,500	334	1,834	0.38	98.00
23 Switzerland	20	1,336	334	1,670	0.34	98.35
24 Kenya	27		1,280	1,280	0.26	98.61
25 Croatia		1,080		1,080	0.22	98.83
26 Sweden	25	360	700	1,060	0.22	99.05
27 Netherlands	32	990		990	0.20	99.25

Annex 3: Main Destinations of Uganda Coffee by Type in September 2021

Destination	POSITION HELD IN AUGUST	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 Albania	28	960		960	0.20	99.45
29 Saudi Arabia	18	640		640	0.13	99.58
30 Taiwan	39	320	320	640	0.13	99.71
31 Belarus	38	321		321	0.07	99.78
32 Australia	37		320	320	0.07	99.85
33 Estonia	35	320		320	0.07	99.91
34 Finland	26	320		320	0.07	99.98
35 New Zealand			112	112	0.02	100.00

Annex 4: List of Foreign Coffee Buyers during the Month of October 2021

BUYERS	POSITION HELD IN SEPTEMBER	QUANTITY (60kg BAGS)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		426,148	60,386	486,534	100.00	
1 Olam International	2	75,131	2,565	77,696	15.97	15.97
2 Sucafina	1	73,845	320	74,165	15.24	31.21
3 Louis Dreyfus	3	50,348	1,280	51,628	10.61	41.82
4 Volcafe	5	21,854	7,500	29,354	6.03	47.86
5 Ecom Agro Industrialist	4	24,353	4,375	28,728	5.90	53.76
6 Bernhard Rothfos	6	23,318	200	23,518	4.83	58.60
7 Sarl Conaagra	10	14,485		14,485	2.98	61.57
8 Bercher Coffee Consulting	12	2,338	10,240	12,578	2.59	64.16
9 American Coffee	26	5,604	1,600	7,204	1.48	65.64
10 Hamburg Coffee	9	4,530	2,520	7,050	1.45	67.09
11 Pacorini Silocaf	29	5,120	1,360	6,480	1.33	68.42
12 Vidya Herbs	17	6,175		6,175	1.27	69.69
13 Eurocaf Sas		6,080		6,080	1.25	70.94
14 N V Group Sopex	19	5,388	640	6,028	1.24	72.18
15 ETC Export	15	5,760		5,760	1.18	73.36
16 Jacobs Douwe Egberts	13	5,760		5,760	1.18	74.55
17 Koninklijke Douwe		5,400		5,400	1.11	75.66
18 Strauss		5,250		5,250	1.08	76.73
19 Tropical Gmbh		5,250		5,250	1.08	77.81
20 Icona Café		3,588	1,600	5,188	1.07	78.88
21 Sarl Agri Food	18	4,800		4,800	0.99	79.87
22 Nestle South Africa	8	4,610		4,610	0.95	80.81
23 CCL Products		2,500	2,042	4,542	0.93	81.75
24 Tata Coffee Ltd	21	2,140	1,920	4,060	0.83	82.58
25 Guzman	24	2,016	1,980	3,996	0.82	83.40
26 Nkg Bero Italia		3,840		3,840	0.79	84.19
27 Cofftea	23	3,500		3,500	0.72	84.91
28 Sucden Coffee			3,500	3,500	0.72	85.63
29 Indus Coffee	14	3,170		3,170	0.65	86.28
30 Others		49,995	16,744	66,739	13.72	100.00

A sustainable coffee industry with high stakeholder value for social economic transformation