



UCDA

MONTHLY REPORT-FEBRUARY 2024

Key Highlights



A total of 434,582 60-kilo bags of coffee valued at US\$ 82.56 million were exported in February 2024 at an average price of US\$ 3.17/kilo US cents 21 higher than US\$ 2.96/kilo in January 2024, and US cents 87 higher than US\$ 2.30/kilo in February 2023. This was a decrease of 9.36% in quantity but an increase of 25.06% in value compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX 5,250 per kilo; FAQ UGX 10,500 per kilo, Arabica parchment UGX 11,500 per kilo and Drugar UGX 10,500 per kilo.



Coffee exports for the twelve months (March 2023-February 2024) totaled 6.06 million bags worth US\$ 999.80 million compared to 5.75 million bags worth US\$ 859.40 million in the previous year (March 2022-February 2023). This represents an increase of 5% and 16% in quantity and value respectively.



72% of the total volume was exported by 10 exporters, out of 50 companies which performed during the month compared to 69% in January 2024.

Mt. Elgon PB fetched the highest price at US \$ 8.71 per kilo.

1. Coffee exports

Coffee exports in February 2024, amounted to 434,582 60-kilo bags, worth US\$ 82.56 million as shown in Fig 1. This comprised of 372,407 bags of Robusta valued at US \$ 68.58 million and 62,175 bags of Arabica valued at US\$ 13.98 million (see Table 1 and Annex 1). This was a decrease of 9.36% in quantity and an increase of 25.06% in value compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Year (February 2023), Robusta decreased by 0.52% in quantity and increased by 53.16% in value. Arabica exports decreased by 40.83% and 34.18% in quantity and value respectively.

The monthly coffee export volume was lower than the previous year and this was more pronounced in Arabica coffee due to a small harvest in Elgon region which was as a result of drought that affected yields. The value of the coffee exports was however higher than last year and this was due to the prevailing high global coffee prices.

Coffee exports for the twelve months (March 2023-February 2024) totaled 6.06 million bags worth US\$ 999.80 million compared to 5.75 million bags worth US\$ 859.40 million in the previous year (March 2022-February 2023). This represents an increase of 5% and 16% in quantity and value respectively.

Fig 1: Trend of Total Quantity and Value of Coffee exports. March 2023- February 2024

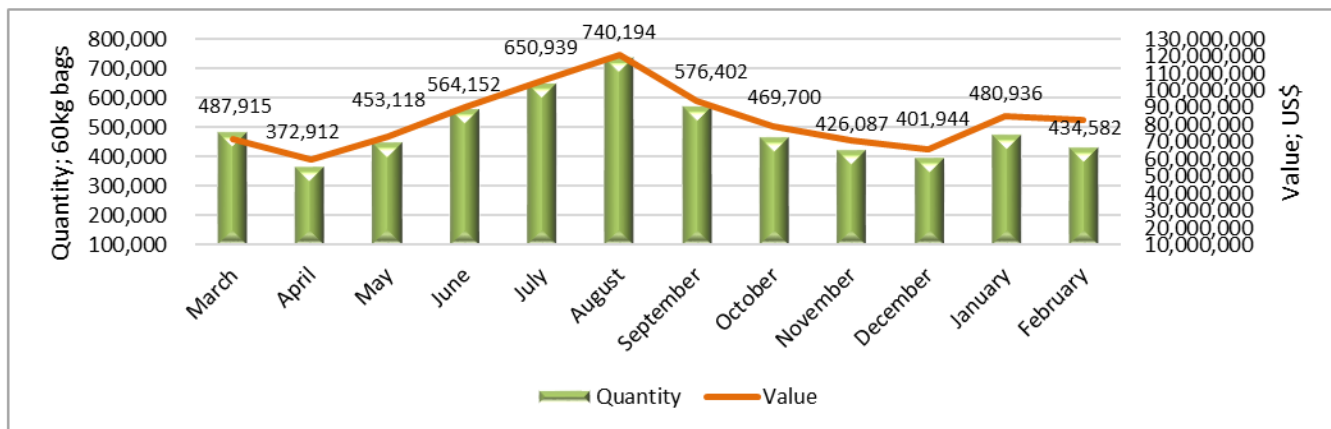


Table1: Comparison of Coffee Exports of February 2022/23 and 2023/24 Coffee Years

Period/Coffee Type	2022/23		2023/24		%age Change	
	Qty(60-kg bags)	Value (US \$)	Qty(60-kg bags)	Value (US \$)	Qty	Value
February Total	479,446	66,020,885	434,582	82,564,402	↓ -9.36	↑ 25.06
Robusta	374,359	44,779,600	372,407	68,583,029	↓ -0.52	↑ 53.16
Arabica	105,087	21,241,285	62,175	13,981,373	↓ -40.83	↓ -34.18

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of February 2024. The average export price was US\$ 3.17 per kilo, US cents 21 higher than in January 2024 (US\$ 2.96). It was 87 US cents higher than in January 2023 (US \$ 2.30/kilo). Robusta exports accounted for 86% of total exports, higher than 84% in January 2024. The average Robusta price was US\$ 3.07 per kilo, 25 cents higher than US\$ 2.82 per kilo the previous month. The highest price was Screen 18 sold at US\$ 3.35 per kilo and it was followed by Washed Robusta sold at US\$ 3.30 per kilo.

The share of Sustainable/washed coffee to total Robusta exports was 2% compared to 1.36% in January 2024. Arabica fetched an average price of US\$ 3.75 per kilo US cents 4 higher than the previous month. The highest price was for Mt. Elgon PB sold at US\$ 8.71 per kilo. It was followed Organic Bugisu sold at US\$ 7.11 per kilo. Drugar was sold at US\$ 3.75 per kilo, 41 cents higher than 3.34 per kilo last month, and was US cents 21 lower than Bugisu AA. Drugar exports were 39% of total Arabica exports lower than 34% the previous month. The share of sustainable Arabica exports to total Arabica exports was 14.03% compared to 19.67 in January 2024.

Table 2: Coffee Exports by Type, Grade & Unit Price in February 2024

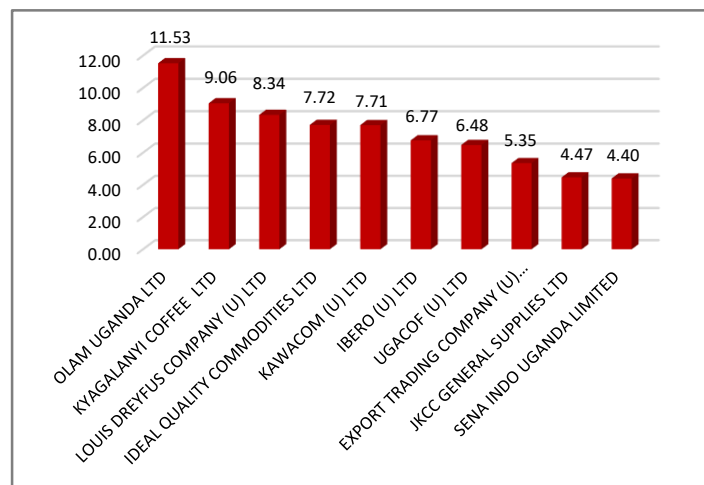
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
Total	434,582		82,564,921		3.17
Washed Robusta	4,510	1.21	892,953	1.30	3.30
Sustainable Robusta	350	0.09	60,899	0.09	2.90
Screen 18 Fair Trade	970	0.26	164,980	0.24	2.83
Screen 15 Fair Trade	970	0.26	165,657	0.24	2.85
Screen 14 Organic	334	0.09	56,109	0.08	2.80
Screen 14 Fair Trade	320	0.09	50,794	0.07	2.65
Screen 18	58,964	15.83	11,860,547	17.29	3.35
Screen 17	23,423	6.29	4,574,423	6.67	3.25
Screen 15	158,708	42.62	30,706,387	44.77	3.22
Screen 14	3,337	0.90	654,091	0.95	3.27
Screen 12	58,462	15.70	11,072,752	16.15	3.16
BHP 1199	39,044	10.48	4,997,453	7.29	2.13
Other Robustas	23,015	6.18	3,325,984	4.85	2.41
Total Robusta	372,407	100.00	68,583,029	100.00	3.07
Organic Bugisu	224	0.36	95,532	0.68	7.11
Sustainable Arabica	1,474	2.37	531,254	3.80	6.01
Rwenzori AA	154	0.25	40,741	0.29	4.41
Mt Elgon A+	3,870	6.22	1,004,393	7.18	4.33
Mt Elgon AA	170	0.27	48,630	0.35	4.77
Mt Elgon AB	221	0.36	59,040	0.42	4.45
Mt Elgon C/PB	80	0.13	19,200	0.14	4.00
Mt Elgon PB	10	0.02	5,225	0.04	8.71
Bugisu A+	2,520	4.05	630,704	4.51	4.17
Bugisu AA	11,738	18.88	2,790,108	19.96	3.96
Bugisu AB	6,263	10.07	1,401,306	10.02	3.73
Bugisu CPB	320	0.51	76,970	0.55	4.01
Mixed Arabica	300	0.48	39,683	0.28	2.20
Wugar	2,367	3.81	630,722	4.51	4.44
Drugar	24,394	39.23	5,482,440	39.21	3.75
Other Arabicas	8,070	12.98	1,125,426	8.05	2.32
Total Arabicas	62,175	100.00	13,981,373	100.00	3.75

3. Individual Exporter Performance

Figure 3 shows the top 10 export companies' performance in the month of February 2024. Olam Uganda Ltd had the highest market share of 11.53% compared to 10.07% in January 2024. It was followed by Kyagalanyi Coffee Ltd 9.06% (9.34%); Louis Dreyfus (U) Ltd 8.34% (10.21%); Ideal Quality commodities Ltd 7.72% (7.42%), Kawacom (U) Ltd 7.71% (3.98%); Ibero (U) Ltd 6.77% (4.71%); Ugacof (U) Ltd 6.48% (11.73%); Export Trading Company (U) Ltd 5.35% (3.57%), JKCC General Supplies Ltd 4.47% (4.67%); and Sena Indo Uganda Limited 4.40% (3.50%) *The figures in brackets represent percentage market share held in January 2024.

The top 10 exporters held a market share of 72% higher than 69% the previous month reflecting increasing concentration at exporter level. Changes in positions compared to last month show competition at this level. Out of the 50 exporters who performed, 24 exported Robusta Coffee only while 10 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in February 2024.

Figure 2: Top 10 Exporting Companies by percentage market share



4. Coffee Exports By Destination

The destinations of Uganda’s coffee exports during the month of February 2024 are shown in **Fig 3** (details in **Annex 4**). Italy maintained the highest market share with 37.74% compared to 41.80% last month. It was followed by India 11.11% (9.77%), Sudan 9.50% (3.63%), Germany 9.08% (13.39%) and U.S.A 4.31% (4.38%). **The figures in brackets represent percentage market share held in January 2024.*

The first 10 major destinations of Uganda coffee took a market share of 87.23% compared to 89.64% last month. Coffee exports to Africa amounted to 60,948 bags, a market share of 14% compared to 45,094 bags (9%) the previous month. African countries that imported Uganda coffee included Morocco, Sudan, Algeria, South Africa, Egypt, and Kenya. Europe remained the main destination for Uganda’s coffees with a 64% imports share, lower than 72% in January 2024.

5. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in February 2024. The top 10 buyers held a market share of 57% lower than 65% in the previous month. Olam International led with a market share of 11.48% compared to 9.94% in January 2024. It was followed by Louis Dreyfus 8.34% (10.35%); Bernhard Rothfos 6.77% (4.71%); Sucafina 6.25% (12.60%); Ecom Agro Industrialist 6.07% (3.28%) Volcafe 4.91% (5.95%); Touton SA 4.10%; (3.87%) Eurocafe SRL 3.62% (5.88%) Strauss 2.98% (2.21%); and Hamburg Coffee 2.98% (4.17%)
Note: The figures in brackets represent percentage performance in the previous month –January 2043. Changes in the relative positions of the first 10 major buyers reflects continued demand for Uganda coffee abroad.

Figure 3: Top ten export destinations by percentage market share

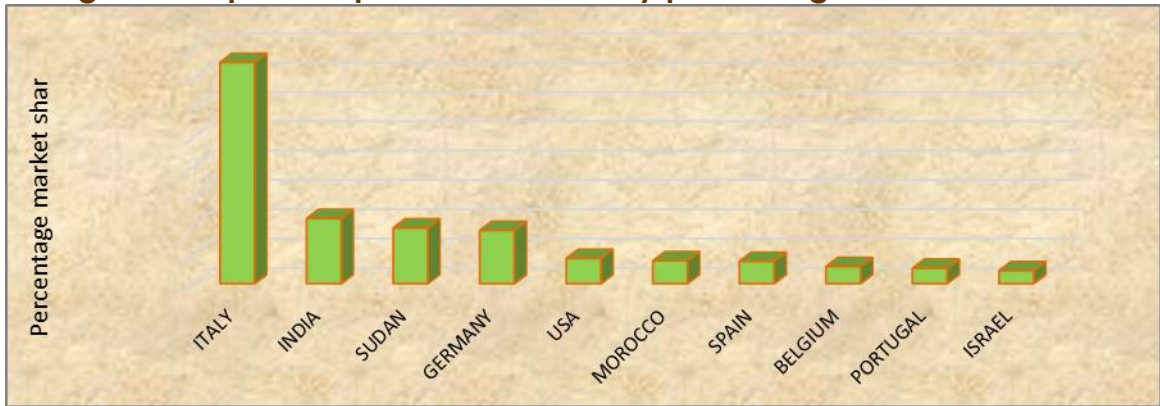


Figure 4: Percentage export share by continent

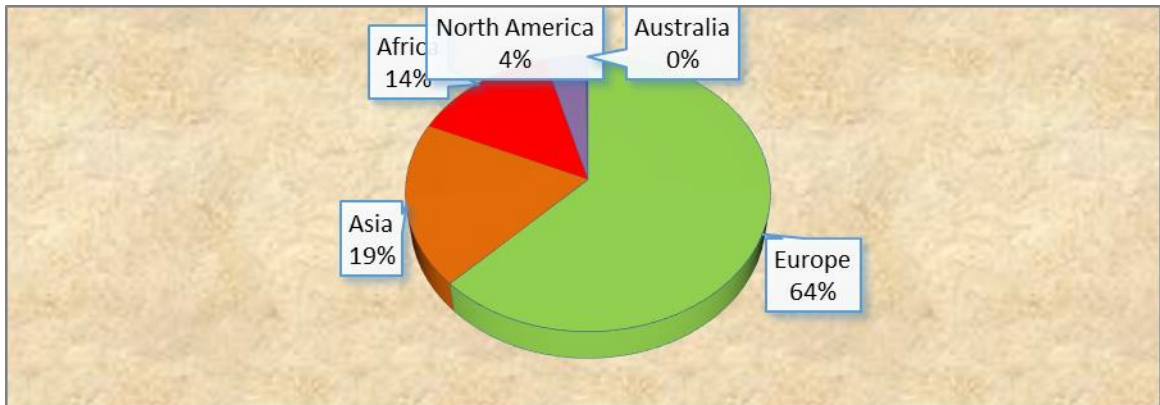
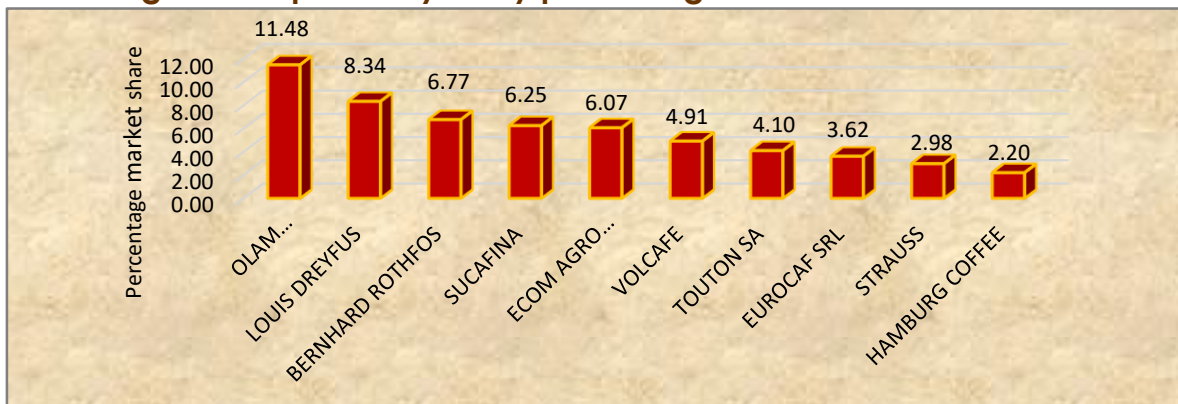


Figure 5: Top ten buyers by percentage market share



6. Global Situation

World coffee production for 2023/24 is forecast to reach 171.4 million bags, 6.9 million bags higher than the previous Year of 164.5 million bags, with higher output in Brazil, Colombia and Ethiopia expected to more than offset reduced production in Indonesia. Global exports are expected to increase by 8.4 million bags to 119.92 million bags, mainly due to strong shipments from Brazil. Global consumption is forecast at 169.5 million bags, with the largest increase in the European Union, the United States of America and Brazil. Ending inventories are expected to continue to tighten to a 12-year low of 26.5 million bags.. (United States Department of Agriculture, Coffee: World Markets and Trade report-December 2023).

7. Local Situation

During the month of February 2024, farm gate prices ranged from Sh.5,000-5,500/= per kilo of Kiboko (Robusta dry cherries); Shs.10,000-11,000/= for FAQ (Fair Average Quality); Sh. 11,000- 12,000/= for Arabica parchment; and Sh. 10,000-11,000/= per kilo for Drugar. Compared to the previous month, Robusta Kiboko averaged UGX 5,250 per kilo, higher than UGX 4,250 per kilo, FAQ UGX 10,500 per kilo higher than UGX 9,750, Arabica parchment UGX 11,500 per kilo higher than 10,500 per kilo and Drugar UGX 10,500/= per kilo higher than 9,750/= per kilo.

8. Coffee Consumption and Promotional Activities.

Uganda Coffee Development Authority promoted domestic coffee consumption at 3 local events namely: The Sheema show that was held from the 14th to 17th February, 2024, in Kabwohe, Sheema Municipality; The Emwanyi Terimba start of first season campaign held in Buweekula County-Mubende District officiated by the Katikiro of Buganda on 20th February 2024; and The Harvest Money Expo 2024 held from 23rd -25th February 2024 at Kololo Independence grounds. Over 6000 cups of coffee were brewed using different brewing techniques for demonstration purposes and coffee was provided for tasting. Information on coffee trade, investment opportunities in the sector, coffee types, grades, and benefits of taking coffee was explained to the participants. UCDA co exhibited with local roasters who were able to promote their roasted coffee- brands.

UCDA participated in the 20th African Fine coffee conference and exhibition held from 6th to 10th February 2024 in Ethiopia Addis Ababa under the theme “specialty coffee at origin”. Uganda coffee speciality and Fine coffees was show cased and availed to potential buyers for tasting. UCDA also participated in the judging of the Regional Taste of Harvest competitions for both Robusta and Arabica coffee. Arabica coffee from Mountain Harvest scoped 4th and 5th position in the honey category while Robusta from Ankole Coffee Producers Cooperative Union scoped 1st and 2nd place in the Robusta competition. UCDA participated in the judging of the Africa Barista Championship where a total of 15 baristas competed at the regional level from Ethiopia, Kenya, Uganda, Rwanda, Cameroon, Burundi and Ghana. The Uganda baristas emerged in the 3rd and 4th positions respectively.

9. Coffee Development Activities

In February 2024, significant strides were made in the coffee production sector, aiming to bolster productivity, sustainability, and farmer capacity across various regions in Uganda. Under the initiatives of coffee production, the month witnessed the setup of 71 demonstrations, encompassing Good Agricultural Practices (GAPs), Soil and Water Conservation (SWC), and Rehabilitation and Rejuvenation (R&R) initiatives. Notably, 125 nurseries and 1 seed garden underwent certification processes, augmenting the quality and diversity of coffee cultivation. Furthermore, over 310,000 unproductive coffee trees were stumped to enhance productivity, underscoring a concerted effort towards sustainable farming practices.

A pivotal aspect of the month's endeavors was the empowerment of 2,035 farmers through comprehensive training sessions spanning various aspects of coffee cultivation and management. Personalized advisory services were extended to over 1,100 individual farmers, fostering informed decision-making and best practices adoption at the grassroots level. Rigorous inspections were conducted across coffee factories and stores to ensure adherence to quality standards and regulatory compliance. Notably, efforts were intensified in sensitizing traders on post-harvest handling, quality compliance, and national coffee regulations, bolstering industry integrity and consumer confidence. The month witnessed extensive collaboration with stakeholders, ranging from regional engagements to participation in national events such as the Tarehe Sita celebrations and the Harvest Money Expo. These platforms facilitated knowledge exchange, awareness creation, and alignment of efforts towards overarching industry objectives.

Despite progress, challenges such as pest infestations and disease outbreaks persisted, necessitating concerted efforts in pest and disease management strategies to safeguard coffee yields and quality.

In conclusion, February 2024 marked a pivotal period in Uganda's coffee production landscape, characterized by concerted efforts towards enhancing productivity, sustainability, and regulatory compliance. Through collaborative endeavors, farmer empowerment, and proactive mitigation of challenges, the sector continues to evolve, laying a robust foundation for the prosperity of the coffee industry and the well-being of stakeholders across the value chain.

9. Outlook for March 2024

Coffee exports are projected to be 430,000 bags. Harvesting of the main crop north of the equator and the fly crop in South western and Greater Masaka is tailing off. The harvest season of the main crop in Masaka and South Western regions is expected to start in April.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	2022/23		2023/24		%age Change	
	Quantity	Value \$	Quantity	Value \$	Quantity	Value \$
Grand Total	2,294,339	323,741,462	2,213,299	383,555,703	-3.53	18.48
Total Robusta	1,879,746	233,297,298	1,861,857	309,490,782	-0.95	32.66
Total Arabica	414,593	90,444,165	351,392	74,064,921	-15.24	-18.11
February	479,446	66,020,885	434,582	82,564,402	-9.36	25.06
Robusta	374,359	44,779,600	372,407	68,583,029	-0.52	53.16
Arabica	105,087	21,241,285	62,175	13,981,373	-40.83	-34.18
January	494,082	67,253,285	480,936	85,364,840	-2.66	26.93
Robusta	412,518	49,571,169	402,858	67,965,688	-2.34	37.11
Arabica	81,564	17,682,116	78,078	17,399,152	-4.27	-1.60
December	418,799	59,534,172	401,994	66,010,411	-4.01	10.88
Robusta	331,446	40,547,821	337,634	52,928,321	1.87	30.53
Arabica	87,353	18,986,350	64,310	13,082,090	-26.38	-31.10
November	447,162	64,195,442	426,087	70,731,643	-4.71	10.18
Robusta	364,875	45,435,243	338,905	53,156,583	-7.12	16.99
Arabica	82,287	18,760,200	87,182	17,575,060	5.95	-6.32
October	454,850	66,737,678	469,700	78,884,407	3.26	18.20
Robusta	396,548	52,963,465	410,053	66,857,161	3.41	26.23
Arabica	58,302	13,774,214	59,647	12,027,246	2.31	-12.68

Annex 2: List of Coffee Exporters and their Market Shares: February 2024

EXPORTING COMPANY	POSITION HELD IN JANUARY	QUANTITY (Bags)			PERCENTAGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		372,407	62,175	434,582	100	
1 Olam Uganda Ltd	3	45,435	4,680	50,115	11.53	11.53
2 Kyagalanyi Coffee Ltd	4	26,926	12,440	39,366	9.06	20.59
3 Louis Dreyfus Company (U) Ltd	2	35,892	350	36,242	8.34	28.93
4 Ideal Quality Commodities Ltd	5	33,535		33,535	7.72	36.65
5 Kawacom (U) Ltd	8	21,480	12,013	33,493	7.71	44.35
6 Ibero (U) Ltd	6	26,730	2,680	29,410	6.77	51.12
7 Ugacof (U) Ltd	1	23,290	4,867	28,157	6.48	57.60
8 Export Trading Company (U) Ltd	10	23,267		23,267	5.35	62.95
9 JKCC General Supplies Ltd	7	19,096	334	19,430	4.47	67.42
10 Sena Indo Uganda Limited	11	12,774	6,360	19,134	4.40	71.83
11 Touton Uganda Limited	12	11,395	2,620	14,015	3.22	75.05
12 Coffee World Ltd	14	11,149		11,149	2.57	77.62
13 Jber Coffee Ltd	16	10,090		10,090	2.32	79.94
14 Besmark Coffee Company Limited	9	4,349	5,100	9,449	2.17	82.11
15 Commodity Solutions (U) Ltd	15	7,872		7,872	1.81	83.93
16 DRK General Merchants Ltd	13	6,038	900	6,938	1.60	85.52
17 Abbarci Industries Limited	23	5,950		5,950	1.37	86.89
18 Grainpulse Ltd	17	5,920		5,920	1.36	88.25
19 Sukuma Commodities Limited	18	5,034		5,034	1.16	89.41
20 Kaweri Coffee Plantation	32	4,190		4,190	0.96	90.38
21 Agri Evolve	22		3,310	3,310	0.76	91.14
22 Nakana Coffee Factory Ltd	30	3,190		3,190	0.73	91.87
23 Ankole Coffee Producers Coop Union Ltd	20	2,954		2,954	0.68	92.55
24 Seth & Cushman Market Traders Limited		2,858		2,858	0.66	93.21
25 Discovery Trading Limited	21	2,708		2,708	0.62	93.83
26 Drogo Commodities Limited	35	886	1,800	2,686	0.62	94.45
27 Rezlex Investment Ltd	19	2,350	334	2,684	0.62	95.07

Annex 2: List of Coffee Exporters and their Market Shares: February 2024

Exporting Company	Position Held In JANUARY	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
28 Central Coffee Farmers Association		2,100		2,100	0.48	95.55
29 Rubanga Cooperative Society Ltd	38	2,020		2,020	0.46	96.02
30 Zigoti Coffee Works Ltd	24	1,950		1,950	0.45	96.46
31 Darley Investments Ltd	27	1,628	320	1,948	0.45	96.91
32 Superbia International Coffee Trade Ltd		1,614	150	1,764	0.41	97.32
33 Xag Coffee Exporters	29	1,588		1,588	0.37	97.68
34 Ishaka Quality Commodities Ltd	28	1,500		1,500	0.35	98.03
35 Gisha Coffee Ltd	26	1,348		1,348	0.31	98.34
36 Busingye And Company Ltd		1,002		1,002	0.23	98.57
37 Brewfinity Uganda Limited	46	993		993	0.23	98.80
38 Bugisu Coop Union Ltd			680	680	0.16	98.95
39 Bakwanye Trading Co. Ltd	48		640	640	0.15	99.10
40 Clarke Farm Ltd	50	320	310	630	0.14	99.25
41 Zukuka Bora Coffee Company			370	370	0.09	99.33
42 Nucafe		43	317	360	0.08	99.41
43 Arabku Export Trading LLC		323		323	0.07	99.49
44 Mt Elgon Agroforestry Communities	34		321	321	0.07	99.56
45 Bufumbo Organic Farmers Association	41		320	320	0.07	99.64
46 Bukonzo Joint Co-operative Union Ltd			320	320	0.07	99.71
47 Family Bakery Ltd	31	320		320	0.07	99.78
48 Mountain Harvest Smc Limited			320	320	0.07	99.86
49 Alvi Coffee Ltd			319	319	0.07	99.93
50 Robust Commodities Uganda Limited	43	300		300	0.07	100.00

Annex 4: Main Destinations of Uganda Coffee by Type in February 2024						
Destination	Position Held in January	Quantity (60kg bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
Total		372,407	62,175	434,582	100	
1 Italy	1	149,362	14,648	164,010	37.74	37.74
2 India	3	45,313	2,990	48,303	11.11	48.85
3 Sudan	7	41,300		41,300	9.50	58.36
4 Germany	2	34,355	5,090	39,445	9.08	67.43
5 U.S.A	5	5,059	13,689	18,748	4.31	71.75
6 Morocco	6	15,394	1,600	16,994	3.91	75.66
7 Spain	4	15,879	634	16,513	3.80	79.46
8 Belgium	8	6,602	6,080	12,682	2.92	82.38
9 Portugal	11	8,942	2,560	11,502	2.65	85.02
10 Israel	16	9,610		9,610	2.21	87.23
11 China	12	6,144	3,000	9,144	2.10	89.34
12 Russia	10	5,513	1,279	6,792	1.56	90.90
13 Vietnam	21	3,856	900	4,756	1.09	92.00
14 Netherlands	9	3,550	1,160	4,710	1.08	93.08
15 Japan	19		3,520	3,520	0.81	93.89
16 Switzerland	15	3,038		3,038	0.70	94.59
17 U.A.E	29	2,616		2,616	0.60	95.19
18 Poland	20	2,579		2,579	0.59	95.78
19 Finland	27	2,240		2,240	0.52	96.30
20 Turkey	23	1,920		1,920	0.44	96.74
21 Greece	30	1,440	360	1,800	0.41	97.16
22 Saudi Arabia	31	1,002	640	1,642	0.38	97.53
23 Jordan		1,600		1,600	0.37	97.90
24 Malaysia	34		1,480	1,480	0.34	98.24
25 Estonia	24	1,034		1,034	0.24	98.48
26 Kenya	18		1,031	1,031	0.24	98.72
27 Algeria	17	973		973	0.22	98.94

Annex 4: Main Destinations of Uganda Coffee by Type in February 2024

Destination	POSITION HELD IN JANUARY	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 Australia			754	754	0.17	99.12
29 Croatia	22	720		720	0.17	99.28
30 Romania	33	666		666	0.15	99.43
31 United Kingdom	13	320	310	630	0.14	99.58
32 Sweden		360		360	0.08	99.66
33 Egypt	14	350		350	0.08	99.74
34 Macedonia		350		350	0.08	99.82
35 South Korea	26	320		320	0.07	99.90
36 South Africa	28		300	300	0.07	99.97
37 Denmark			150	150	0.03	100.00

Annex 5: List of Foreign Coffee Buyers during the Month of February 2024

	BUYERS	POSITION HELD IN JANUARY	QUANTITY (60kg BAGS)		%AGE MARKET SHARE		
			Robusta	Arabica	Total	Individual	Cumulative
	Total		372,407	62,175	434,582	100	
1	Olam International	3	45,195	4,680	49,875	11.48	11.48
2	Louis Dreyfus	2	35,892	350	36,242	8.34	19.82
3	Bernhard Rothfos	6	26,730	2,680	29,410	6.77	26.58
4	Sucafina	1	22,620	4,547	27,167	6.25	32.83
5	Ecom Agro Industrialist	10	17,086	9,283	26,369	6.07	38.90
6	Volcafe	4	16,119	5,240	21,359	4.91	43.82
7	ToutonSA	9	13,275	4,540	17,815	4.10	47.92
8	Eurocaf Srl	5	15,722		15,722	3.62	51.53
9	Strauss	11	8,306	4,630	12,936	2.98	54.51
10	Hamburg Coffee	7	5,760	3,800	9,560	2.20	56.71
11	Pacorini Silocaf	12	9,066	334	9,400	2.16	58.87
12	Aldwami Co	24	8,400		8,400	1.93	60.81
13	Elmathahib	19	8,400		8,400	1.93	62.74
14	Altasheel Import & Export		8,050		8,050	1.85	64.59
15	Bercher Coffee Consulting	17	4,008	3,200	7,208	1.66	66.25
16	Luigi Lavazza		7,200		7,200	1.66	67.91
17	CCL Products	22	6,122	900	7,022	1.62	69.52
18	Ngon Coffee		4,374	1,800	6,174	1.42	70.94
19	Icona Café	15	5,302	620	5,922	1.36	72.31
20	Hafco Trading	13	5,250		5,250	1.21	73.51
21	Sri Narasus	14	4,650		4,650	1.07	74.58
22	Cofftea (Sudan)		4,200		4,200	0.97	75.55
23	Tropical Gmbh		4,190		4,190	0.96	76.52
24	Ii Polo Del Café		4,002		4,002	0.92	77.44
25	Koninklijke Douwe	8	3,960		3,960	0.91	78.35
26	Vidya Herbs	21	3,890		3,890	0.90	79.24
27	Ste Habycaf S.A	28	3,340		3,340	0.77	80.01
28	Omaski		3,240		3,240	0.75	80.76
29	Ibericafe Import S.L		2,880		2,880	0.66	81.42
30	Others		65,178	15,571	80,749	18.58	100.00

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 February 2024