UCDA

Report CY 2022/23 Issue 6

MAAIF Ministry of Agriculture Animal Industry and Fisheries

Uganda Coffee Development Authority

MONTHLY REPORT-MARCH 2023

Key Highlights

A total of 487,797 60-kilo bags of coffee valued at US$ 71.54 million were exported in March 2023 at an average price of US$ 2.44/kilo, US cents 14 higher than US$ 2.30 /kilo in February 2023, and US cents 38 lower than US$ 2.83/kilo in March 2022. This was an increase of 2% in quantity and a decrease of 12% in value compared to the same month last year.

Farm-gate prices for Robusta Kiboko averaged UGX **2,500** per kilo; FAQ UGX **6,750 per** kilo, Arabica parchment UGX **8,850** per kilo and Drugar UGX **7,750** per kilo.

Coffee exports for 12 months (April 2022-March 2023) totaled 5.76 million bags worth US$ 849.48 million compared to 6.51 million bags worth US$ 790.31 million the previous year (April 2021-March 2022). This represents a decrease of 12% in quantity but an increase of 7% in value.

76% of the total volume was exported by 10 exporters, out of 58 companies which performed during the month , compared to 72% in February 2023.

Mt. Bugisu PB fetched the highest price at US $ 7.28 per kilo.

1. Coffee exports

Coffee exports in March 2023 amounted to 487,797 60-kilo bags worth US$ 71.54 million as shown in **Fig 1**. This comprised 365,613 bags of Robusta valued at US $46.10 million and 112,184 bags of Arabica valued at US$ 25.44 million (*see Table 1 and Annex 1).* This was an increase of 2.05% in quantity but a decrease of 11.72% in value compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (March 2022), Robusta marginally increased by 1.41% in quantity and decreased by 5.85% in value, while Arabica exports increased by 4.01% in quantity but decreased 20.68% in value.

Despite most regions experiencing drought, monthly coffee exports performance was higher than the previous year. This was mainly driven by exporters who off-loaded coffee from their warehouses as the global Robusta market started correcting upwards on account of reduced global supplies from major origins, Vietnam and Brazil. Arabica exports were higher compared to the same month last year due to an on-year of the biennial cycle characteristic of Arabica coffee production. The decrease in Arabica value was pegged on a seemingly high output from Brazil in Coffee Year 2023/24 where harvesting is to intensify in May 2023 that is weighing on prices.

Coffee exports for 12 months (April 2022-March 2023) totaled 5.76 million bags worth US$ 849.48 million compared to 6.51 million bags worth US$ 790.31 million the previous year (April 2021-March 2022). This represents a decrease of 12% in quantity but an increase of 7% in value.

Fig 1: Trend of Total Quantity and Value of Coffee Exported: April 2022- March 2023

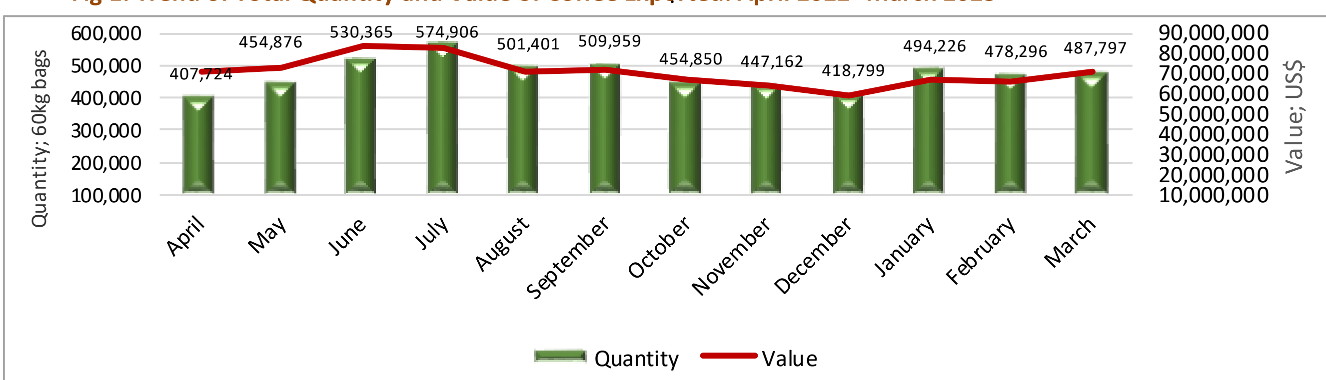


Table1: Comparison of Coffee Exports of March 2021/22 and 2022/23 Coffee Years

Period/Coffee Type	2021/22		2022/23		%age Change	
	Qty(60-kgbag)	Value (US $)	Qty(60-kgbag)	Value (US $)	Qty	Value
March Total	**478,007**	**81,037,320**	**487,797**	**71,543,744**	**2.05**	**-11.72**
Robusta	360,529	48,961,442	365,613	46,099,324	1.41	-5.85
Arabica	117,478	32,075,878	122,184	25,443,744	4.01	-20.68

An Inclusive, Transformative and Sustainable Coffee Industry

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of March 2023. The average export price was US$ 2.44 per kilo, 14 U.S cent higher than US$ 2.30 per kilo realized in February 2023. It was 38 US cents lower than in March 2022 (US $ 2.83/kilo). Robusta exports accounted for 75% of total exports lower than 78% in February 2023. The average Robusta price was US$ 2.10 per kilo, higher than US$ 2.00 per kilo the previous month. The highest price was for Washed Robusta sold at US $ 3.22 per kilo. This was followed by Screen 18 sold at US$ 2.28 per kilo. It was followed by Screen 17 sold at US$ 2.26 per kilo. The share of Sustainable/washed coffee to total Robusta exports was only 0.87% lower than 2.36% in February 2023.

Arabica fetched an average price of US$ 3.47 per kilo, US cents 10 higher than US$ 3.37 per kilo realized in February 2023. The highest price was Bugisu PB sold at US$ 7.28 per kilo. It was followed by Mt. Elgon PB sold at US$ 5.95 per kilo, a premium of US $ 3.17 over Conventional Bugisu AA. Drugar was sold at US$ 3.27 per kilo, a discount of US cents 36 from Bugisu AA. Drugar exports were 38% of total Arabica exports compared to 30% the previous month.. The share of sustainable Arabica exports to total Arabica exports was 18% higher than 16% in February 2023.

Table 2: Coffee Exports by Type, Grade & Unit Price in March 2023

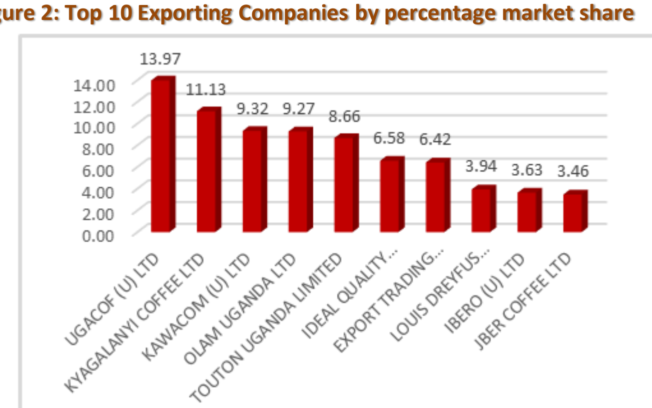
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US $	%-age Value	Unit Price US$/Kilo
Total	**487,797**		**71,543,068**		**2.44**
Organic Robusta	640	0.18	86,053	0.19	2.24
Washed Robusta	850	0.23	164,399	0.36	3.22
Screen 18 Organic	160	0.04	21,376	0.05	2.23
Screen 18 Fair Trade	880	0.24	117,567	0.26	2.23
Screen 15 Organic	167	0.05	22,311	0.05	2.23
Screen 15 Fair Trade	494	0.14	65,998	0.14	2.23
Screen 18	28,624	7.83	3,920,996	8.51	2.28
Screen 17	27,329	7.47	3,703,226	8.03	2.26
Screen 15	140,848	38.52	18,327,522	39.76	2.17
Screen 14	18,432	5.04	2,476,159	5.37	2.24
Screen 12	77,340	21.15	9,777,432	21.21	2.11
BHP 1199	41,434	11.33	4,266,678	9.26	1.72
Other Robustas	28,415	7.77	3,149,607	6.83	1.85
Total Robusta	**365,613**	100.00	**46,099,324**	100	2.10
Organic Bugisu	1,570	1.28	406,103	1.60	4.31
Organic Okoro	1,750	1.43	423,810	1.67	4.04
Sustainable Arabica	8,173	6.69	2,324,369	9.14	4.74
Organic Okoro	320	0.26	65,376	0.26	3.41
Mt Elgon A+	9,335	7.64	2,271,226	8.93	4.06
Mt Elgon AA	504	0.41	111,832	0.44	3.70
Mt Elgon PB	6	0.00	2,143	0.01	5.95
Rwenzori C/PB	72	0.06	16,667	0.07	3.86
Bugisu AA	15,824	12.95	3,445,783	13.54	3.63
Bugisu A	1,345	1.10	247,008	0.97	3.06
Bugisu AB	11,506	9.42	2,412,796	9.48	3.49
Bugisu CPB	384	0.31	97,001	0.38	4.21
Bugisu PB	5	0.00	2,183	0.01	7.28
Wugar	16,917	13.85	3,853,015	15.14	3.80
Drugar	40,924	33.49	8,039,845	31.60	3.27
Other Arabicas	13,549	11.09	1,724,588	6.78	2.12
Total Arabica	**122,184**	**100.00**	**25,443,744**	**100.00**	**3.47**

3. Individual Exporter Performance

Figure 2 shows the top 10 export companies' performance in the month of March 2023. Ugacof (U) Ltd had the highest market share of 13.97% compared to 11.57% in February 2023. It was followed by Kyagalanyi Coffee Ltd 11.13% (6.75%); Kawacom (U) Ltd 9.32% (12.04%) Olam Uganda Ltd 9.27% (7.06%); Touton Uganda Limited 8.66% (8.86%), Ideal Quality Commodities Ltd 6.58% (8.45%); Export Trading Company (U) Ltd 6.42% (4.15%); Louis Dreyfus Company (U) Ltd 3.94% (4.66%); Ibero (U) Ltd 3.63% (4.64%); and Jber Coffee Ltd 3.46% (3.47%) **The figures in brackets represent percentage market share held in February 2023.*

The top 10 exporters held a market share of 76% higher than 72% the previous month reflecting increasing concentration. Changes in exporter positions compared to last month show competition at this level. Out of the 58 exporters that performed, 21 exported Robusta Coffee only while 14 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in March 2023.

Figure 2: Top 10 Exporting Companies by percentage market share



4. Coffee Exports By Destination

The destinations of Uganda's coffee exports during the month of March 2023 are shown in **Fig 3** (details in **Annex 3**). Italy maintained the highest market share with 32.61% compared to 29.08 % last month. It was followed by Sudan 17.66% (21.99%), Germany 13.01% (11.50%), India 10.74% (11.51%) and U.S.A 4.37% (4.72%). **The figures in brackets represent percentage market share held in February 2023.* The first 10 major destinations of Uganda coffee took a market share of 91.13% compared to 90.81 % last month. Coffee exports to Africa amounted to 103,937 bags, a market share of 21% compared to 131,528 bags (27%) the previous month. African countries that imported Uganda coffee included Sudan, Morocco, South Africa, Egypt, Algeria Kenya and Somalia. Europe remained the main destination for Uganda's coffees with a 60% imports share, higher than 54% in February 2023. There were no major changes in relative position of the first ten major destinations reflecting Uganda a s a reliable coffee origin.

5. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in March 2023. The top 10 buyers held a market share of 63% of total exports slightly lower than 64% the previous month. Sucafina led with a market share of 13.07% compared to 7.92% in February 2023. It was followed by Olam International 9.61% (7.34%); Touton Geneve 9.00%(9.62%); Ecom Agro industrialist 7.41% (9.81%) Volcafe 6.59% (5.61%); Bernhard Rothfos 4.08% (5.71%); Louis Dreyfus 3.94%; (4.66%) Hamburg Coffee 3.75%, (2.90%) Altasheel Import & Export Enterprises 3.01% (6.14%) and Tata Coffee Ltd 2.90% (0.94%)

Note: *The figures in brackets represent percentage performance in the previous month – February 2023*.

There were changes in the relative positions of the first 10 major buyers reflecting increasing demand for Uganda coffee abroad.

.

Figure 3: Top ten export destinations by percentage market share

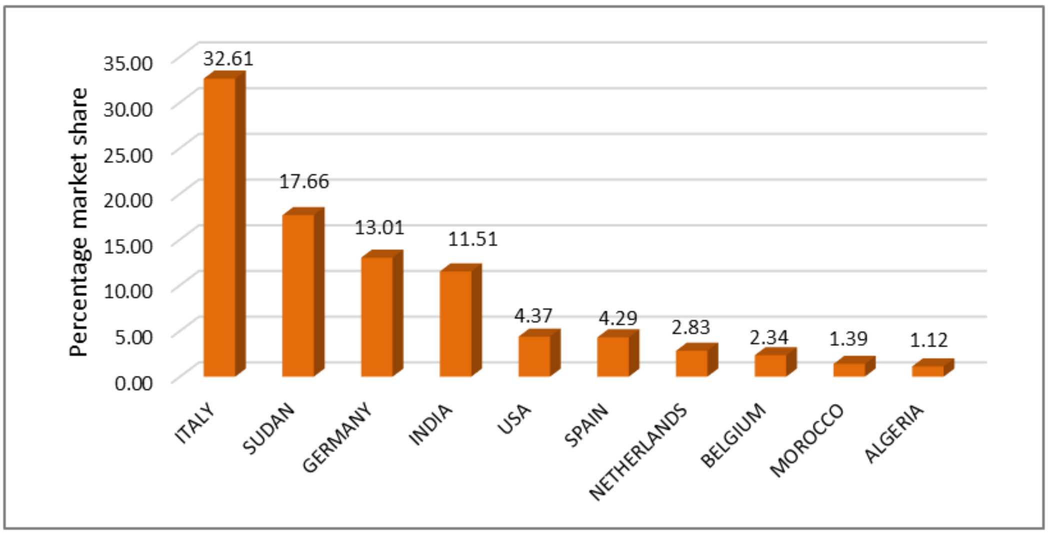
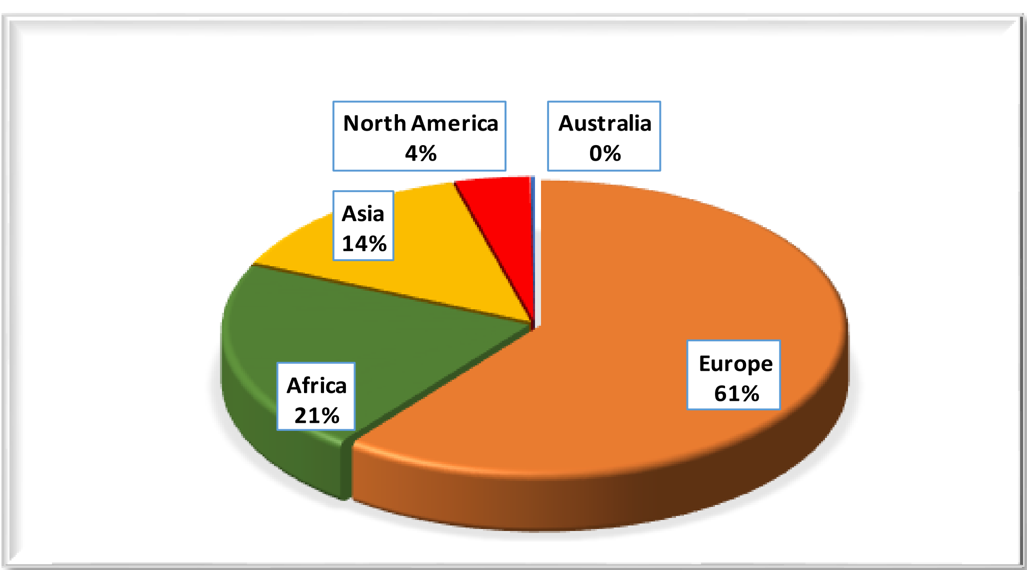


Figure 4: Percentage export share by continent



6. Global Situation

World coffee production for 2022/23 is forecast to rebound 6.6 million bags from the previous year to 172.8 million due primarily to Brazil's Arabica crop entering the on-year of the biennial production cycle. Global consumption is expected to rise 800,000 bags to 167.9 million, with the largest gains in the European Union, the United States of America and Brazil. World coffee bean exports are forecast 3.0 million bags lower to 116.1 million as losses in Brazil, Vietnam, and India more than offset gains in Honduras and Colombia. Ending stocks are expected 1.5 million bags higher to 34.1 million. (United States Department of Agriculture, Coffee: World Markets and Trade report).

7. Local Situation

During the month of March 2023, farm gate prices ranged from Sh.2,300-2,700/= per kilo of Kiboko (Robusta dry cherries); Shs. 6,500-7,000/= for FAQ (Fair Average Quality); Sh. 8,500- 9,000/= for Arabica parchment; and Sh. 7,500-8,000/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 2,500/= per kilo; FAQ UGX6,750/= per kilo, Arabica parchment UGX 8,750/= per kilo and Drugar UGX7,750/= per kilo.

8. Coffee Development and Promotional Activities

The month of March 2023 was characterized by dry conditions in many parts of the country except in Rwenzori and South Western. The extended dry spells in the rest of the coffee regions caused moisture stress on newly planted coffee. The changing weather patterns continue to negatively affect coffee production and productivity as a result of drought and pests and disease outbreaks. During the month, Coffee mealy bugs, black coffee twig borer (BCTB), coffee berry borer (CBB), tailed caterpillars, coffee leaf rust, coffee berry disease, coffee wilt disease, are still main constraints in most of the coffee growing areas, particularly Western, Northern, Greater Masaka, Eastern, South-western and Rwenzori regions. The Black coffee twig borer (BCTB) was the major pest in most Robusta growing regions i.e. Eastern, Western, Rwenzori, Central and Northern. Red blister disease has also been reported as a major disease in Robusta growing areas. In some areas in Western Region, Coffee wilt disease is again devastating coffee plantations. Coffee leaf rust and coffee berry disease are the main constraints in Arabica coffee growing areas.

Conducted 172 farmer trainings benefiting 4,310 farmers (3472 Male, 838 Female & 515 Youth); 9 in Western to 153 farmers (122 Male,31 Female & 15 Youth), 5 in Elgon to 89 farmers (71 Male,18 Female & 22 Youth), 27 in Rwenzori to 427 farmers (328 Male ,99 Female & 77 youth), 35 in Northern to 924 farmers (707 Male ,217 Female & 160 Youth), 1 in Greater Masaka to 211 farmers (189 Male & 22 Female), 18 in Central to 201 farmers (150 Male , 51 Female & 27 Youth), 42 in Eastern to 1078 farmers (884 Male ,194 Female & 96 Youth), 35 in South-western to 1217 farmers (1011 Male ,206 Female & 118 Youth) trainings focusing on Good Agronomic Practices (GAPs), stumping, pest and disease management, soil fertility management, soil and water conservation.

The demand for coffee planting materials is still overwhelming for March- May 2023 planting season. There is however no budget for plant material due to Government's change of strategy to providing coffee seedlings to farmers through the Parish Development Model.

Post-harvest management and compliance activities to ensure quality of coffee traded were conducted through field inspections. A total of 237 factories (74 in Rwenzori were inspected; 111 in Greater Masaka, 42 in Southwestern, 7 in Western, 3 in Elgon); 173 buying stores (20 in Elgon, 11 in Eastern, 76 in Greater Masaka, 66 in Rwenzori); 4 hullers and 1 roaster in Eastern, 39 traders trained on post-harvest handling in Western. However, of the inspected factories, 11 were sealed (8 in Greater Masaka,3 in Southwestern) for non-conformance.

9. Outlook for May 2023

Coffee exports are projected to be 500,000 bags. The main harvesting season in Greater Masaka and South-Western regions has started though affected by a drought experienced last year especially in Bukomansimbi and Sembabule Districts.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US$

Coffee Year	2021/22		2022/23		%-age Change	
	Quantity	Value $	Quantity	Value $	Quantity	Value $
Grand Total	**2,878,459**	**423,034,484**	**2,781,130**	**395,414,977**	**-3.38**	**-6.53**
Total Robusta	**2,344,962**	**291,370,206**	**2,243,973**	**279,311,409**	**-4.31**	**-4.14**
Total Arabica	**533,497**	**131,664,277**	**537,157**	**115,992,967**	**0.69**	**-11.90**
March	**478,007**	**81,037,320**	**487,797**	**71,543,744**	**2.05**	**-11.72**
Robusta	360,529	48,961,442	365,613	46,099,324	1.41	-5.85
Arabica	117,478	32,075,878	122,184	25,443,744	4.01	-20.68
February	**450,412**	**72,384,040**	**478,296**	**66,025,994**	6.19	-8.78
Robusta	353,039	46,013,270	373,209	44,751,116	5.71	-2.74
Arabica	97,373	26,370,770	105,087	21,274,878	7.92	-19.32
January	**401,892**	**61,939,266**	**494,226**	**67,350,941**	**22.97**	**8.74**
Robusta	314,945	40,025,635	412,282	49,567,361	30.91	23.84
Arabica	86,947	21,913,631	81,944	17,783,581	-5.75	-18.85
December	**537,274**	**75,356,632**	**418,799**	**59,534,172**	**-22.05**	**-21.00**
Robusta	452,878	55,293,020	331,446	40,551,740	-26.81	-26.66
Arabica	84,396	20,063,612	87,353	18,986,350	3.50	-5.37
November	**525,915**	**71,219,460**	**447,162**	**64,138,603**	**-14.97**	**-9.94**
Robusta	437,413	51,545,298	364,875	45,378,404	-16.58	-11.96
Arabica	88,502	19,674,162	82,287	18,760,200	-7.02	-4.65
October	**484,959**	**61,097,766**	**454,850**	**66,821,523**	**-6.21**	**9.37**
Robusta	426,158	49,531,541	396,548	52,963,464	-6.95	6.93
Arabica	58,801	11,566,224	58,302	13,744,214	-0.85	18.83

Annex 2: List of Coffee Exporters and their Market Shares: March 2023

	EXPORTING COMPANY	POSITION HELD IN FEBRUARY	QUANTITY (Bags)			PERCENTAGE MARKET SHARE	
			Robusta	Arabica	Total	Individual	Cumulative
	Total		**365,613**	**122,184**	**487,797**	**100**	
1	Ugacof (U) Ltd	2	54,291	13,854	68,145	13.97	13.97
2	Kyagalanyi Coffee Ltd	6	33,269	21,026	54,295	11.13	25.10
3	Kawacom (U) Ltd	1	26,864	18,617	45,481	9.32	34.42
4	Olam Uganda Ltd	5	33,911	11,314	45,225	9.27	43.70
5	Touton Uganda Limited	3	29,868	12,395	42,263	8.66	52.36
6	Ideal Quality Commodities Ltd	4	28,923	3,175	32,098	6.58	58.94
7	Export Trading Company (U) Ltd	9	26,185	5,133	31,318	6.42	65.36
8	Louis Dreyfus Company (U) Ltd	7	19,206		19,206	3.94	69.30
9	Ibero (U) Ltd	8	13,250	4,473	17,723	3.63	72.93
10	Jber Coffee Ltd	10	16,900		16,900	3.46	76.40
11	Tata Uganda Limited	23	14,140		14,140	2.90	79.29
12	JKCC General Supplies Ltd	12	10,154	1,628	11,782	2.42	81.71
13	Besmark Coffee Company Limited	13	2,655	7,420	10,075	2.07	83.77
14	Sena Indo Uganda Limited	11	5,167	3,748	8,915	1.83	85.60
15	Xag Coffee Exporters	21	6,694	640	7,334	1.50	87.11
16	Omadil Coffee Traders Ltd	17	6,667		6,667	1.37	88.47
17	Coffee World Ltd	26	4,636	1,280	5,916	1.21	89.69
18	Darley Investments Ltd	15	3,976	1,289	5,265	1.08	90.76
19	Abbarci Industries Limited	18	4,530	334	4,864	1.00	91.76
20	The Edge Trading (U) Ltd	22	1,690	1,890	3,580	0.73	92.50
21	Commodity Solutions (U) Ltd	20	3,074		3,074	0.63	93.13
22	Gisha Coffee Ltd	25	1,322	1,718	3,040	0.62	93.75
23	Discovery Trading Limited	29	2,820		2,820	0.58	94.33
24	Orah Impex (U) Limited	14	2,800		2,800	0.57	94.90
25	Ankole Coffee Producers Coop Union Ltd	19	2,361		2,361	0.48	95.39
26	Bakwanye Trading Co. Ltd	33		2,320	2,320	0.48	95.86
27	Prime African Coffee Initiative	41		1,750	1,750	0.36	96.22

Annex 2: List of Coffee Exporters and their Market Shares: March 2023

	Exporting Company	POSITION HELD IN FEBRUARY	QUANTITY (Bags) Robusta	Arabica	Total	Percentage Market Share Individual	Cumulative
28	Rezlex Investment Ltd		1,002	581	1,583	0.32	96.54
29	NUCAFE	27	962	338	1,300	0.27	96.81
30	Ishaka Quality Commodities Ltd	39	1,250		1,250	0.26	97.07
31	Mbale Importers & Exporters Ltd	52	16	1,104	1,120	0.23	97.30
32	Nakana Coffee Factory Ltd	31	1,028		1,028	0.21	97.51
33	Bukonzo Organic Farmers Cooperative Union	50		960	960	0.20	97.70
34	Agri Evolve	24		810	810	0.17	97.87
35	Banyankole Coffee Services		720		720	0.15	98.02
36	Karaz Coffee Factory	34	700		700	0.14	98.16
37	Mt Elgon Agroforestry Communities			692	692	0.14	98.30
38	Superbia International Coffee Trade Ltd	47		670	670	0.14	98.44
39	Grainpulse Ltd	16	668		668	0.14	98.58
40	Zukuka Bora Coffee Company			655	655	0.13	98.71
41	Bukonzo Joint Co-operative Union Ltd	40		640	640	0.13	98.84
42	Kaweri Coffee Plantation	28	600		600	0.12	98.97
43	Robust Commodities Uganda Limited	42	600		600	0.12	99.09
44	Zigoti Coffee Works Ltd	30	600		600	0.12	99.21
45	Utamtsi Gmbh Uganda			486	486	0.10	99.31
46	Bakhsons Trading Co. (U) Ltd	48	360		360	0.07	99.39
47	Kayunga Nile Coffee Farmer's Co-operative Society Ltd	35	350		350	0.07	99.46
48	Uganda Tea Corporation Ltd	33	350		350	0.07	99.53
48	Sukuma Commodities Limited	38	334		334	0.07	99.60
50	Bariguna Coffee Ltd			320	320	0.07	99.66
51	Mount Elgon Coffee & Honey Cooperative			320	320	0.07	99.73
52	Seth & Cushman Market Traders Limited		320		320	0.07	99.79
53	Clarke Farm Ltd		250	56	306	0.06	99.86
54	Grade A Investments Ltd	43	150	150	300	0.06	99.92
55	The Coffee Gardens Limited			214	214	0.04	99.96
56	Zombo Coffee Partners Limited			100	100	0.02	99.98
57	Butta Farmers Co-operative Society Limited			50	50	0.01	99.99
58	Bowi Logistics Ltd			34	34	0.01	100.00

Annex 3: Main Destinations of Uganda Coffee by Type in March 2023

	DESTINATION	POSITION HELD IN FEBRUARY	QUANTITY (60kg bags) Robusta	Arabica	Total	%AGE MARKET SHARE Individual	Cumulative
	Total		**365,613**	**122,184**	**487,797**	**100**	
1	Italy	1	125,958	33,094	159,052	32.61	32.61
2	Sudan	2	86,155		86,155	17.66	50.27
3	Germany	3	35,501	27,977	63,478	13.01	63.28
4	India	4	53,309	2,835	56,144	11.51	74.79
5	USA	5	5,126	16,196	21,322	4.37	79.16
6	Spain	9	13,137	7,800	20,937	4.29	83.45
7	Netherlands	8	9,661	4,130	13,791	2.83	86.28
8	Belgium	6	3,400	7,991	11,391	2.34	88.62
9	Morocco	7	6,780		6,780	1.39	90.01
10	Algeria	10	668	4,800	5,468	1.12	91.13
11	Israel	13	4,240	580	4,820	0.99	92.12
12	Turkey	23	1,922	1,312	3,234	0.66	92.78
13	China	24	1,600	1,280	2,880	0.59	93.37
14	Switzerland	11	1,440	1,250	2,690	0.55	93.92
15	Russia	17	2,240	320	2,560	0.52	94.45
16	Greece	26	2,450		2,450	0.50	94.95
17	Estonia	21	2,254		2,254	0.46	95.41
18	Kenya	29	130	2,084	2,214	0.45	95.86
19	Egypt	27	350	1,750	2,100	0.43	96.29
20	United Kingdom	18	360	1,729	2,089	0.43	96.72
21	Croatia		1,800		1,800	0.37	97.09
22	France	25	1,568	52	1,620	0.33	97.42
23	Romania		1,440		1,440	0.30	97.72
24	Sweden	35		1,420	1,420	0.29	98.01
25	Saudi Arabia	34		1,280	1,280	0.26	98.27
26	Poland	16	1,080		1,080	0.22	98.49
27	Finland	15	960		960	0.20	98.69

Annex 3: Main Destinations of Uganda Coffee by Type in March 2023

Destination	POSITION HELD IN FEBRUARY	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 Australia	36		919	919	0.19	98.88
29 South Korea	33	330	502	832	0.17	99.05
30 Japan	12	320	355	675	0.14	99.19
31 Portugal	19	668		668	0.14	99.32
32 Somalia	30	500	150	650	0.13	99.46
33 South Africa	20		570	570	0.12	99.57
34 Jordan			334	334	0.07	99.64
35 Mexico			333	333	0.07	99.71
36 Singapore			320	320	0.07	99.78
37 United Arab Emirates	14	250	56	306	0.06	99.84
38 Denmark			290	290	0.06	99.90
39 Armenia			275	275	0.06	99.96
40 Czech Republic	37	16	100	116	0.02	99.98
41 Taiwan			100	100	0.02	100.00

Annex 4: List of Foreign Coffee Buyers during the Month of March 2023

	BUYERS	POSITION HELD IN FEBRUARY	QUANTITY (60kg BAGS)			%AGE MARKET SHARE	
			Robusta	Arabica	Total	Individual	Cumulative
	Total		**365,613**	**122,184**	**487,797**	**100**	
1	Sucafina	3	50,843	12,901	63,744	13.07	13.07
2	Olam International	4	35,247	11,634	46,881	9.61	22.68
3	Touton Geneve	2	29,868	14,025	43,893	9.00	31.68
4	Ecom Agro Industrialist	1	18,162	18,001	36,163	7.41	39.09
5	Volcafe	7	23,969	8,160	32,129	6.59	45.68
6	Bernhard Rothfos	6	15,410	4,473	19,883	4.08	49.75
7	Louis Dreyfus	8	19,206		19,206	3.94	53.69
8	Hamburg Coffee		16,485	1,800	18,285	3.75	57.44
9	Altasheel Import & Export	10	14,700		14,700	3.01	60.45
10	Tata Coffee Ltd	18	14,140		14,140	2.90	63.35
11	Strauss	12	11,350	360	11,710	2.40	65.75
12	Vidya Herbs	11	8,563	1,440	10,003	2.05	67.80
13	Grb		720	5,700	6,420	1.32	69.12
14	Narasus		5,700		5,700	1.17	70.29
15	Cofftea (Sudan)		5,600		5,600	1.15	71.43
16	Eurocaf Sas	25	4,344	1,002	5,346	1.10	72.53
17	Almathahib	19	5,250		5,250	1.08	73.61
18	Khaled		5,250		5,250	1.08	74.68
19	Aldwami Company	9	4,870		4,870	1.00	75.68
20	Sarl Sodplus			4,800	4,800	0.98	76.67
21	Koninklijke Douwe	15	4,680		4,680	0.96	77.63
22	Pacorini Silocaf		1,720	2,908	4,628	0.95	78.57
23	Luigi Lavazza	27	4,590		4,590	0.94	79.51
24	Icona Café	28	2,942	1,280	4,222	0.87	80.38
25	CCL Products		870	3,175	4,045	0.83	81.21
26	Bercher Coffee Consulting	14	1,440	2,560	4,000	0.82	82.03
27	Alhadayah		3,850		3,850	0.79	82.82
28	Jacobs Douwe Egberts	26	3,600		3,600	0.74	83.56
29	Dlf For Complete Solution	17	3,500		3,500	0.72	84.27
30	Others		48,744	27,965	76,709	15.73	100.00

Compiled by: Directorate of Strategy and Business Development
Uganda Coffee Development Authority
Tel: +256 312-260470 UCDA toll free no. 0800353530
Email: info@ugandacoffee.go.ug ; www.ugandacoffee.go.ug
March 2023